

OS/2 Pricing Structure

Part #	OS/2 version and description	List	Cost ¹
84f7588	SE 1.3	150.00	99.00
84f9785	SE 1.3 A.L. ²	110.00	75.00
84f7588	SE 1.3 upgrade from DOS	99.00	71.00
85f1655	SE 1.3 upgrade from DOS A.L. ²	79.00	58.00
15f7195	EE 1.3	690.00	444.00
15f7197	EE 1.3 A.L. ²	515.00	330.00
15f7195	EE 1.3 upgrade from DOS	635.00	408.00
15f7201	EE 1.3 upgrade from DOS A.L. ²	460.00	333.00
15f7195	EE 1.3 upgrade from 3270 EPEL ³	540.00	391.00
15f7199	EE 1.3 upgrade from 3270 EPEL ³ A.L. ²	365.00	265.00
15f7195	EE 1.3 upgrade from WSP ⁴	480.00	310.00
15f7198	EE 1.3 upgrade from WSP ⁴ A.L. ²	305.00	221.00
84f7586	2.0 Program Package (Base) ⁵	195.00	---.--
10g6305	2.0 Base A.L. ²	149.00	---.--
10g5999	2.0 Base upgrade from DOS/OS/2	149.00	---.--
10g6307	2.0 Base upgrade from DOS/OS/2 A.L.	99.00	---.--
	2.0 Base upgrade from OS/2 ⁵		No-Charge ⁶
	2.0 Base upgrade from OS/2 A.L. ⁵		No-Charge ⁶
10g2993	2.0 Base Documentation Only	15.00	---.--
96f8326	ES for OS/2 ⁷	595.00	---.--
96f8328	ES for OS/2 with Administrators kit	760.00	---.--
96f8347	ES for OS/2 A.L. ²	445.00	---.--
96f8330	ES for OS/2 upgrade from OS/2 EE v1.x	220.00	No-Charge ⁶
96f8339	ES for OS/2 upgrade from OS/2 EE v1.x A.L. ²	150.00	No-Charge ⁶
96f8332	ES for OS/2 & OS/2 1.3 SE upgrade from OS/2 EE 1.x	320.00	No-Charge ⁶
96f8341	ES for OS/2 & OS/2 1.3 SE upgrade from OS/2 EE 1.x A.L.	200.00	No-Charge ⁶
96f8333	ES for OS/2 & OS/2 2.0 upgrade from	370.00	No-Charge ⁶

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	OS/2 EE 1.x		
96f8343	ES for OS/2 & OS/2 2.0 upgrade from OS/2 EE 1.x A.L. ²	250.00	No-Charge ⁶
96f8336	ES for OS/2 upgrade from 3270 EPEL v1.x; 3270 EP v3.0; PC3270;3270 WSP v1.x	445.00	No-Charge ⁶
96f8345	ES for OS/2 upgrade from 3270 EPEL v1.x; 3270 EP v3.0; PC3270;3270 WSP v1.x A.L. ²	295.00	No-Charge ⁶

¹ Cost is as of January 3, 1992, as quoted by John Metcalf of CompuCom Systems, Vienna, Virginia 703/761-2369.

² A. L. = Additional License, and does not include any documentation, and requires that at least one full copy be purchased. Sometimes referred to "right to copy". All A. L. orders should specify "with certificate" or the user will not receive a certificate showing that a valid copy has been purchased.

³ 3270 EPEL = 3270 Emulation Program Entry Level 1.2

⁴ WSP= 3270 Workstation Program V 1.1; or 3270 Emulation program Version 3.0; or Personal Communications/3270

⁵ The planned availability date for OS/2 Version 2.0 Base Operating System is 3/31/92, Extended Services is 4/24/92. Anyone that is part of the "Limited Availability Program" can request from IBM the version released on 12/27/91. This version lacks the "seemless Windows" ability that will be included in the 3/31/92 release. Other details are not available at this time.

⁶ Anyone that acquires any release of OS/2 before the availability of Version 2.0 is eligible for a No-Charge upgrade to the comparable level of 2.0. For instance;

OS/2 1.x SE will upgrade to OS/2 2.0 Base at No-Charge from 3/31-7/31/92.
OS/2 1.x EE will upgrade to OS/2 2.0 Base and Extended Services at No-Charge from 4/24-8/24/92.

⁷ Requires OS/2 1.30.1 SE or higher or OS/2 2.0 Base.