

Sheet1

TYPE,C,15	DESC,C,15
SOURCE	News Paper
SOURCE	Radio
SOURCE	Television
SOURCE	Unknown
CTYPE	Engineers
CTYPE	Health
CTYPE	Information Ser
CTYPE	Manufacturer
CTYPE	Non Profit Org.
CTYPE	Unknown
INTEREST	Consulting
INTEREST	Misc interest
INTEREST	Programming
INTEREST	Service
INTEREST	Training
TITLE	Marketing Mgr
TITLE	Office Mgr
TITLE	Purchase Mgr
TITLE	President
TITLE	Unknown
TITLE	Vice President
TITLE	Administrative
TITLE	Consultant
TITLE	Programmer
TITLE	Sales Person
TITLE	Technician
SOURCE	Referral/assoc.
SOURCE	Yellow Pages
SOURCE	Magazine
SOURCE	Social event
TITLE	Personnel Mgr
SOURCE	Referral/client
TITLE	Info Sys Mgr
BUS. TYPE	Manufacturing
BUS. TYPE	Retail
BUS. TYPE	Distributor
BUS. TYPE	Education
BUS. TYPE	Computer
BUS. TYPE	Foods
BUS. TYPE	Construction
BUS. TYPE	Sporting goods
BUS. TYPE	Service
TITLE	Owner
TITLE	Teacher
PHONE	Fax
PHONE	Modem
PHONE	Home
PHONE	Office

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PHONE	Pager
PHONE	Car
SOURCE	Aquaintaince
TITLE	Student
PHONE	Work
BUS. TYPE	Employment
SOURCE	Happen to meet
SOURCE	Referral/other
BUS. TYPE	Consulting
TITLE	Senior Manager
SOURCE	Family
INTEREST	Personal
BUS. TYPE	Body shop
SOURCE	Book
TITLE	Office manager
BUS. TYPE	Postal Service
BUS. TYPE	Phone service
INTEREST	Hardware seller
BUS. TYPE	Software comp.
PHONE	Tech support
BUS. TYPE	Financial
PHONE	BBS
INTEREST	Phone service
SALUTATION	Mr.
SALUTATION	Mrs.
SALUTATION	Ms.
SALUTATION	Sir
BUS. TYPE	Software dist.
INTEREST	Software sales
TITLE	Doctor
TITLE	Supervisor
INTEREST	Family