



RSA Conference 2000

San Jose McEnery Convention Center

JANUARY 16-20, 2000

A dark space background filled with numerous small white stars. A prominent bright star in the upper left quadrant creates a large, multi-colored lens flare effect. The text is centered in a white, bold, sans-serif font.

JUDY ESTRIN

**SENIOR VICE PRESIDENT,
CTO**

The background is a dark, star-filled space. A bright, glowing sun-like object is positioned in the upper left quadrant, casting a lens flare across the scene. Several other stars of varying colors (orange, blue, yellow) are scattered throughout the field of view.

New World Catalysts & Security Challenges

The Internet Is Changing Everything...

*From
Wires &
Protocols*

Work

Learn



Live and Play

*To Users &
Information
Services
through
Ubiquitous
Connectivity*

New World Catalysts

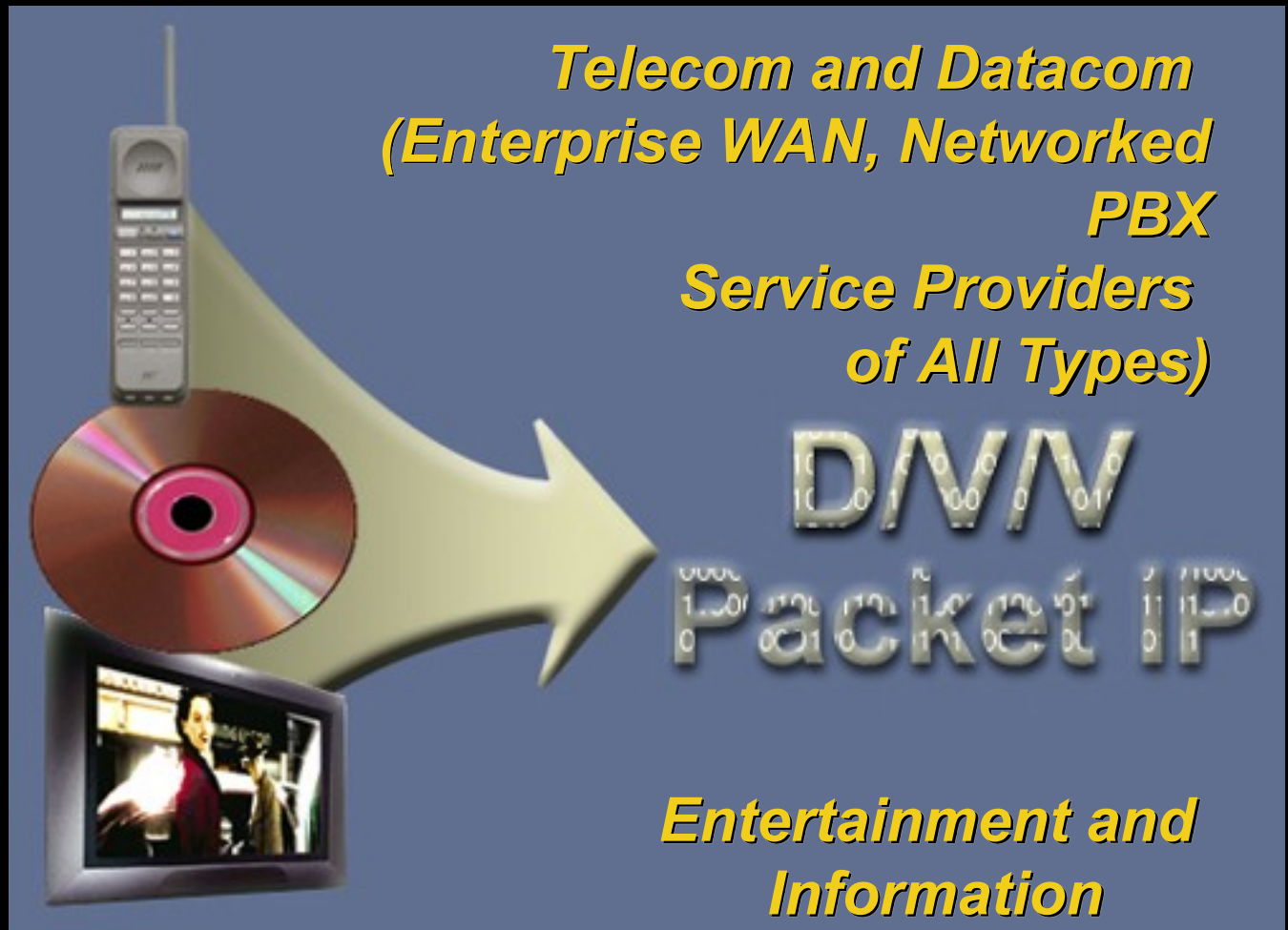
- **Convergence**
- **The Internet Business**
- **Mobility**
- **Entering the Home**

Data/Voice/Video Convergence

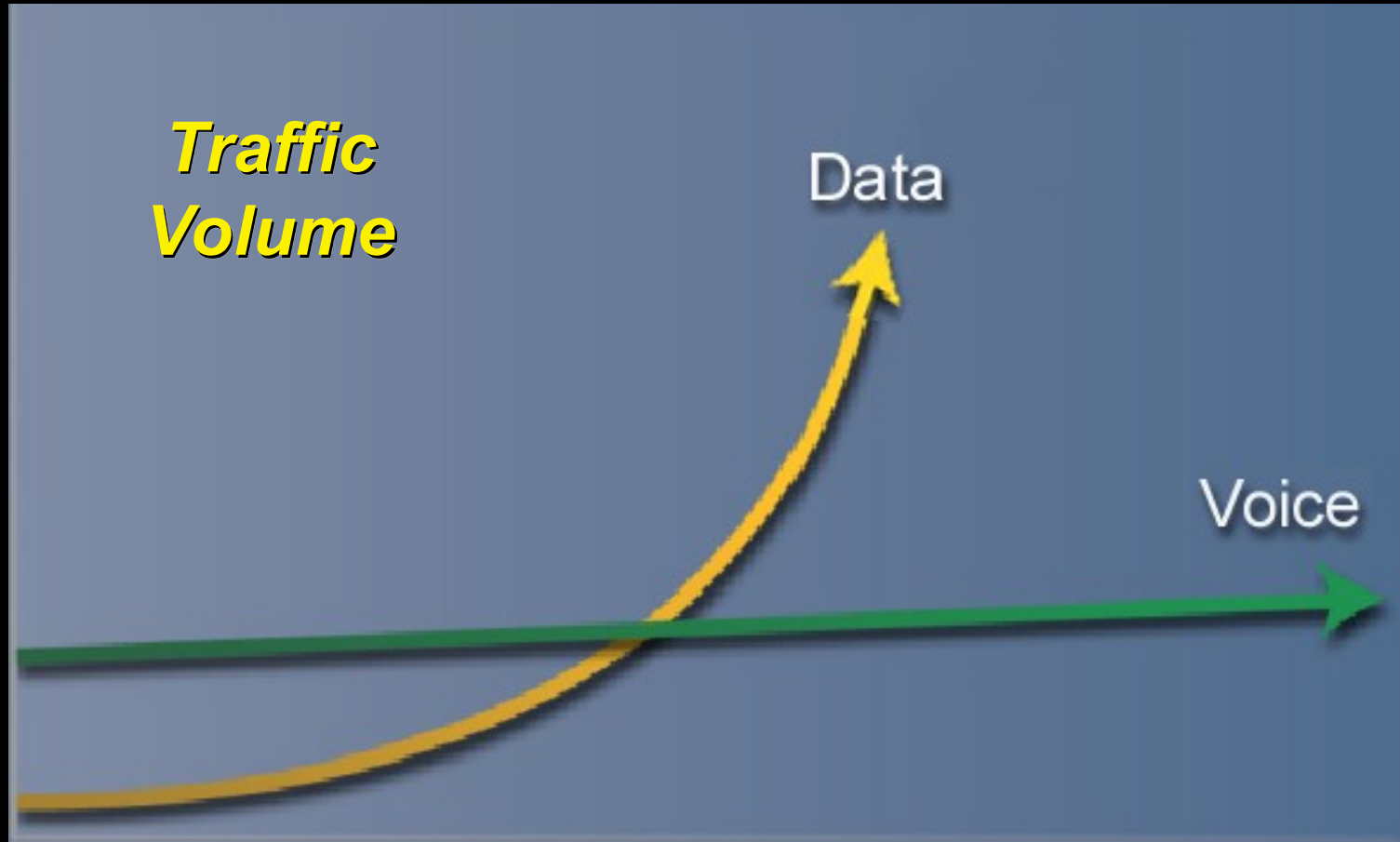
**Voice
Circuit Phone**

**Data
Packet**

**Video
Circuit TV**



Explosion In Data Traffic



New World Architecture

- **Distributed vs Centralized**
- **Open vs Proprietary**
- **Scalability**
- **High Availability/Reliability**

Internet Advantage

Changing the Way Companies Do Business

\$825 Million
in financial impact

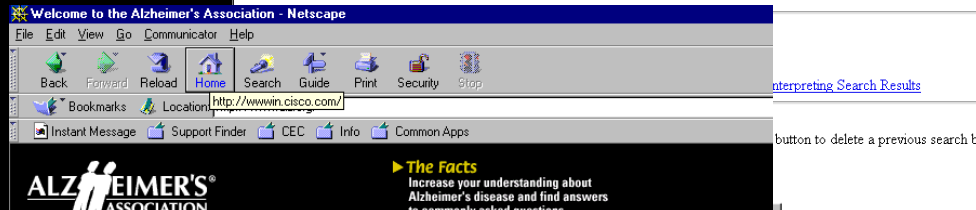
\$10 Billion
Run rate

20% Increase
in productivity



Internet Tomorrow Reaching Out to the Consumer

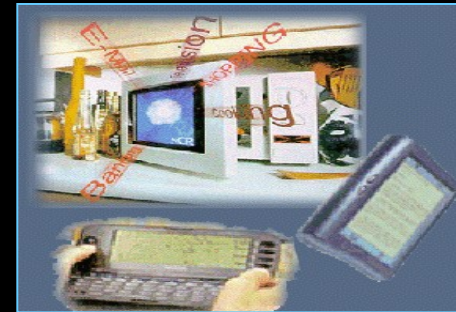
- Commerce
- Content
- Community
- Control



The Mobile User

Removing Location Dependency

**Anytime/
Anywhere
Internet
Access**



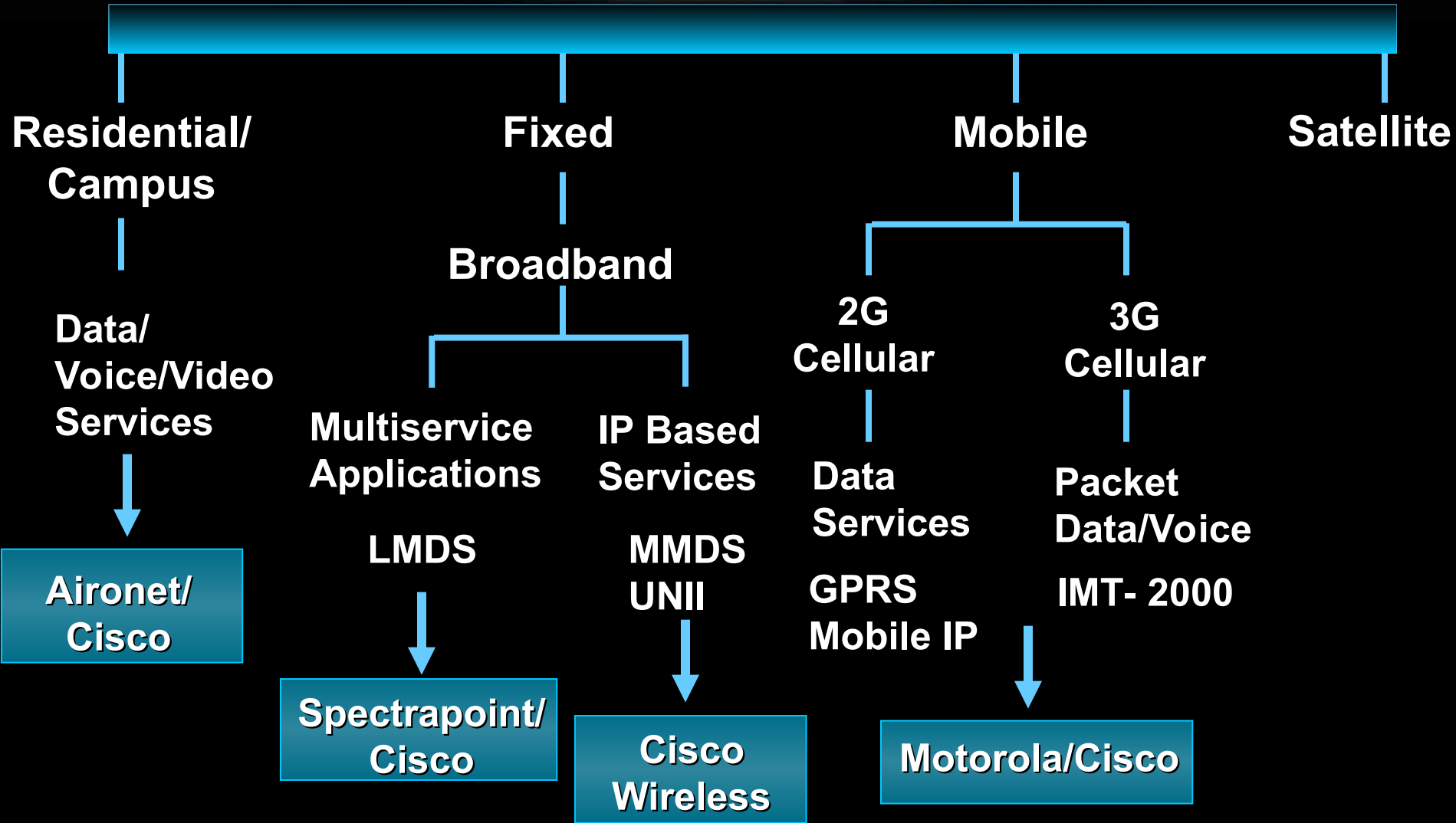
**Internet-
Enabled
Devices**

**Networkin
g
within the
Home**



**On
Campus
Mobility**

Wireless Market View



Mobility Is More Than Just Wireless

- **Mobile IP = persistent IP address**
- **Persistent IP vs. persistent services**
- **Special user interface requirements**

Network appliances

Lower bandwidth

Entering The Home

Pervasive Computing

Smart Devices

Multi Client Architecture

Ubiquitous Communications

Globally Accessible Internet

Availability vs. Security

Portals

Services, Content

Personalization

Network Appliances

**Dedicated computer appliances
bring the necessary ease of use**

Set top boxes

Downloadable Audio (MP3)

Electronic Books

Intelligent phones

Browser appliance

“5 IP devices per body”



Connected to the Internet and to each other!

Consumer Networking Challenges

- **Ease of use**
- **Scalable deployment**
- **Entertainment quality video**
- **Privacy issues**
- **“Micronets”**

Enabling the New World

- **Intelligent Network Services**
- **End to End VPN**
- **Policy Based Security**

New Applications Require Higher Level of Services



**Diverse Range
of Clients**



**Hosted
Applications**



**Intelligent
Network Services**

What Is Required Of Intelligent Network Services?

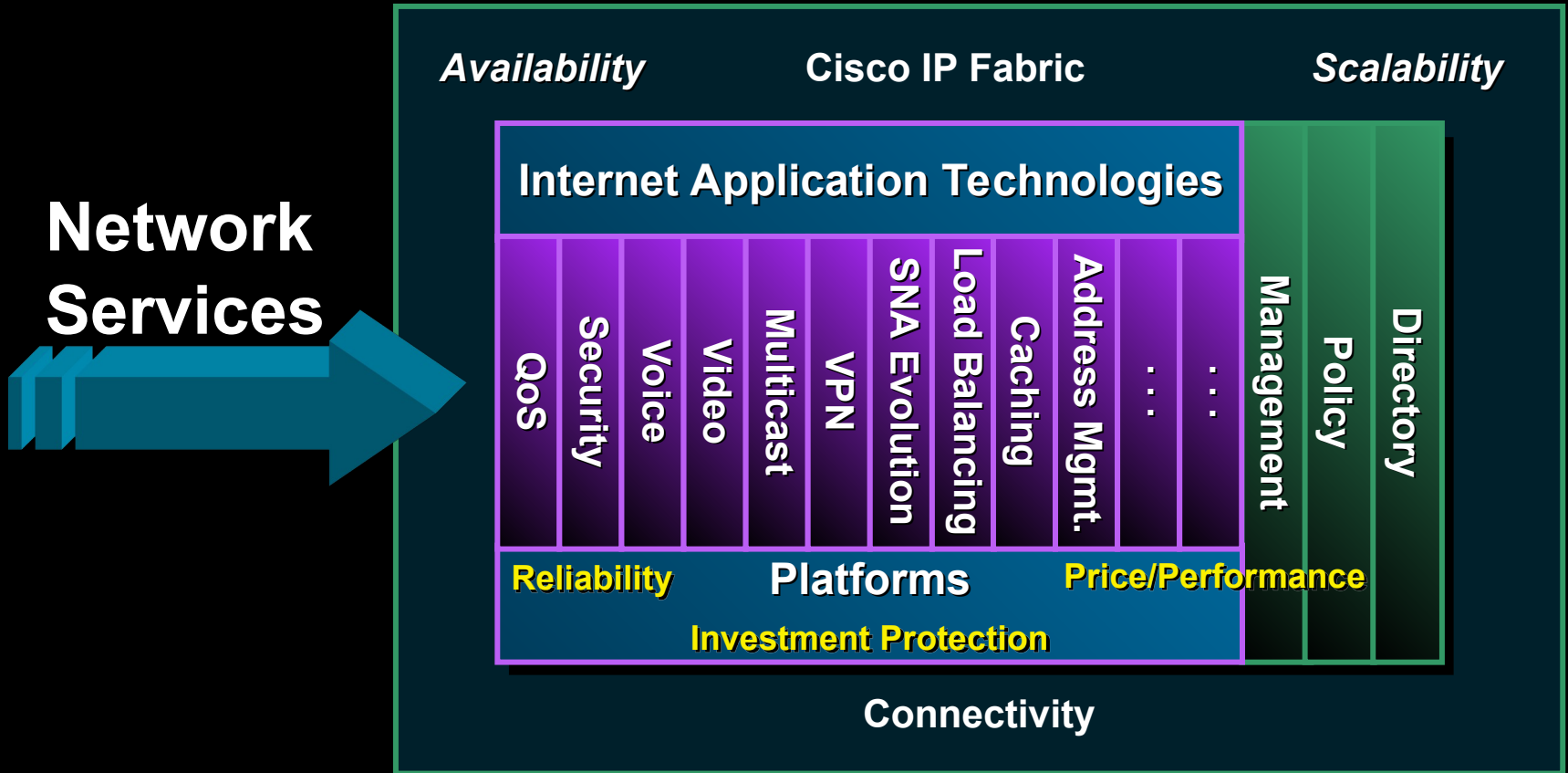
User Awareness



**Application &
Content Awareness**

***And Operational Automation
(Provisioning and Management)***

Intelligent Network Services Architecture

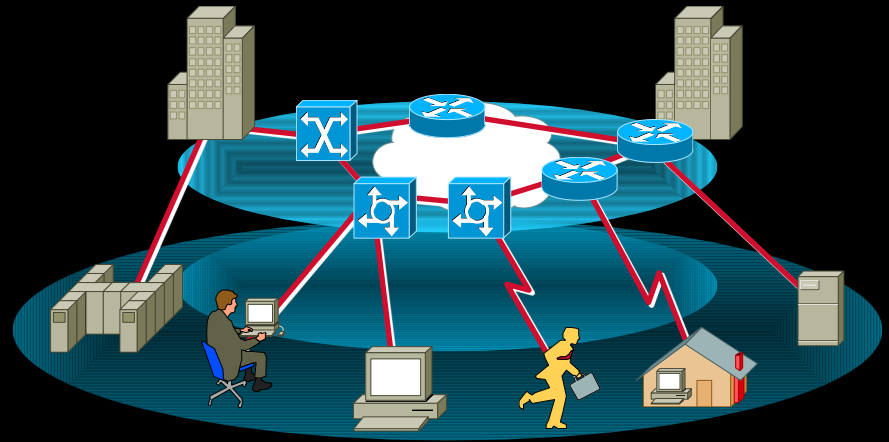


Security Services

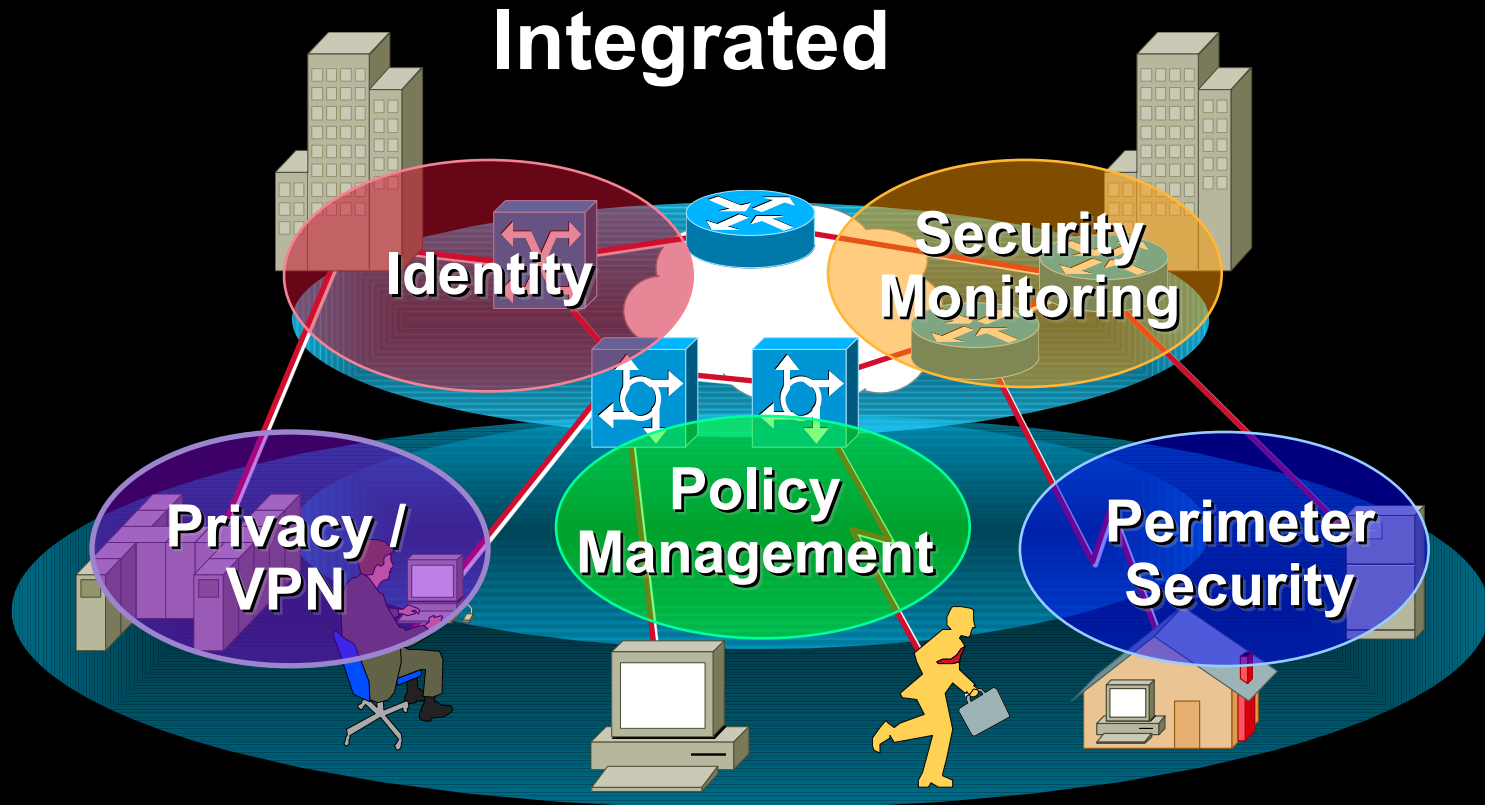
- **Security is a fundamental element of networking**
- **Security enables customers to gain competitive advantage through the Internet Economy**
- **Security services are integral to new application implementations and new infrastructures**

The Value of Security in the Network

- Touches all components
- Already the focus of management efforts
- Effective place to enforce security policy
- Greatest scalability
- Leverage investment in infrastructure



The Future of Network Security



Ubiquitous

Transparent

Applied Security Services: The "P" in VPN

Separate Data

Tunneling

GRE

L2TP

MPLS

Increase Protection

Encryption

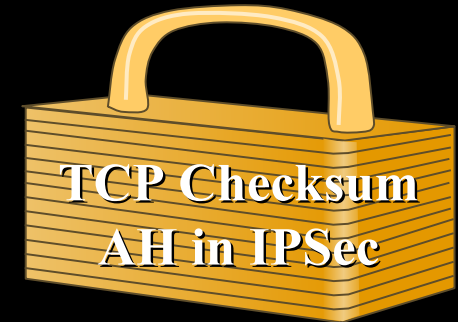


DES, 3 DES



Prevent Tampering

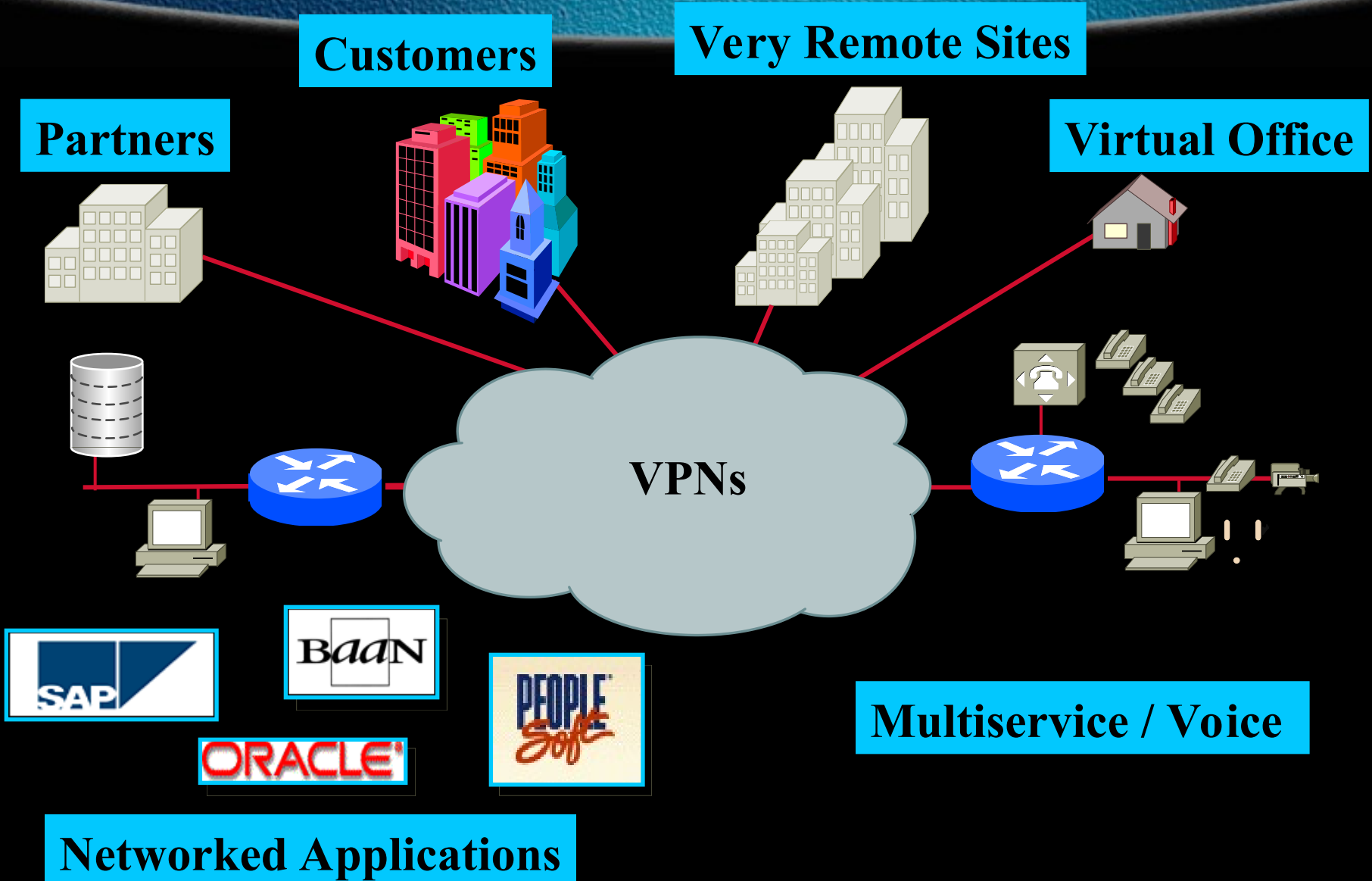
Integrity



Identify Source Authentication



VPNs Enable the Internet Economy

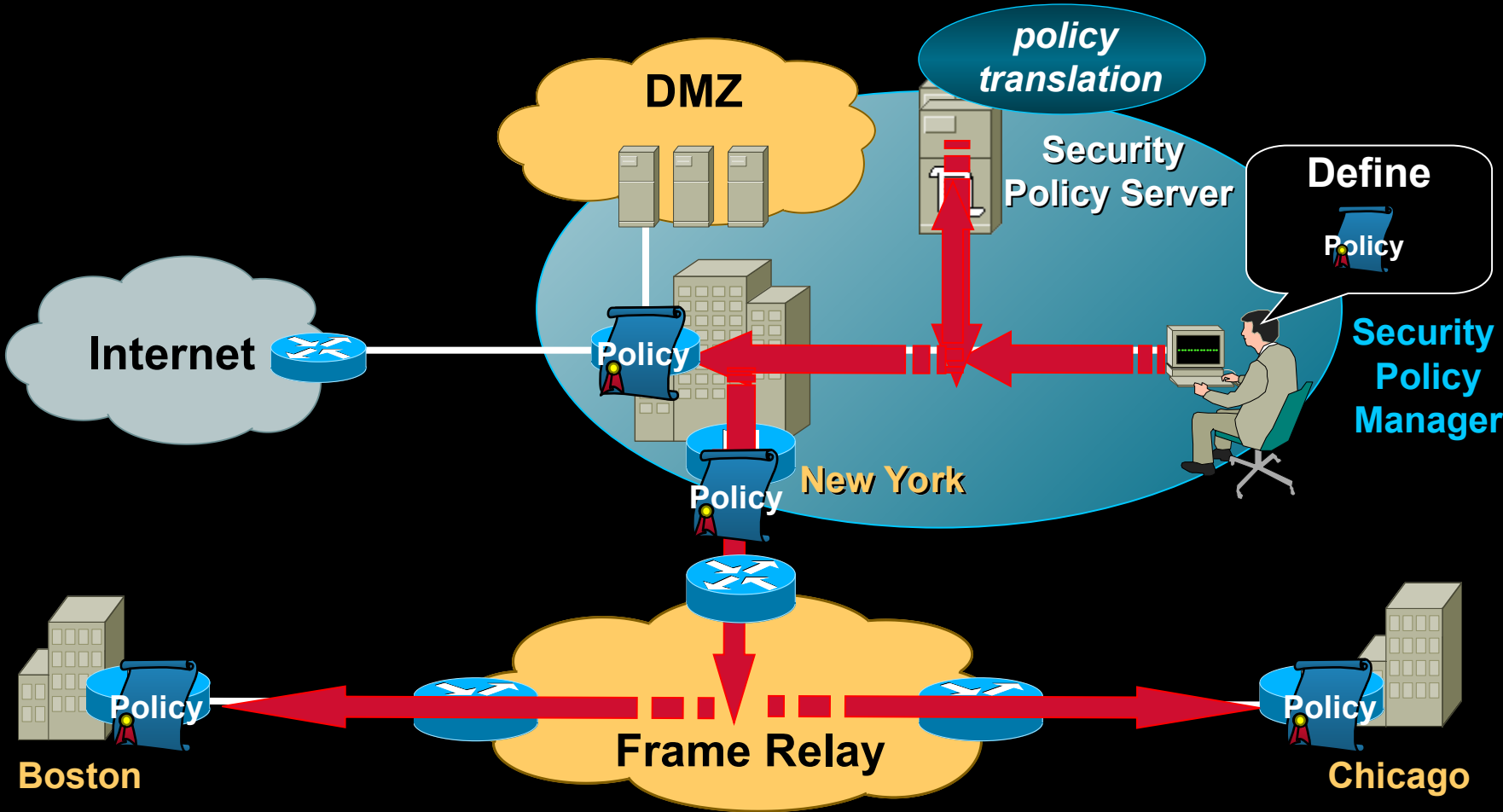


Major VPN Challenges

- **Mobility**
- **Streaming services**
 - Voice, video, audio require IPSec
 - SSL doesn't secure UDP traffic
- **Scalable deployment**
- **Policy management**

Security Policy Management

Intranet Network



Cisco's Security Focus

Deliver leading-edge products in key network security markets

Achieve interoperability and accelerate implementation of secure IP Networks

Collaborate through standards bodies and industrial organizations

Develop reference technology to speed market acceptance

The Goal: Intelligent Self-Defending Networks

Comprehensive Network Security

System Approach to Operation

Dynamic Reconfiguration of Devices

Centralized Policy Management

Leverages Customer Infrastructure Investment

Non-Technology Challenges

**Role of
Regulation**



**Conflicting
National
Policies**

**Intellectual
Property
Rights**



**Local Standards
and Practices**



**Digital
Divide**

**Globalization of
Language & Culture**



Privacy

The background is a dark, star-filled space. A bright, white star is positioned in the upper left quadrant, emitting a large, multi-colored lens flare that spreads across the top and left sides of the frame. The flare includes shades of blue, purple, and yellow. Several other smaller, distant stars are visible, some with their own subtle lens flares. The overall atmosphere is futuristic and high-tech.

**EMPOWERING
THE
INTERNET
GENERATION**



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