## Responding to the sceptics

| Yes but... | However |
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| Our students get jobs, indeed they already <br> have jobs, so what's the issue? | We are talking about employability rather <br> than employment. <br> They don't necessarily have the kinds of jobs <br> as undergraduates which they will aspire to <br> as graduates |
| Work Based Learning is the answer | It's certainly important, and we know <br> employers value it in graduate applicants. <br> But not all courses provide such <br> opportunities, and not all undergraduates <br> take advantage of them. Understandably <br> really, as a placement year might threaten <br> increased debt and put you out of <br> educational and social step with your friends <br> and peers. Finally, WBL can offer 'an <br> experience' but one that does not always add <br> much to the student's development. |
| Careers Services can do this. | Careers Services are very important but don't <br> always have the resources to give sustained <br> attention to all students. Furthermore, they <br> may not have the power or influence in the <br> institution to get the message across. |
| Widening participation is the big priority | That's certainly important in policy terms. But <br> so is employability. And they are related. <br> We need to ensure good levels of student <br> retention and completion in order to help our <br> applicants see that HE offers a good <br> opportunity in terms of future employment <br> prospects and access to 'graduate jobs.' |
| Employability is equated with training, | Yes, that's true. But we are not necessarily <br> talking about wholesale re-design, more a <br> matter of auditing, fine-tuning and <br> highlighting what is happening where. And <br> add-ons are important too! |
| erosion of subject time, low standards, | Anything but - if you subscribe to the ideas <br> presented here! |
| betrayal of academic values |  |

