

Sheet1

Public Data Networks: Service Recommendations and Price Quotes
Services listed in alphabetical order

New York
(headquarters)

San Francisco
(regional office)

Seattle
(branch office)
Dallas
(branch office)

IBM Information Network IBM offers an X.25 service but would not supply further information for our scenario.

Infonet Infonet Services Corp. recommended X.25 Network Service, at a total price of \$3,525 per month, but did not supply a price. This price assumes that the client company is using its own modems and DSUs (data service units) and is accessing the network.

Mark*Net General Electric Corp. recommended its X.25 bidirectional virtual circuit service but did not specify the price.

SprintNet Data Network U.S. Sprint recommended LAN Reach X.25, with a total price of \$4,000 to \$4,700 a month, depending on the service level.

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AT&T	CompuServe Inc.	BT North America Inc.
Accunet	CompuServe Network Services	Tymnet Global Network
X.25 Accunet Packet Service (\$1,200/month), plus \$1,200 total usage charge for all four branches (assuming peak usage times)	Fixed-LAN service (\$2,000/month) or Fixed-X.25 service (\$1,750/month)	Tymnet Dedicated X.25 Interface at 56 Kbps (\$2,800/month)
X.25 Accunet Packet Service (\$700/month)	Fixed-LAN service (\$900/month) or Fixed-X.25 service (\$700/month)	Tymnet XLink Express at 9.6 Kbps (\$850/month)
As above	As above	TymDial X.25 (\$500/month)
As above	As above	Tymnet X.25 OutDial Service (\$285.30/month)