

Sheet1

MID,MTEXT,C,30	CALL,C,8	ALMP1,C,10	MP2,C,1
0A A - P R O C E S S			
0B B - SUBLIST			
0C C - LIST UTILITIES			
0D D - CODES & PROFILE			
0E E - FORM LETTERS			
0F F - SETUP & HELP			
0G G - PRODUCT MASTER FILE			
0H H - TELEMARKETING			
0I I - SYSTEM UTILITIES			
AA A - VIEW/MODIFY DATA	LMS110	N	
AB B - ADD NEW NAMES	LMS100		
AC C - SELECT/CLEAR MASTER LIST	CHGLST		
AD D - SELECT/CLEAR SUBLIST	LMS210	I	
AE E - COMPLETE REPORT	LMS300	A	
AF F - MAILING LABELS	LMS300	L	
AG G - PHONE LIST	LMS300	B	
AH H - CALENDAR	APTMENU		
BA A - CRITERIA	LMS210	U	
BB B - SELECT RECORDS TO SUBLIST	LMS220		
BC C - SELECT/CLEAR SUBLIST	LMS210	I	
BD D - CRITERIA REPORT	LMS340		
CA A - ADD/DELETE LIST	LMS200		
CB B - SELECT/CLEAR MASTER LIST	CHGLST		
CC C - REINDEX	LMS205	REINDEX	
CD D - REORGANIZE	LMS205	REORG	
CE E - LIST CONVERSION	LMS990		
DA A - CODE DEFINITIONS	LMS150		
DB B - BATCH UPDATE CODES	LMS160		
DC C - CODE FILE PRINT	LMS170		
DD D - PROFILE DEFINITION	LMS400		
EA A - ADD/MODIFY	LMS250	U	
EB B - BATCH PRINT	LMS260		
EC C - FORM LETTER REPORT	LMS330		
FA A - INSTALLATION PARAMETERS	LMSINST		
FB B - INSTALL PRINTER(s)	PRINTER		
FC C - GENERAL INFORMATION	HLP100	D	
FD D - SET OPTIONS	STATBOX		
FE E - H E L P	HLP100	I	
GA A - P/M UPDATE	LMS510	U	
GB B - P/M FILE INQUIRE	LMS510	I	
GC C - REPORT	LMS550		
HA A - SALESREP LOGON FILE	LMS500		
HB B - SELECT MASTER LIST	CHGLST		
HC C - SELECT SUB LIST	LMS210	I	
HD D - OUTBOUND CALLING	LMS520	OB	
HE E - INBOUND	LMS520	IB	
HF F - PRINT ORDERS	LMS530		
IA A - REINDEX SYSTEM FILES	RECOVER	REINDEX	

Sheet1

IB B - REORGANIZE  
IC C - FILE STRUCTURES  
ID D - CUSTOMIZE MENU  
IE E - BRIDGE  
IF F - DOT PROMPT

RECOVER REORG  
LMS910  
UTLMENU  
LMS920  
SYSDOT

# Sheet1

MMSG,C,65

GOTHELP,C,1

Contact management - main program (It happens here)

Find everyone matching a selection criteria

Add or delete lists from the system

Setup the client code file

Enter / modify form letters

System options & display/print help

Part master file with notes about each item

Special system management programs

Name & address, notepad, follow up, quick letter \*

Fast program to add new names to a list \*

Select or clear the active master list \*

Select or clear the active sublist \*

Print active master or sublist, all data \*

Print mailing labels 1-4 up \*

Print company, contact, phone#, FAX# only \*

Personal appt calendar, expense log, network mail \*

Create/modify selection criteria for a sublist \*

Run the sublist selection process \*

Select or clear an active sublist \*

Print the sublist criteria file \*

Add or delete a lists to the system \*

Select or clear the active master list \*

Rebuild the index file for the selected list \*

Recover deleted record space for the selected list \*

First & last name, phone#

Enter the description of each master & subcode \*

Post/clear specific codes to all members of a sublist \*

Print code definitions for active list \*

Setup client profile captions

Add/modify form letters \*

Send a letter to everyone on a master or sublist \*

Hard copy of form letters on file \*

Change installation parameters. \*

Install system printer(s). \*

General system information help file

Terminal setup for printer, colors, paper, etc. \*

Read help file by menu option \*

Add/chg/del items on the p/m file - price/desc/notes

Display p/m file data to the screen

Print product master file

Salesrep login file maintenance \*

Select a new master list \*

Select or clear a sub list

Start the outbound phone dialing process \*

Customers calling in to get info & place orders \*

Print the order file \*

Create and/or reindex system files

## Sheet1

Reorganize system files  
Maintain data file structures (new release)  
Add or modify the system/custom menus  
Update an LMS file from an external .dbf file  
FoxBASE dot(.) prompt emulator

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