

Business Plan Master® v2.8					
<i>Excel 3.0 Version</i>					
Proforma Financial Statements					
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Please Read User's Guide					
This is SHAREWARE.					
You MUST register after 10 days!					
My Company					
Cash Flow Projections					
(000s)					
		YEAR 1			
		Jan	Feb	Mar	Apr
Sales:					
1st Product or Service		0.00	20.00	20.00	20.00
2nd Product or Service		0.00	10.00	10.00	10.00
3rd Product or Service		0.00	5.00	5.00	5.00
4th Product or Service		0.00	5.00	5.00	5.00
Total Sales		0.00	40.00	40.00	40.00
Cash Receipts:					
Month of Shipment	0	Err:508	Err:508	Err:508	Err:508
First Month	1	0.00	Err:508	Err:508	Err:508
Second Month	0	0.00	0.00	Err:508	Err:508
Third Month	0	0.00	0.00	0.00	Err:508
Fourth Month	0	0.00	0.00	0.00	0.00
Total Receipts		Err:508	Err:508	Err:508	Err:508
Cash Expenses:					
Rent		2.50	2.50	2.50	2.50
Utilities		0.50	0.50	0.50	0.50
Telephone		0.75	0.75	0.75	0.75
Salaries		5.00	5.00	5.00	5.00
Payroll		2.00	2.00	2.00	2.00
Witholding		Err:508	Err:508	Err:508	Err:508
#1 Inventory		Err:508	Err:508	Err:508	Err:508

	Freight-In		Err:508	Err:508	Err:508	Err:508
#2	Inventory		Err:508	Err:508	Err:508	Err:508
	Freight-In		Err:508	Err:508	Err:508	Err:508
#3	Inventory		Err:508	Err:508	Err:508	Err:508
	Freight-In		Err:508	Err:508	Err:508	Err:508
#4	Inventory		Err:508	Err:508	Err:508	Err:508
	Freight-In		Err:508	Err:508	Err:508	Err:508
	Office Expense		0.50	0.50	0.50	0.50
	Vehicle Expense		1.00	1.00	1.00	1.00
	Office Supplies		0.25	0.25	0.25	0.25
	Postage		0.20	0.20	0.20	0.20
	Advertising		1.00	1.00	1.00	1.00
	Professionals		0.00	0.00	0.00	0.00
	Commissions		Err:508	Err:508	Err:508	Err:508
	Insurance		0.00	0.00	0.00	0.00
	Travel & Entertainment		0.00	0.00	0.00	0.00
	Research		0.00	0.00	0.00	0.00
	Miscellaneous		Err:508	0.00	0.00	0.00
	State Taxes		0.00	0.00	0.00	0.00
	Federal Taxes		0.00	0.00	0.00	0.00
	Total Expenses		Err:508	26.84	26.84	26.84
	Net Cash From Operations		Err:508	Err:508	Err:508	Err:508
	Beginning Cash		Err:508	42.17	15.33	28.50
	Cash on Hand		Err:508	Err:508	Err:508	Err:508
	Bank Loan Required		Err:508	Err:508	Err:508	Err:508
	Loan Repayment		0.00	0.00	0.00	0.00
	Ending Cash		Err:508	Err:508	Err:508	Err:508
	Cash Flow Variables					
	Beg Cash	100.00				
	Cash Reserve	10.00				
	CommRt	0.1				
	FrtPct1	0				
	FrtPct2	0				

FrtPct3	0.05				
FrtPct4	0.05				
Mark Up1	1				
Mark Up2	1				
Mark Up3	0.33				
Mark Up4	0.33				
Withhold_Rate	0.3				
Simple Loan Repayment Calculator					
Principal		1000.00			
No. of Payments		24			
Interest Rate		12.00%			
Payment		128.46			
Start Up Costs					
My Company					
	(000's)				
Organizational Costs		5.00			
Constant Inventory		25.00			
Professionals		5.00			
Misc.		0.00			
Misc.		0.00			
Misc.		0.00			
	TOTAL		35.00		
Asset Worksheet					
		(000's)			
Fixed Assets					
Equipment	10.00				
Automotive, trucks	15.00				
Buildings	25.00				
Fixtures	5.00				

Machinery	12.00				
Leasehold Improvements	15.00				
Miscellaneous #1	0.00				
Miscellaneous #2	0.00				
Miscellaneous #3	0.00				
Total Fixed Assets		82.00			
Intangible Assets					
Goodwill	5.00				
Other	0.00				
Total Intangible Assets		5.00			
	INCOME STATEMENT				
		(000's)			
	My Company				
	Year 1	Year 2	Year 3		Percent
Revenue:					Yr1-Yr2
Gross sales	440.00	480.00	480.00		9.09%
Less returns, discounts	Err:508	Err:508	Err:508		Err:508
Net Sales	Err:508	Err:508	Err:508		Err:508
Cost of Goods Sold:					
Beginning inventory	Err:508	Err:508	Err:508		Err:508
Purchases	Err:508	Err:508	Err:508		Err:508
Freight	Err:508	Err:508	Err:508		Err:508
Total goods available	Err:508	Err:508	Err:508		Err:508
Ending inventory	Err:508	Err:508	Err:508		Err:508
Total Cost of Goods Sold	Err:508	Err:508	Err:508		Err:508
Gross Profit	Err:508	Err:508	Err:508		Err:508
Operating Expenses:					

Selling Expenses					
Advertising	12.00	12.00	12.00		0.00%
Commissions	Err:508	Err:508	Err:508		Err:508
Travel & Entertainment	0.00	0.00	0.00		#N/A
Total	Err:508	Err:508	Err:508		Err:508
Administrative					
Salaries	60.00	60.00	60.00		0.00%
Payroll	24.00	24.00	24.00		0.00%
Withholding	Err:508	Err:508	Err:508		Err:508
Insurance	0.00	0.00	0.00		#N/A
Total	Err:508	Err:508	Err:508		Err:508
General					
Rent	30.00	30.00	30.00		0.00%
Utilities	6.00	6.00	6.00		0.00%
Telephone	9.00	9.00	9.00		0.00%
Office Expense	6.00	6.00	6.00		0.00%
Vehicle Expenses	12.00	12.00	12.00		0.00%
Office Supplies	3.00	3.00	3.00		0.00%
Postage	2.40	2.40	2.40		0.00%
Professionals	0.00	0.00	0.00		#N/A
Research	0.00	0.00	0.00		#N/A
Misc.	Err:508	0.00	0.00		Err:508
Total	106.40	71.40	71.40		-32.89%
Total Operating Expenses	Err:508	139.80	139.80		Err:508
Total Operating Income	Err:508	Err:508	Err:508		Err:508
State Taxes	Err:508	Err:508	Err:508		Err:508
Pretax Income	Err:508	Err:508	Err:508		Err:508
Federal Taxes	Err:508	Err:508	Err:508		Err:508
Net Income	Err:508	Err:508	Err:508		Err:508
	BALANCE SHEET				
		(000's)			
	My Company				

	Year 1	Year 2	Year 3		Percent
ASSETS					Yr1-Yr2
Cash	Err:508	Err:508	Err:508		Err:508
Accounts Receivable	0.00	Err:508	Err:508		#N/A
Notes Receivable	0.00	0.00	0.00		#N/A
Inventory	Err:508	Err:508	Err:508		Err:508
Total Current Assets	Err:508	Err:508	Err:508		Err:508
Fixed Assets	82.00	82.00	82.00		0.00%
Less: accum. deprec.	0.00	0.00	0.00		#N/A
Net Fixed assets	82.00	82.00	82.00		0.00%
Intangible assets	5.00	5.00	5.00		0.00%
Total Assets	Err:508	Err:508	Err:508		Err:508
LIABILITIES					
Accounts payable	0.00	0.00	0.00		#N/A
Bank notes	0.00	0.00	0.00		#N/A
Notes payable	0.00	0.00	0.00		#N/A
CPLTD	0.00	0.00	0.00		#N/A
Total Current Liabilities	0.00	0.00	0.00		#N/A
Total non-current liabilities	0.00	0.00	0.00		#N/A
Total Liabilities	0.00	0.00	0.00		#N/A
NET WORTH					
Paid In Capital	Err:508	Err:508	Err:508		
Retained Earnings	Err:508	Err:508	Err:508		Err:508
Additional Value	Err:508	Err:508	Err:508		Err:508
Total Net Worth	Err:508	Err:508	Err:508		Err:508
TOTAL LIABILITIES & NET WORTH	Err:508	Err:508	Err:508		Err:508

	RATIO ANALYSIS				
	My Company				
	Year 1	Year 2	Year 3		Percent
					Yr1-Yr2
Current Ratio	#N/A	#N/A	#N/A		#N/A
Acid Ratio	#N/A	#N/A	#N/A		#N/A
Debt Ratio	#N/A	#N/A	#N/A		#N/A
TIE					
Inventory Turnover	Err:508	Err:508	Err:508		Err:508
Average Collection Period	Err:508	Err:508	Err:508		Err:508
Total Asset Turnover	Err:508	Err:508	Err:508		Err:508
Gross Margin	Err:508	Err:508	Err:508		Err:508
Net Margin	Err:508	Err:508	Err:508		Err:508
Return on Assets	Err:508	Err:508	Err:508		Err:508
Return on Equity	Err:508	Err:508	Err:508		Err:508
Off. Comp./Sales	Err:508	Err:508	Err:508		Err:508
	Dun & Bradstreet				
	Industry Norms				
	Year 1			Year 2	
	\$	%		\$	%
CASH	Err:508	Err:508		Err:508	Err:508
ACCOUNTS RECEIVABLE	0.00	Err:508		Err:508	Err:508
NOTES RECEIVABLE	0.00	Err:508		0.00	Err:508
INVENTORY	Err:508	Err:508		Err:508	Err:508
OTHER CURRENT		Err:508			Err:508
TOTAL CURRENT	Err:508	Err:508		Err:508	Err:508
FIXED ASSETS	82.00	Err:508		82.00	Err:508
OTHER NON-CURRENT	5.00	Err:508		5.00	Err:508

TOTAL ASSETS	Err:508	Err:508		Err:508	100.00
ACCOUNTS PAYABLE	0.00	Err:508		0.00	Err:508
BANK LOANS	0.00	Err:508		0.00	Err:508
NOTES PAYABLE	0.00	Err:508		0.00	Err:508
OTHER CURRENT	0.00	Err:508		0.00	Err:508
TOTAL CURRENT	0.00	Err:508		0.00	Err:508
OTHER LONG TERM	0.00	Err:508		0.00	Err:508
DEFERRED CREDITS	0.00	Err:508		0.00	Err:508
NET WORTH	Err:508	Err:508		Err:508	Err:508
TOTAL LIAB & NET WORTH	Err:508	100.00		Err:508	100.00
NET SALES	Err:508	100.00		Err:508	100.00
GROSS PROFIT	Err:508	Err:508		Err:508	Err:508
NET PROFIT AFTER TAX	Err:508	Err:508		Err:508	Err:508
WORKING CAPITAL	Err:508	NA		Err:508	NA
RATIOS					
SOLVENCY					
QUICK RATIO (TIMES)	#N/A			#N/A	
CURRENT RATIO (TIMES)	#N/A			#N/A	
CURR LIAB TO NW (%)	Err:508			Err:508	
CURR LIAB TO INV (%)	Err:508			Err:508	
TOTAL LIAB TO NW (%)	Err:508			Err:508	
FIXED ASSETS TO NW (%)	Err:508			Err:508	
EFFICIENCY					
COLL PERIOD (DAYS)	Err:508			Err:508	
SALES TO INV (TIMES)	Err:508			Err:508	
ASSETS TO SALES (%)	Err:508			Err:508	
SALES TO NWC (TIMES)	Err:508			Err:508	
ACCT PAY TO SALES (%)	Err:508			Err:508	
PROFITABILITY					
RETURN ON SALES (%)	Err:508			Err:508	
RETURN ON ASSETS (%)	Err:508			Err:508	
RETURN ON NW (%)	Err:508			Err:508	

		RMA			
	Year 1	Year 2	Year 3		
ASSETS					
Cash & Equivalents	Err:508	Err:508	Err:508		
Trade Receivables - (net)	Err:508	Err:508	Err:508		
Inventory	Err:508	Err:508	Err:508		
All Other Current	Err:508	Err:508	Err:508		
Total Current	Err:508	Err:508	Err:508		
Fixed Assets (net)	Err:508	Err:508	Err:508		
All Other Non-Current	Err:508	Err:508	Err:508		
Total	100.0	100.0	100.0		
LIABILITIES					
Notes-Payable-Short Term	Err:508	Err:508	Err:508		
Cur. Mat.-L/T/D	Err:508	Err:508	Err:508		
Trade Payables	Err:508	Err:508	Err:508		
Income Taxes Payable	0.0	Err:508	Err:508		
All Other Current	0.0	0.0	0.0		
Total Current	Err:508	Err:508	Err:508		
Long Term Debt	0.0	0.0	0.0		
Deferred Taxes	0.0	0.0	0.0		
All Other Non-Current	Err:508	Err:508	Err:508		
Total Liabilites & Net Worth	100.0	100.0	100.0		
INCOME DATA					
Net Sales	100.0	100.0	100.0		
Gross Profit	Err:508	Err:508	Err:508		
Operating Expenses	Err:508	Err:508	Err:508		
Operating Profit	Err:508	Err:508	Err:508		
All Other Expenses (net)	0.0	0.0	0.0		
Profit Before Taxes	Err:508	Err:508	Err:508		
RATIOS					
Current	#N/A	#N/A	#N/A		
Quick	#N/A	#N/A	#N/A		
Sales/Receivables	#N/A	Err:508	Err:508		
Cost of Sales/Inventory	Err:508	Err:508	Err:508		
Cost of Sales/Payables	#N/A	#N/A	#N/A		
Sales/Working Capital	Err:508	Err:508	Err:508		
EBIT/Interest	0.0	0.0	0.0		
Net Profit + Depr., Dep.,					
Amort./Cur. Mat. L/T/D	0.0	0.0	0.0		
Fixed/Worth	Err:508	Err:508	Err:508		

Debt/Worth	Err:508	Err:508	Err:508		
% Profit Before Taxes/ Tangible Net Worth	Err:508	Err:508	Err:508		
% Profit Before Taxes/ Total Assets	Err:508	Err:508	Err:508		
Sales/Net Fixed Assets	Err:508	Err:508	Err:508		
Sales/Total Assets	Err:508	Err:508	Err:508		
% Depr., Dep., Amort./Sales	0.00%	0.00%	0.00%		
% Officer's Comp./Sales	Err:508	Err:508	Err:508		
RMA copyright Robert Morris Associates					
		STOCK ANALYSIS			
		My Company			
No. of Shares	###				
			Year 1	Year 2	Year 3
Earnings			Err:508	Err:508	Err:508
EPS			Err:508	Err:508	Err:508
Outside Investors	0.3				
Initial Investment	30000.00		Err:508	Err:508	Err:508
Initial Price	1				
Value of Investment	Err:508		Err:508	Err:508	Err:508
RANGE NAMES & LOCATIONS					
Asset_Worksheet	=A\$122:\$D\$145				
Balance_Sheet	=A\$216:\$G\$260				

Beg_Cash	=\$B\$83				
Cash_Flow	=\$A\$12:\$AL\$78				
Cash_Reserve	=\$B\$84				
CommRt	=\$B\$85				
Constant_Inventory	=\$C\$111				
Duns	=\$A\$292:\$I\$349				
Fed_Tax	=\$K\$160				
First_Month	=\$B\$29				
Fourth_Month	=\$B\$32				
FrtPct1	=\$B\$86				
FrtPct2	=\$B\$87				
FrtPct3	=\$B\$88				
FrtPct4	=\$B\$89				
Income_Statement	=\$A\$150:\$G\$211				
Initial_Investment	=\$B\$427				
Initial_Price	=\$B\$428				
Mark_Up1	=\$B\$90				
Mark_Up2	=\$B\$91				
Mark_Up3	=\$B\$92				
Mark_Up4	=\$B\$93				
Month_of_Shipment	=\$B\$28				
No._of_Shares	=\$B\$417				
Outside_Investors	=\$B\$425				
Print_Area	=\$A\$12:\$AL\$78				
Ratio_Analysis	=\$A\$264:\$D\$285				
Returns	=\$K\$158				
RMA	=\$A\$355:\$D\$406				
Second_Month	=\$B\$30				
StartUp	=\$D\$117				
Start_up_Costs	=\$A\$106:\$D\$117				
Statement_Variables	=\$J\$156:\$K\$160				
State_Tax	=\$K\$159				
Stock_Analysis	=\$A\$411:\$F\$430				
Third_Month	=\$B\$31				
Variables	=\$A\$81:\$B\$94				
Withhold_Rate	=\$B\$94				

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Change						
Yr2-Yr3						
Err:508						
Err:508						
#N/A						
Err:508						
Err:508						
0.00%						
#N/A						
0.00%						
0.00%						
Err:508						
#N/A						
#N/A						
#N/A						
#N/A						
#N/A						
#N/A						
#N/A						
Err:508						
Err:508						
Err:508						
Err:508						

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	Err:508	100.00				
	0.00	Err:508				
	0.00	Err:508				
	0.00	Err:508				
	0.00	Err:508				
	0.00	Err:508				
	0.00	Err:508				
	0.00	Err:508				
	Err:508	Err:508				
	Err:508	100.00				
	Err:508	100.00				
	Err:508	Err:508				
	Err:508	Err:508				
	Err:508	NA				
	#N/A					
	#N/A					
	Err:508					
	Err:508					
	Err:508					
	Err:508					
	Err:508					
	Err:508					
	Err:508					
	Err:508					
	Err:508					
	Err:508					
	Err:508					
	Err:508					

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Sep	Oct	Nov	Dec			
20.00	20.00	20.00	20.00			
10.00	10.00	10.00	10.00			
5.00	5.00	5.00	5.00			
5.00	5.00	5.00	5.00			
40.00	40.00	40.00	40.00			
Err:508	Err:508	Err:508	Err:508	Err:508	Err:508	Err:508
Err:508	Err:508	Err:508	Err:508	Err:508	Err:508	Err:508
Err:508	Err:508	Err:508	Err:508	Err:508	Err:508	Err:508
Err:508	Err:508	Err:508	Err:508	Err:508	Err:508	Err:508
Err:508	Err:508	Err:508	Err:508	Err:508	Err:508	Err:508
Err:508	Err:508	Err:508	Err:508			
2.50	2.50	2.50	2.50			
0.50	0.50	0.50	0.50			
0.75	0.75	0.75	0.75			
5.00	5.00	5.00	5.00			
2.00	2.00	2.00	2.00			
Err:508	Err:508	Err:508	Err:508			
Err:508	Err:508	Err:508	Err:508			

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