

TEXT,C,78

'A' will put you in the ADD RECORD mode, although instead of blank data, adding here will repeat data from the record currently marked with the arrow.

'D' will prompt you to either DELETE the currently marked record, OR, if already marked for deletion, you will be asked if you want to UN-DELETE this record. Deletes are marked with an '\*'

Remember, This only "marks" the record Remove permanently using Maintenance. 'E' to EDIT the current record.

If you searched for your record using GENERAL Search (one of the fields other than LAST NAME or RECORD #), you can 'Continue' to seek more matching records by entering 'C'.

ALSO, if you precede your search data with a ? (eg. ?444), you can find a record with '444' anywhere in that field, not just at the beginning. (ONLY for character type fields)

'L' will print a 'QuickLabel' for you using a simple label format. You will define horizontal/vertical positions, and rows to skip afterwards allowing enough rows to 'eject' a postcard (?)

'P'peek is a screen allowing you to review record data, and access F6 memo capability at the same time.

'O' will call the Flexi-SORT prompt which will allow you to define the order of the records in this Browse list.

'S' will call Flexi-SELECT which will allow you to define which records you see in this Browse list.

NOTE: Flexi-Select will slow screen response time in large files.

'R' will produce the Search/Replace prompt from which you can REPLACE

START,C,8 STOP,L

EDIT FALSE  
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|   |       |       |
|---|-------|-------|
| data in any field, - FOR ALL RECORDS    |       | FALSE |
| CURRENTLY SELECTED!!! Make sure that    |       | FALSE |
| you have used Flexi-Select FIRST if     |       | FALSE |
| you do not want to change the ENTIRE    |       | FALSE |
| FILE!!! (entire file is default)        |       | FALSE |
|   |       | FALSE |
| 'T' will print a single letter on       |       | FALSE |
| SOME B&B Systems.                       |       | FALSE |
| 'F4' provides PHONE call                |       | TRUE  |
| capability. It access a MODEM           |       | FALSE |
| attached to the COM port. Modem         |       | FALSE |
| will dial number of the currently       |       | FALSE |
| selected record. You pick up phone      |       | FALSE |
| attached to outlet of modem and talk.   |       | FALSE |
|   |       | FALSE |
| 'F6' produces word processing screen    |       | FALSE |
| where you add 'extra notes' for a       |       | FALSE |
| record. maximum lines=50 but can be     |       | FALSE |
| changed in Options (Maint. Menu)        |       | FALSE |
| (AVAILABLE ON SOME B&B SYSTEMS)         |       | TRUE  |
|   |       | FALSE |
| 'F7' provides a quick way to edit       |       | FALSE |
| data in ACTION1 and DATE1, while        |       | FALSE |
| moving current data to ACTION2, etc.    |       | FALSE |
|   |       | FALSE |
| 'F8' will ADD a record to the           |       | FALSE |
| Scheduling System, containing DATE1,    |       | FALSE |
| and ACTION1, First/Last Names in        |       | FALSE |
| the comments field.                     |       | FALSE |
| Enter "A" and you will see a list of    |       | FALSE |
| data fields. Use arrow keys to hi-lit   | FIELD | FALSE |
| the desired field, <Enter> to select.   |       | FALSE |
|   |       | FALSE |
| Use "E" to edit the line currently      |       | FALSE |
| highlighted. But be careful, it is      |       | FALSE |
| recommended to delete/add instead.      |       | FALSE |
| But in Flexi-Select, you can add extra  |       | FALSE |
| parentheses for more precise Boolean    |       | FALSE |
| record selection. For example:          |       | FALSE |
| zip=55.or.zip=44.and.name=SMITH         |       | FALSE |
| --DOES NOT SELECT THE SAME RECORDS AS-- |       | FALSE |
| (zip=55.or.zip=44).and.name=SMITH       |       | FALSE |
| (Below is for FLEXI-SELECT Only):       |       | TRUE  |
| OPERATOR - Choose Equal, Not Equal,     |       | FALSE |
| Less Than, etc. as your "test".         |       | FALSE |
|   |       | FALSE |
| VALUE - Enter a value to test for.      |       | FALSE |
| like, Last Name(LN)='Smith',            |       | FALSE |
| or Zip Code(Z)='11100'.                 |       | FALSE |







|                                       |       |
|---------------------------------------|-------|
| NORMAL(10 Pitch)/RESET = 27,69        | FALSE |
| Use Upper feed tray = 27,38,108,49,72 | FALSE |
| Use Lower feed tray = 27,38,108,52,72 | FALSE |

Three Points to keep in mind when installing your system. TRUE

ONE. You can use any codes you want. If your printer supports several LETTER QUALITY font styles, you can select anyone you want. If you want to define the NEAR LETTER QUALITY to a Prestige typestyle, or a Courier typestyle, go ahead. FALSE

TWO. Since a new config.mem file is automatically prepared every time you run your system without a file called config.mem on the same directory, you can have two versions of a config.mem file for EACH of your printers. For example, you have installed the proper codes for an EPSON printer, and now wish to also use a Laserjet as your main printer, RENAME your config.mem file to CONFIGA.MEM after installation. Re-running your system will prepare another CONFIG.MEM file. Each time you run your system, you will be prompted to select loading printer control codes from config.mem (Main), or configa.mem (Alternate) files. If you switch Main/Alternate printers at a later date, just switch file names. FALSE

THREE. To Re-Install (start over), just "ERASE CONFIG.MEM" SEARCH/REPLACE - A POWERFUL FEATURE. MAKE SURE YOU HAVE SEARCH FALSE

ENTER NEW DATA INTO THE LINES BELOW. REMEMBER, ALL EXISTING DATA WILL BE REPLACED BY ANY NEW DATA YOU ENTER HERE. ANY LINE LEFT BLANK WILL LEAVE EXISTING DATA UNCHANGED. YOU ARE URGED TO RE-VERIFY THAT YOU HAVE ALREADY SELECTED THE CORRECT RECORDS - REVIEW REPORT or LISTING FIRST! FALSE

(All blank=Quit)

(To force a field to BLANK or 0, FILL the field with 1's)

(To force the proper Case (Initial Caps) in character fields, enter:PROPER) FALSE

This SHAREWARE was distributed with a Record limitation. DEMO FALSE

It was distributed for use by anyone, but in order to support further enhancements, it was necessary for some incentive to be built into this system to encourage registration. Your data IS NOT LOST, it is saved in .dbf files. By registering, you will receive a new .EXE file without limitations. You are a valued user of our products. Registration and any concerns you may have, can be directed to: FALSE

B&B SYSTEMS FALSE

PO BOX 171 FALSE

Waukesha, Wisconsin 53187 FALSE

1-414-544-5988 FALSE

Register/Order Electronically thru Bulletin Board: 1-414-548-9034 FALSE

Several things to remember about your .LTR files: LTRFILES FALSE

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|--|----------|-------|
| 1. The files BEGIN.LTR, END.LTR should contain your salutation and closing statments (Including Dear... Sincerely... signee... etc.)   |          | FALSE |
| 2. Any VARIABLE data from your data files can be printed by enclosing the fields names with "curly brackets". For example, to print the customer's first name in the body of the letter, enter {fn}. For listings of field names, see the Appendix in the Documentation.   |          | FALSE |
| Other field names you can use:{today}-prints month name, or {date()}   |          | FALSE |
| 3. Use "square brackets" to START and STOP any special printer codes. For example, you can use [ to define when you want to START BOLD printing, and then use ] to indicate when to send the commands to your printer to RETURN to normal printing (the brackets won't print).   |          | FALSE |
| TOP MARGIN will define the amount of space skipped at the top of letterhead  | LTRSETUP | FALSE |
| LEFT MARGIN defines the number of spaces skipped from the left edge (Note: this allows you to set up your .LTR files without margins)  |          | FALSE |
| If you elect to send TRAY control codes (for 2 TRAY PRINTERS or 2 printers if they are software selectable), the printer code you entered during Installation (for tray 2) will be sent after printing page 1, the remaining pages for that letter are then printed on plain bond (from tray #2 or printer #2). Tray code #1 will then be sent before printing the next ltr. If data was entered in the BELLRINGER code, such as "add catalog #10", you can elect to have the printer pause after that letter (for inserting the catalog). |          | FALSE |
| If you elect to use a FORM letter, enter Y, and you will be prompted for the file name. That file, ?.LTR, will be printed on each letter, regardless of any product interest code on the Sales Lead record.  |          | FALSE |
| NOTE: Use "E" to enter the EDIT mode and change the Vertical Line spacing because B&B has automatically detected a change in the number of lines.  | LBLLINE  | FALSE |
| If you had a 3-line label, with 3-lines of spacing between labels, and you add a line to make a 4-line label, you should NOW only skip 2 lines between labels.   |          | FALSE |
| The next two FONT DEFINITIONS are ONLY important if you have a printer with two paper input trays, or if you have two printers connected simultaneously and can "software select" which one prints. This allows you to load LETTERHEAD in one tray/printer, and PLAIN BOND in the other tray/printer for pages 2, 3, etc. If you do not have this capability, just <ENTER> to bypass the codes. Prior to printing letters, you will be given the option to send these codes to your printer.   | PRININT  | FALSE |
| You will be asked to assign a font command to the Left and Right Brackets. For example, let's say you enter your printer's font command to TURN BOLD ON for the left bracket, and TURN BOLD OFF for the right bracket. The effect is that you can change fonts "on the fly" in your letters. Then, when you use your word processor to create your letters, if you enclose your company name in brackets in your letter, ie. [ABC Company], your B&B   | PRIN2    | FALSE |

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|  |       |       |
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| system will detect the LEFT bracket ([), and send the related Printer          |       | FALSE |
| Control Command, TURN BOLD ON. Your company name will then print in BOLD.      |       | FALSE |
| When the RIGHT bracket is encountered, the font command will be sent to        |       | FALSE |
| TURN BOLD OFF.   |       | FALSE |
|  |       | FALSE |
| So, select a command for your printer that you may find useful in your         |       | FALSE |
| letters, for example, Underline, Double Strike, etc.                           |       | FALSE |
|  |       | FALSE |
| You can change these values later, by erasing the CONFIG.MEM file and          |       | FALSE |
| re-installing, or go to the Maintenance Menu in your system.                   |       | FALSE |
| SOME Sales Lead records have SALES/REP codes that were not found in the REPFIL |       | FALSE |
| REP.DBF file. When this occurs, a file called REP.TXT is created               |       | FALSE |
| indicating which Sales Lead Records have incorrect data.                       |       | FALSE |
|  |       | FALSE |
| PLEASE REVIEW this file and correct the Sales Lead records.                    |       | FALSE |
| SOME Sales Lead records have DISTRIBUTOR codes that were not found in th       |       | FALSE |
| DISTRIBU.DBF file. When this occurs, a file called DISTRIBU.TXT is             |       | FALSE |
| created indicating which Sales Lead Records have incorrect data.               |       | FALSE |
|  |       | FALSE |
| PLEASE REVIEW this file and correct the Sales Lead records.                    |       | FALSE |
| When you are Browsing through records, you will be able to add TEXT for        | XUSEF | FALSE |
| each record. This TEXT can be saved on your drive in two different ways        |       | FALSE |
|  |       | FALSE |
| 1) You can store your TEXT in separate files for each record. This             |       | FALSE |
| method uses your record data to assign the name for the file. For              |       | FALSE |
| example, if you use the default of using the 1st four characters of            |       | FALSE |
| the LAST NAME, coupled with the 1st four characters of the FIRST NAME,         |       | FALSE |
| the record JOHN SMITH will have TEXT stored in the file:SMITJOHN.NOT           |       | FALSE |
| The advantage to this method is it's simplicity, reliability, and ability      |       | FALSE |
| to access these separate files in DOS (outside of B&B Systems).                |       | FALSE |
|  |       | FALSE |
| 2) You can select dBaseIII's proprietary method of storing these notes in      |       | FALSE |
| one file (.DBT). If you wish this option, erase the default value (blank).     |       | FALSE |
| In order to use these separate files, you need to select a data field in       |       | TRUE  |
| your record that will be a unique identifier for a record. Using the           |       | FALSE |
| 1st four characters of the Last Name and 1st four characters of the First      |       | FALSE |
| Name (default) is a good choice assuming you won't have a lot of               |       | FALSE |
| John Smiths (or won't be adding TEXT for every John Smith). If you are         |       | FALSE |
| using a field containing a unique customer number, that is a good choice.      |       | FALSE |
|  |       | FALSE |
| Just remember, the field you select should NOT contain data THAT WILL          |       | FALSE |
| 1)BE DUPLICATED ELSEWHERE, 2)BE CHANGED OFTEN, 3)OR BE COMPLETELY BLA          |       | FALSE |
|  |       | FALSE |
| EXAMPLES: To use Company name, enter "CN"                                      |       | FALSE |
| To use last 8 digits of Home phone, enter "SUBS(hp,4,8)"                       |       | FALSE |
| To use a numeric field like SALES, enter "STR(sales)"                          |       | FALSE |
| To use dBase's proprietary .DBT file, enter blanks                             |       | FALSE |
| A, E, D = Add, Edit or Delete TODO records                                     | DAY   | FALSE |
| M = View a summary of the entire Month   |       | FALSE |

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|  |       |
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| P = Print a copy of the daily schedule   | FALSE |
| S = Shifts all daily TODO's ? days ahead or back WITHOUT conflict check  | FALSE |
| L = Look up any data in COMMENT field (looks forward)  | FALSE |
| C = Look up any CODE (looks forward)   | FALSE |
| R = Listing of TODO records Ranked in Code sequence  | FALSE |
| F = Copy COMMENTS into a future record (? days ahead) for Follow-up  | FALSE |
| Home/End = In Daily screen - Go to Beginning or ending day of month  | FALSE |
| In Monthly screen - Go back or forward 1 year  | FALSE |
| PgUp/Dn = In Daily screen - Skips 1 day  | FALSE |
| In Monthly screen - Skips 1 month  | FALSE |
| NOTE: D in Monthly screen deletes all records for month and includes<br>an option to print a list of deleted records | FALSE |
| Deleting unwanted records in this screen INCREASES SPEED   | FALSE |
| DATE is the date of the TODO   | TRUE  |
| EXTRA_DAYS is the number of extra days to ADD to this TODO<br>(1 week mtg = 6 extra days)                            | FALSE |
| TIME is hundreds (eg. noon=1200, 1:00pm=100, 9:00a=900)  | FALSE |
| AM_OR_PM is an A or P (noon=P)   | FALSE |
| HALFHOURS is the length of the TODO's in halves (two hour meeting=4)   | FALSE |
| CODE can be any code indicating:C=Complete, D=Delegated, etc.  | FALSE |
| NOTES on editing your schedule data:   | FALSE |
| Use slash marks "/" in dates   | FALSE |
| Records with no "time" are listed under Unscheduled TODO's   | FALSE |