

Sheet1

NAME,C,50	CONTACT,C,50	ADDR1,C,50	ADDR2,C,30	ADDR3,C,30
TestDrive	Customer	2933 Bunker Hill Lane	Suite 101	
Express Office Supply	Tim Kelly	4000 N. Montgomery		
Irvine Card Stock	David Ashley	45321 Camino Santa Fe		
Jordon Office Equipment	Jean Willis	1615 Towne Lane	Suite 400	
National Paper	Janice Corben	13 East 54th St.		
Paper Moon	Tyler Stephens	10110 Park Center Blvd.	Building B	
Pop Printing	David Rechs	33445 Soft Street		
Superior Distribution	Gloria Lenares	1443 Composite		
Thomas Office Supplies	Greg Thomas	2133 Elm Street		
OK Office Supply	Jeff Nelson	1233 Avenue A		
Corporate Image Products	Tom Huffman	32432 St. Thomas		

Sheet1

CITY,C,30	STATE, ZIP,C,1	PHONE,C,19	FAX_PHONE,EXT,C,4	TITLE,C,30	SECRETARY
Santa Clara	CA	95054	408-496-0555		
Fort Worth	TX	75061	214-357-4909	Owner	Jayne
Irvine	CA	90034	714-332-4590	Regional Manager	Patty
Richardson	TX	75080	214-234-0098	Manager	
New York	NY	10034	212-345-6756	Rep.	Maggie
Irving	TX	75060	214-556-3421	Sales Manager	
Irving	TX	70607	214-452-6281	Owner	
Dallas	Texas	75229	214-667-9090	Rep.	Linda
Dallas	TX	75223	214-344-5577	Owner	Francis
Irving	TX	75060	214-324-0023	Owner	Joan
Irving	TX	76062	214-555-9665	Owner	Maryanne

Sheet1

SALUTARERESULTS,C,75

IDSTATUS,C,2REFERRED,C,3USER1,C,50 USER2,C,50

Tim	Awarded contract	Customer	
David	Followed up	Manufacturer	
Jean		Prospect	OK Office
Janice		Customer	
Tyler		Prospect	
David	Ordered 10 boxes 60 lb. cover	Customer	
Gloria		Distributor	
Greg		Prospect	
Jeff		Customer	
Tom		Prospect	John Williams

USER3,C,50 USER4,C,50 USER5,C,50 USER6,C,50

USER7,C,75

\*\*\* This is sample contact data for the tutorial in Chapter 3 of the \*\*\*  
\*\*\* This is sample contact data for the tutorial in Chapter 3 of the \*\*\*  
\*\*\* This is sample contact data for the tutorial in Chapter 3 of the \*\*\*  
\*\*\* This is sample contact data for the tutorial in Chapter 3 of the \*\*\*  
\*\*\* This is sample contact data for the tutorial in Chapter 3 of the \*\*\*  
\*\*\* This is sample contact data for the tutorial in Chapter 3 of the \*\*\*  
\*\*\* This is sample contact data for the tutorial in Chapter 3 of the \*\*\*  
\*\*\* This is sample contact data for the tutorial in Chapter 3 of the \*\*\*  
\*\*\* This is sample contact data for the tutorial in Chapter 3 of the \*\*\*  
\*\*\* This is sample contact data for the tutorial in Chapter 3 of the \*\*\*

Sheet1

USER8,C,75

USER9,C,75 USER10,C,50

\*\*\* 1stACT! User's Guide. Press CTRL+DEL to delete this record. \*\*\*  
\*\*\* 1stACT! User's Guide. Press CTRL+DEL to delete this record. \*\*\*  
\*\*\* 1stACT! User's Guide. Press CTRL+DEL to delete this record. \*\*\*  
\*\*\* 1stACT! User's Guide. Press CTRL+DEL to delete this record. \*\*\*  
\*\*\* 1stACT! User's Guide. Press CTRL+DEL to delete this record. \*\*\*  
\*\*\* 1stACT! User's Guide. Press CTRL+DEL to delete this record. \*\*\*  
\*\*\* 1stACT! User's Guide. Press CTRL+DEL to delete this record. \*\*\*  
\*\*\* 1stACT! User's Guide. Press CTRL+DEL to delete this record. \*\*\*  
\*\*\* 1stACT! User's Guide. Press CTRL+DEL to delete this record. \*\*\*  
\*\*\* 1stACT! User's Guide. Press CTRL+DEL to delete this record. \*\*\*

Sheet1

USER11,C,50	USER12,C,50	USER13,C,50	USER14,C,50	USER15,C,50	LAST_FLAST_A	CREAT_DEBIT_DAT
						01/20/94 01/20/94
						10/03/92 10/17/92
						10/03/92 10/19/92
						10/03/92 10/17/92
						04/03/92 10/17/92
						10/03/92 10/19/92
				###		10/03/92 10/17/92
						10/03/92 10/17/92
						10/03/92 10/17/92
				###		10/03/92 10/17/92
				###		10/12/96 10/17/92

Sheet1

ALT1\_REACHALT2\_REACHLAST\_MLETR\_[MERGE\_DATA]ALT\_PHONE,CALT\_EXT,C,4 ALT\_ADDR1,C

714-388-6900

7790 Harvard

###

###

###

Sheet1

ALT\_ADDR2,(ALT\_CIALT\_ALT\_ZIP,C,10ALT1\_CONT,C,25ALT1\_TITLALT1\_PHONE,ALT1\_EXT,C,'

Irvine CA

Margaret Harper Sales rep 714-332-4459

Jerry Houk Rep. 212-344-7789

Sheet1

ALT2_CONT,C,2\ALT2_ALT2_PHONE,ALT2_EXT,C,\LETR_NAME,COWNER,C,50	MANAGER,C
	TestDrive Customer
	Your Company Your Name
	Your Company Your Name
	Your Company Your Name
Lawrence Short Rep. 212-344-7761	Your Company Your Name
SALES.WPD	Your Company Your Name
	Your Company Your Name
	Your Company Your Name
	Your Company Your Name
	Your Company Your Name
	Your Company Your Name

Sheet1

LOGON,C,13	CARRIER,C,1	ACCCCAR_PHONE	LIBRARY,C,1	FIRST_	LAST_NAM	USER,C,8	MECC_
1	1				Customer		1 84
0	1			Tim	Kelly		1 1
0	1			David	Ashley		1 1
0	1			Jean	Willis		1 1
0	1			Janice	Corben		1 1
0	1			Tyler	Stephens		1 1
0	1			David	Rechs		1 1
0	1			Gloria	Lenares		1 1
0	1			Greg	Thomas		1 1
0	1			Jeff	Nelson		1 1
0	1			Tom	Huffman		1 83

UNIQUE_ID,NEDIT_	LAST_COMP,NOTES,M
-1530537875	928
-543009851	649
-525375422	1037
462152602	649
1449680626	650
-1857758646	1037
-870230622	650
-852596193	651
1104825426	651
1122459855	650
2109987879	648