

# EXPORT QUOTATION WORKSHEET

DATE \_\_\_\_\_ REF/PRO FORMA INVOICE NO. \_\_\_\_\_  
 COMMODITY \_\_\_\_\_ EXPECTED SHIP DATE \_\_\_\_\_  
 CUSTOMER \_\_\_\_\_ PACKED DIMENSIONS \_\_\_\_\_  
 COUNTRY \_\_\_\_\_ PACKED WEIGHT \_\_\_\_\_  
 PAYMENT TERMS \_\_\_\_\_ PACKED CUBE \_\_\_\_\_

PRODUCTS TO BE SHIPPED FROM \_\_\_\_\_  
 TO \_\_\_\_\_

SELLING PRICE OF GOODS: \$ \_\_\_\_\_

## SPECIAL EXPORT PACKING:

\$ \_\_\_\_\_ quoted by \_\_\_\_\_  
 \$ \_\_\_\_\_ quoted by \_\_\_\_\_  
 \$ \_\_\_\_\_ quoted by \_\_\_\_\_ \$ \_\_\_\_\_

## INLAND FREIGHT:

\$ \_\_\_\_\_ quoted by \_\_\_\_\_  
 \$ \_\_\_\_\_ quoted by \_\_\_\_\_  
 \$ \_\_\_\_\_ quoted by \_\_\_\_\_ \$ \_\_\_\_\_

Inland freight includes the following charges:

☐ unloading ☐ pier delivery ☐ terminal ☐ \_\_\_\_\_

## OCEAN FREIGHT

quoted by \_\_\_\_\_ tariff item \_\_\_\_\_  
 \$ \_\_\_\_\_ # \_\_\_\_\_  
 \$ \_\_\_\_\_ # \_\_\_\_\_  
 \$ \_\_\_\_\_ # \_\_\_\_\_

Ocean freight includes the following surcharges:

☐ Port congestion ☐ Heavy lift  
☐ Currency adjustment ☐ Bunker  
☐ Container rental ☐ Wharfage  
☐ \_\_\_\_\_ ☐ \_\_\_\_\_

☐ INSURANCE ☐ includes war risk  
 rate: \_\_\_\_\_ per \$100 or \$ \_\_\_\_\_

**TOTAL OCEAN CHARGES** \$ \_\_\_\_\_  
 notes: \_\_\_\_\_

## AIR FREIGHT

quoted by \_\_\_\_\_ spec code \_\_\_\_\_  
 \$ \_\_\_\_\_ # \_\_\_\_\_  
 \$ \_\_\_\_\_ # \_\_\_\_\_  
 \$ \_\_\_\_\_ # \_\_\_\_\_

Air freight includes the following surcharges:

☐ Fuel adjustment  
☐ Container stuffing  
☐ \_\_\_\_\_

☐ INSURANCE ☐ includes war risk  
 rate: \_\_\_\_\_ per \$100 or \$ \_\_\_\_\_

**TOTAL AIR CHARGES** \$ \_\_\_\_\_ \$ \_\_\_\_\_  
 notes: \_\_\_\_\_

## FORWARDING FEES:

Includes: ☐ Courier Fees ☐ Certification Fees ☐ Banking Fees ☐ \_\_\_\_\_ \$ \_\_\_\_\_

CONSULAR LEGALIZATION FEES: \$ \_\_\_\_\_

INSPECTION FEES: \$ \_\_\_\_\_

DIRECT BANK CHARGES: \$ \_\_\_\_\_

OTHER CHARGES: \_\_\_\_\_ \$ \_\_\_\_\_  
 \_\_\_\_\_ \$ \_\_\_\_\_

TOTAL: ☐ FOB \_\_\_\_\_ ☐ C&F \_\_\_\_\_  
☐ FAS \_\_\_\_\_ ☐ CIF \_\_\_\_\_ \$ \_\_\_\_\_

Printed and sold by Uniz & Co., 700 Central Ave., New Providence, NJ 07974; (800) 631-3098