

Cash Budget

Title

WCS Cash Budget: 1996 Fiscal Year

Created by Kris Mueller

Date Modified 25-May-25

Purpose This worksheet presents the West Coast Sales FY 1996 projected cash budget in monthly detail and quarterly summaries.

Initial Data

Monthly Growth	
Sales Growth	2%
COGS Increase	1%

Summary Area

	Qtr 1	Qtr 2	Qtr 3	Qtr 4	1996 Totals
Gross Revenue	\$99,122	\$100,609	\$102,118	\$103,650	\$424,491
Cost of Goods Sold	\$58,471	\$58,997	\$59,528	\$60,064	\$243,617
Gross Profit	\$40,651	\$41,612	\$42,590	\$43,586	\$180,874
Expenses	\$33,398	\$33,196	\$33,231	\$33,266	\$133,762
Operating Income	\$7,253	\$8,416	\$9,359	\$10,320	\$47,113

Budget Model Area

	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
<i>Gross Revenue</i>										
Sales	\$27,000	\$27,405	\$27,816	\$28,233	\$28,657	###	###	###	###	###
Shipping	\$5,550	\$5,633	\$5,718	\$5,804	\$5,891	\$5,979	\$6,069	\$6,160	\$6,252	\$6,346
GR Total	\$32,550	\$33,038	\$33,534	\$34,037	\$34,547	###	###	###	###	###
<i>Cost of Goods Sold</i>										
Goods	\$17,710	\$17,869	\$18,030	\$18,192	\$18,356	###	###	###	###	###
Freight	\$270	\$272	\$275	\$277	\$280	\$282	\$285	\$287	\$290	\$293
Markdown	\$1,240	\$1,251	\$1,262	\$1,274	\$1,285	\$1,297	\$1,308	\$1,320	\$1,332	\$1,344
Miscellaneous	\$96	\$97	\$98	\$99	\$100	\$100	\$101	\$102	\$103	\$104
COGS Total	\$19,316	\$19,490	\$19,665	\$19,842	\$20,021	###	###	###	###	###
Gross Profit	\$13,234	\$13,548	\$13,869	\$14,195	\$14,527	###	###	###	###	###
<i>Expenses</i>										

Cash Budget

Advertising	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000
Salaries	\$4,700	\$4,700	\$4,700	\$4,700	\$4,700	\$4,700	\$4,700	\$4,700	\$4,700	\$4,700
Rent	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500
Utilities	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75
Insurance	\$237	\$0	\$0	\$0	\$0	\$0	\$0	\$237	\$0	\$0
Telephone	\$280	\$283	\$285	\$288	\$290	\$293	\$295	\$298	\$301	\$304
Office Supplies	\$147	\$147	\$147	\$147	\$147	\$147	\$147	\$147	\$147	\$147
Training	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100
Travel and Entertain	\$200	\$202	\$204	\$205	\$207	\$209	\$211	\$213	\$215	\$217
Taxes and Licenses	\$240	\$240	\$240	\$240	\$240	\$240	\$240	\$240	\$240	\$240
Interest	\$800	\$807	\$814	\$822	\$829	\$837	\$844	\$852	\$859	\$867
EXP Total	\$11,279	\$11,054	\$11,065	\$11,077	\$11,089	###	###	###	###	###
Operating Income	\$1,955	\$2,495	\$2,803	\$3,118	\$3,438	\$3,764	\$4,096	\$4,197	\$4,779	\$5,130

Cash Budget

<i>Apr</i>	<i>May</i>
###	\$31,805
\$6,441	\$6,538
###	\$38,342
###	\$19,544
\$295	\$298
\$1,356	\$1,368
\$105	\$106
###	\$21,317
###	\$17,026

Cash Budget

\$4,000	\$4,000
\$4,700	\$4,700
\$500	\$500
\$75	\$75
\$0	\$0
\$306	\$309
\$147	\$147
\$100	\$100
\$219	\$221
\$240	\$240
\$875	\$883
###	\$11,175
\$5,487	\$5,851

Cost of Goods Sold June 1996

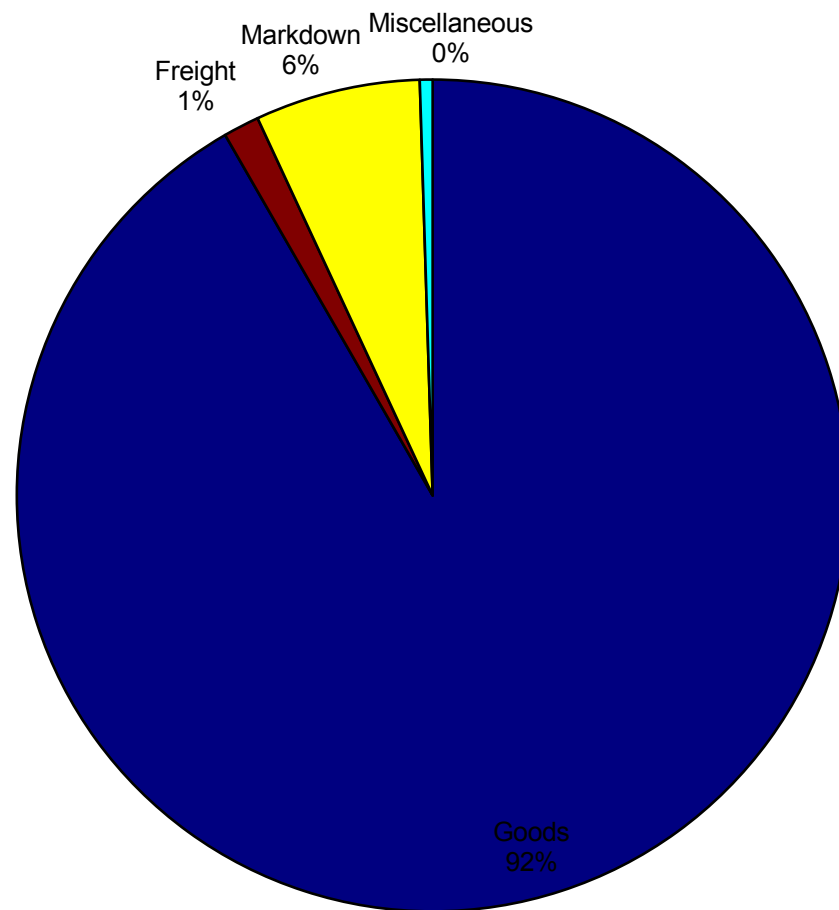


Chart1

1996 1st Qtr

Title		WCS Cash Budget: 1996 1st Qtr			
Created by		Sam			
Date Modified		25-May-25			
Budget Model Area					
		<i>Cost of Goods Sold</i>	<i>Jun</i>	<i>Jul</i>	<i>Aug</i>
		Goods	\$17,710	\$17,869	\$18,030
		Freight	\$270	\$272	\$275
		Markdown	\$1,240	\$1,251	\$1,262
		Miscellaneous	\$96	\$97	\$98
		COGS Total	\$19,316	\$19,490	\$19,665

Chart2

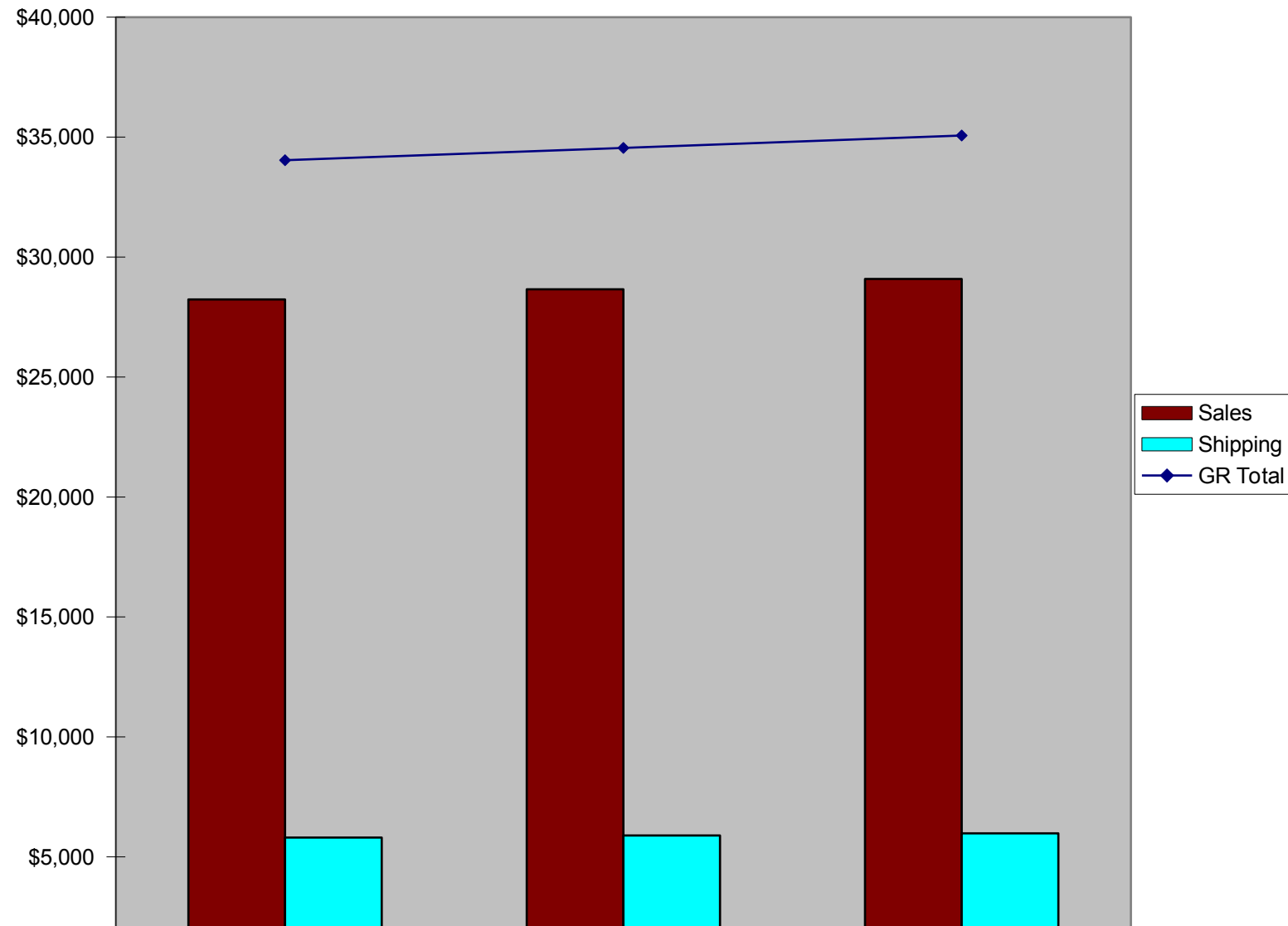
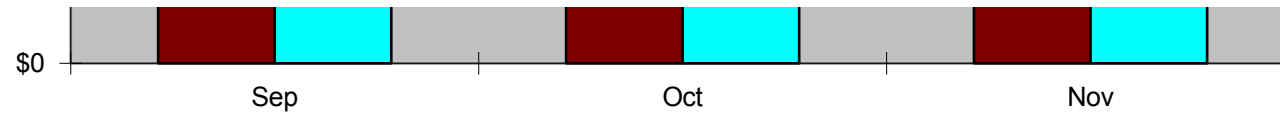


Chart2



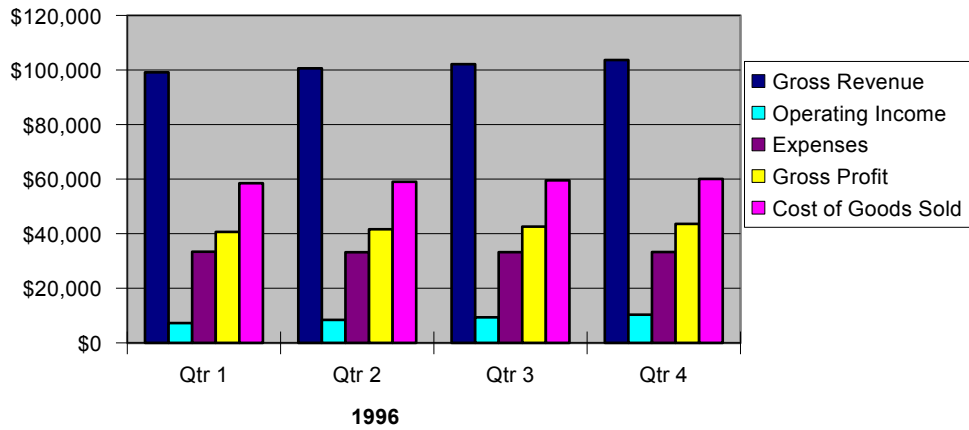
1996 2nd Qtr

Title		WCS Cash Budget: 1996 2nd Qtr			
Created by		Sam			
Date Modified		25-May-25			
Budget Model Area					
		<i>Gross Revenue</i>	<i>Sep</i>	<i>Oct</i>	<i>Nov</i>
		Sales	\$28,233	\$28,657	\$29,087
		Shipping	\$5,804	\$5,891	\$5,979
		GR Total	\$34,037	\$34,547	\$35,066

Summary

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Summary Area						
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						762
						113

Budget Summary Data



Summary

[illegible]