



# THE 1997 RSA DATA SECURITY CONFERENCE

## SPEAKER BIOGRAPHY

### PRODUCT DEMO II

Incorporating Smart Cards

Speaker: **Paul Pieske**

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### Company Background:

Fischer International Systems Corporation (FISC) is committed to forging new frontiers in secure worldwide electronic business. Founded in 1982, FISC is one of the largest privately held software companies in the United States. The company is headquartered in Naples, Florida and serves organizations worldwide through its UK office and international sales agents. FISC products include TAO messaging and office automation and the Watchdog and SmartDisk lines of data security products.

### Presentation Overview:

This session will give you some tips on how to develop a strategy for incorporating smart cards and how best to introduce them to your organization. Included will be case study examples of smart cards in a variety of applications.

### Speaker Background:

Paul W. Pieske is Manager, Products Marketing-Security Products at FISC. He is responsible for commercial and government strategic, marketing, and sales activities. His responsibilities include performing extensive analysis to determine corporate strategic direction and future market concentrations.

Before joining FISC, Mr. Pieske worked as a product manager for Semaphore Communications' LAN/WAN security technology. Prior to that, he was employed by Phaser Systems (a Novell company) as product manager of the company's WAN product family. Mr. Pieske is a frequent speaker on LAN/WAN and security related topics. He has over 13 years of experience in the public and government sector information technology marketplace. He also has over 13 years of experience in the public and government sector information technology marketplace. Mr. Pieske attended the University of Chicago and spent several years in the US Army as an intelligence analyst based at the US Army Intelligence Center and School in Ft. Huachuca, Arizona.

**PRESENTATION**