



# THE 1997 RSA DATA SECURITY CONFERENCE

## SPEAKER BIOGRAPHY

### PRODUCT DEMO I

Securing Business-to-Business electronic Commerce

Speaker: **David Wolf**

President

Elcom Systems, Inc.

400 Blue Hill Drive

Westwood, MA 02090

Phone: 617-407-5000x5001

Fax: 617-407-5063

Email: [dwolf@elcom.com](mailto:dwolf@elcom.com)

### Company Background:

Elcom Systems, Inc. was founded in 1992 and is a subsidiary of Elcom International, a publicly traded corporation with offices in the United States and United Kingdom and revenues in excess of \$560 million. Elcom offers full-circle electronic commerce solutions with its PECOS family of software products, including both applications and application development environments.

### Presentation Overview:

PECOS is a client-server application and development environment which enables manufacturers, distributors and direct marketers to conduct RSA-secured transactions via LAN, WAN, Internet and Intranet communications.

### Speaker Background:

David Wolf is the President of Elcom Systems, Inc., a provider of electronic commerce solutions to manufacturers, distributors and direct marketers. His responsibilities include developing strategic relationships and directing the company's operations. Most recently, Mr. Wolf served as Chief Operating Officer of JWP Information Services, a \$1.6 billion PC reseller and system integrator.

**PRESENTATION**