



THE 1997 RSA DATA SECURITY CONFERENCE

SPEAKER BIOGRAPHY

GENERAL SESSION

Morning Keynote

Speaker: **John Powers**

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Speaker Background:

John Powers, a Managing Director, joined Roberston Stephens & Co. in 1992 as Vice President and senior communications analyst. Mr. Powers focuses on the networking software area with special attention to opportunities in security and network management created by the new world of internetworking. In 1996 Bloomberg Business News recognized Mr. Powers as one of the top ten stock pickers for 1994-1995 out of a universe of 605 analysts measured.

Prior to joining RS&Co. Mr. Powers spent a decade in the communications industry to the firm, including a variety of marketing and planning roles at ROLM Corporation and Octel Communications Corporation. Most recently, Mr. Powers served as General Manager at Aspect Telecommunications. Mr. Powers received his B.A. from Cornell University and his M.B.A. from Stanford University. Prior to attending Stanford, Mr. Powers was a vice president at the marketing firm Yankelovich Skelly, and White, Inc.

PRESENTATION