

Msg #80203 in *Mansion* Created on 05/05/91 at 03:13:29 To: All, From: Michael Pester
Subject: Copernicus II New Price...

Software Design announced today that it has discontinued shipments of Copernicus I and will now be taking orders only for Copernicus II. Copernicus II sells for the price of 49.95 plus 4.00 shipping and handling. The price increase is needed to cover the incredible support cost of the software and for additional new features. Software Design is still trying to bring affordable software to the Macintosh marketplace. For a limited time Narrowcast will be bundled with each new order of Copernicus II.

Subject: Copernicus II Upgrade Notice (Part One)

Greetings,

Well it is long past due, but what you are about to read is the notice that most of you have been waiting to hear. Copernicus II is about ready to be released. This is NOT the "official" notice that we are shipping, but this contains the upgrade information.

I have thought long and hard about the upgrade and how it was going to work. I have also been trying to come up with a fair upgrade fee. As most of you already realize, I have not been living my life on easy street, working on Copernicus. Copernicus and Mansion are my sole source of income. I blame no one but myself for my lack of adequate income. Thus I have been forced to make, what to some, will be some unpopular decisions.

===== OPTION ONE - Ordered Copernicus
I prior to March 1, 1991 (Upgrade order postmarked before June 1, 1991)

Price of your Copernicus II update:	\$20.00
Shipping & Handling	4.00

Total Price	\$24.00
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===== OPTION TWO - Ordered
Copernicus I prior to March 1, 1991 (Upgrade order postmarked after May 31, 1991)

Price of your Copernicus II update:	\$25.00
Shipping & Handling	4.00

Total Price	\$29.00
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===== OPTION THREE
(Ordered Copernicus after Feb 28, 1991)

Price of your Copernicus II update:	\$7.00
Shipping & Handling	4.00

Total Price	\$11.00
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===== EXTRA ONE

Narrowcast:	\$5.00
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Add To Total Price	\$5.00
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===== EXTRA TWO

Rush: \$5.00

Add To Total Price	\$5.00
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Continued next message...

Subject: Copernicus II Upgrade Notice (Part Two)

OPTION ONE is to allow you to save money by allowing us to order the manual in large volume. Since we get money off on the manual when we order in quantity, I am passing it on to you. It also saves us the money of not having to send out an upgrade notice to you, thus again saving more money. Option one is only available by this notice. Mailed notices will not include and option one.

OPTION TWO is for those who don't order by the deadline. We will have to put together the "official" upgrade notice for them, and those orders tend to stagger in thus preventing a quantity order of the manuals.

OPTION THREE is for those who bought from us recently. I tried to be as fair as I could, but I am not rich enough to cover the upgrades out of pocket. At least you got some benefit from the program.

EXTRAS are optional items. These can be ordered in combination with any OPTION. Narrowcast is a program that you can teach what you are interested in and what you have no interest in by way of messages. By adding it to your point folder you can begin to use it. A wonderful little utility in light of the current volume of certain echos. Rush tells us to process your upgrade more quickly. Those who order the Rush option will be given priority, when it comes time to process the upgrades. All others will be processed on a first come first served basis.

QUESTIONS & ANSWERS

Q. Who will be officially notified?

A. We will mail an upgrade notice to 1) those who bought directly from us, but did not meet the OPTION ONE deadline of this notice, 2) those who did not buy directly from us, but informed us of their current address and ask us to notify them.

Q. Do I need to return anything?

A. Yes, we need the master disk that was sent to you. The master disk is your proof of purchase. If you have lost your master disk you must call us to make arrangements for how to upgrade.

Q. Is there anything else I need to do?

A. Yes, you must put the disk in an envelope and mark on the outside of that envelope what option and any extras you may desire. You must also put on the front of the envelope "COP 2 UPGRADE OFFER." A sample envelope would look like this:

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===== : Your Return
Address [ ]: :
[ ]: :
: :
Software Design : : P.O. Box 12016
: : Des Moines, IA 50312-2016 : :
: : COP 2 UPGRADE OFFER/OPTION ONE/EXTRA ONE/EXTRA TWO : :
: =====
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Msg #80202 in *Mansion* Created on 05/05/91 at 03:02:39 To: All, From: Michael Pester
Subject: Copernicus II Upgrade Notice (Part Three)

Q. What is in Copernicus II?

A. What follows is a feature list of Copernicus II. These specifications are subject to change, revision, and acts of tornados, without notice.

- * Reconfigured menus (Better organized)
- * ZedZap Fido Protocol
- * Added Mail Deletion Options
- * User Options (example: origin lines can be edited in the program)
- * User defined printing/viewing font
- * More System 7 compatible
- * Boss Options Dialog
- * Edit modem strings from within the program.
- * Supports select all and other text commands.
- * Allows appending of text files to messages.
- * Full integrated quoting with automatic initial insertion.
- * Page Up/Page Down/Home/End in message windows
- * Color icons for message to, message from, and area.
- * Expert File Request Available
- * Multiple Carbon Copies of Messages
- * Reply to message read in one area to other areas.
- * Subject line can be edited when replying.
- * Archiving of messages, and message areas.
- * Search for messages by Address, Author, Subject, All, Unread, Marked.
- * Select message
- * Next Area/Previous Area
- * Increased speed of message import
- * Connection Options, event, autopilot, and now.
- * Automatic AreaFix Requests.
- * more...