

To WINCHELL'S EMPLOYEES

WINNER VS. LOSER

THE WINNER- is always part of the answer;
THE LOSER- is always part of the problem;
THE WINNER- always has a program;
THE LOSER- always has an excuse;
THE WINNER- says "Let me do it for you;"
THE LOSER- says "That's not my job;"
THE WINNER- sees an answer for every problem;
THE LOSER- sees a problem for every answer;
THE WINNER- sees a green near every sand trap;
THE LOSER- sees two or three sand traps near every green;
THE WINNER- says "It may be difficult but it's possible";
THE LOSER- says "It may be possible but it's too difficult";

BE A WINNER !