

To WINCHELL'S EMPLOYEES

WINNER VS. LOSER

THE WINNER-	is always part of the answer;
THE LOSER-	is always part of the problem;
THE WINNER-	always has a program;
THE LOSER-	always has an excuse;
THE WINNER-	says "Let me do it for you;"
THE LOSER-	says "That's not my job;"
THE WINNER-	sees an answer for every problem;
THE LOSER-	sees a problem for every answer;
THE WINNER-	sees a green near every sand trap;
THE LOSER-	sees two or three sand traps near every green;
THE WINNER-	says "It may be difficult but it's possible";
THE LOSER-	says "It may be possible but it's too difficult";

BE A WINNER !