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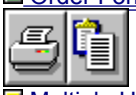

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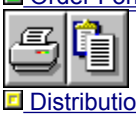

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Welcome

Notes on the Unregistered Version of this Product

Due to space and size limitations, this shareware or thirty (30) day evaluation version of this product contains only a "demo" version of the full help file, and "mini" documentation -- many topics, functions and explanations have been abriviated or omitted in their entirety. The user should refer to the "Shareware/Evaluation User's Guide," contained in the FPZIP.WRI file, for help and information on product features.

Also, quick help and tips are available in the main dialogs of each application, using "Flash Tips." Simply locate the mouse cursor over the applicable control, hold down the SHIFT key and press the RIGHT MOUSE BUTTON.

This reduction has allowed the evaluation version's distribution archive to be be almost one-quarter of the size of the registered user version's distribution archive; saving users who obtained copies of the distribution archive from bulletin board systems and online services, such as Microsoft Network or America Online, from the time and expense of downloading an additional megabyte of archived files.

The registered version of the product includes complete topics, in depth information and all implemented functions. The registered user version's online help file is currently over 500,000 bytes, and each of the Windows Write and Word for Windows formated user manuals exceed four (4) megabytes in size.

Welcome to the newest suite of file management applications in the FlashPoint Development Navigator series -- FlashPoint Windows Zip Navigator ("ZipNAV").

Since the first public release of the original Navigator file manager for the Zenith Z-100 computer and DOS, in 1984, FlashPoint Development has been committed to providing solutions to its users file management needs. without charge or at modest prices. As always, the ultimate goal is that the use of FlashPoint Development's Navigator applications and utilities will make the day to day use of DOS and Windows a little more productive and, of course, a lot more fun.

FlashPoint Windows Zip Navigator suite consolidates the latest releases of FlashPoint Windows ZIP Tools and ZIP/ZIPX -- the original one-hundred percent (100%) Windows implementation of ZIP archive, file compression, expansion, management and navigation utilities and the first ever to be distributed as shareware.

Those familiar with prior releases of FlashPoint Windows ZIP/ZIPX and Zip Tools will soon discover that all utility modules have undergone significant revision and enhancement since their earlier releases, including significant new features, major additions and changes in their graphic user interfaces and command line switches and parameters and overall improvements in speed, performance and archive support.

A major change to the tool sets, as a result to user feedback and requests, is that the original WIZiper (pronounced "wiz-per") user interface has been totally redesigned and broken into separate applications. Their combined graphical interfaces now support each and every feature of FlashPoint Windows

ZIP/ZIPX, as well as PKWare's DOS ZIP utilities, and incorporate new capabilities that could not previously be performed by either command module sets or any third party Windows or DOS shells.

The Navigator suite of ZIP applications provides complete Windows compatible drag and drop support (even under Windows 3.0) -- no other Windows application, other than Microsoft's own File Manager, can make such a claim. Such support includes unique capabilities that permit the user to drag member files ***from*** any ZIP file and dropped directly on File Manager, to allow automatic and simultaneous expansion of multiple ZIP archives. In addition, ZipNAV includes a new graphic ZIP Manager and Filer, file and directory browsers, advanced setup features for all support modules, customized user defined file masks which may be saved between sessions, and the capability to virtually eliminate all keyboard input.

This series of Navigator software applications from FlashPoint are essential tools for every individual and corporate user of Windows, who

- Uses a modem for communications and e-mail, and wants to save time and reduce long distance toll charges;

- Accesses the Internet, bulletin board systems ("BBS") or mainframe services, such as America Online, GEnie, Delphi or Bix, and desires to maintain e-mail privacy, file security and reduce online charges;

- Desires to better organize and preserve file integrity, by placing multiple groups of files in single archives or libraries; or

- Believes it is important to minimize valuable hardware and maintenance related costs, and that disk free space is and will continue to be a valuable resource.

All of these goals can be accomplished through the use of the Navigator ZIP utilities.

For example, a ZIP compressed file will generally be 50% to 70% smaller than the aggregate size of its original member files thus, one major and obvious benefit is that ZIP file compression can save hard and floppy disk space and significantly reduce related costs and expense.

The savings can be even more significant than the percentages above reflect, if a major weakness of the DOS file system is taken into consideration. Although not readily apparent from a simple DOS file directory listing, every individual file on a system's disk will consume a minimum amount of disk space no matter how little data, if any, appears to be contained in it; a file that appears to be only one (1) byte in length will actually consume or waste several hundred, if not thousands, of bytes of disk space. Multiply this by even a modest amount of small files, and one can quickly see that consolidating small files in a single archive file, even without using any compression, can save thousands of bytes of hard and floppy disk space.

However, there are other, not so obvious benefits, that can be achieved by using the Navigator Zip utilities on a regular basis.

ZIP archives produced by the ZipNAV utilities can also reduce the number of individual files stored on a disk drive, by combining groups of related files in a single library or archive file; this can result in faster system response by DOS and Windows based applications that would otherwise experience noticeable slowdowns each time they attempted to access scattered directories containing large numbers of individual files. Fewer and faster disk accesses can help prolong the life of a system's drives, which in turn may result in lower repair and replacement costs.

Those who transfer files and e-mail by modem, to and from remote systems, will see immediate savings in long distance tolls and on-line service charges, which should be proportionately related to time saved by transferring a single, smaller, compressed ZIP archive file, rather than several uncompressed individual files.

No matter whether you are new to ZIP file compression or have been using those old reliable DOS based ZIP utilities since their first introduction by Phil Katz and PKWare, Inc., if you use Microsoft Windows, you will certainly find unlimited benefits to be derived in upgrading to FlashPoint Windows Zip Navigator.

The documentation and help files distributed with the shareware and evaluation version of this product may contain information on features not yet added to this or the registered version of the product, is subject to change without notice, and does not represent a commitment on the part of either the author or copyright holder to further develop or distribute any version of the product by any means. The software described in this document is furnished under various license or nondisclosure agreements. The software may be used, copied or distributed only in accordance with the terms of the applicable agreements. Generally, unless otherwise noted herein, the purchaser may make one copy of the software for evaluation purposes. Subject to the provisions concerning distribution of unregistered evaluation copies, no part of the software, documentation or related materials may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopying and recording, for any purpose other than the purchaser's personal use without the written permission of the author and copyright holder.

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See also, Acknowledgments and Legal Notices

How to Order and License Applications

FlashPoint Windows ZipNAV, as all commercial shareware applications, must be registered and licensed to be used. Simply put this means each user must purchase the right to continue using the applications beyond the initial thirty (30) day evaluation period.

The complete ZipNAV application disk set is composed of two products, both FlashPoint Windows ZIP Tools and FlashPoint Windows ZIP/ZIPX. ZIP Tools includes WIZiper (the ZIP Librarian) and the ZIP Filer interfaces. FlashPoint Windows ZIP, includes FlashPoint ZIP for file compression and management, FlashPoint ZIPX for file expansion and testing, and FlashPoint Windows ZIP File Manager Extension.

The following topics will explain the concept of shareware distribution, Registered User -- Benefits, Support and Feedback, Individual Use (Per Copy) Licenses, Multiple Use (Site) Licenses and general information on

If you wish to continue to use the Navigator for ZIP applications, after the expiration of your limited thirty (30) evaluation period, you may order same directly from FlashPoint Development, by completing either the Order Form -- Individual Use (Per Copy) License or the Order Form -- Multiple Use (Site) Licenses, and mailing same with your payment to:

FlashPoint Development
Attn: Richard Patterson
P. O. Box 270492
Houston, TX 77277

Copies of the applicable order form may be printed directly from the FlashPoint Windows ZIP Navigator online help file, by clicking the mouse on the printer icon appearing in the title for either the Order Form -- Individual Use (Per Copy) License or the Order Form -- Multiple Use (Site) Licenses topic.

In addition, if you are a CompuServe Information Systems subscriber, you may register your copies of ZipNAV through CompuServe's online shareware registration system. Simply move to the registration area, by entering "**GO SWREG**" and follow the applicable instructions. Currently, the ZIP Navigator suite of applications are being registered as "FlashPoint Zip Tools for Windows" under the **CIS Software Registration Identification Number 1789**.

Shareware Distribution

Please note that the software, documentation and related materials are distributed through shareware channels, for evaluation or demonstration purposes only. They are not free.

The term "shareware" simply refers to a method of software distribution or marketing, which is designed to let users try an application before they buy it. The software, however, still must be purchased or licensed by the user, just like other software that is sold in retail stores.

Continued use of copies of any shareware application, beyond the evaluation period, requires the user to purchase and register their copies with the software developer or copyright holder. Failure to do so, simply put, is theft.

FlashPoint Windows applications may be evaluated by a potential purchaser for thirty (30) days. Anyone who elects to use FlashPoint applications, beyond this evaluation period, is required to purchase a license from FlashPoint Development, for each user or copy of the application in use. Information, on how to purchase licensed copies of FlashPoint Development's applications, is covered in detail in other parts of this documentation; also, refer to the FlashPoint License Agreements, order forms and the applications' "About ..." boxes for more information.

Registered User -- Benefits, Support and Feedback

Upon registration, licensed users will be provided with the current registered users disk set, which contains:

1. The latest release of the software, which will generally include additional features and enhancements not available as of the release of the shareware, thirty (30) day evaluation version.

2. A complete, illustrated Users Guide, in both Microsoft Windows Write and Microsoft Word for Windows formats, which provides complete information on all product features, an in-depth command and technical reference, user tips and many helpful examples. The Word for Windows of the current documentation, when printed by the user in its original format, provides almost two-hundred (200) pages of useful information.

3. A complete, online User's Guide, in Microsoft Windows Help format. This hypertext help file provides significantly more information than the help file distributed with the shareware, thirty (30) day evaluation version, and includes full color graphics, complete information on all product features, an in-depth command and technical reference, user tips and many helpful examples.

4. To the extent space allows, the registered user disk set may contain additional files, utilities and promotional materials, which the user may find helpful.

In addition, registered users who do contribute will be notified when major updates and new products are available.

FlashPoint Development is a very small operation, which aspires to providing quality Microsoft Windows software at low prices; therefore, our user support resources are limited. However, should you need assistance, we still will try our best to help. If you do have a question, a bug report, or suggestions for future versions, please drop us a note, and include:

- A self addressed stamped envelope (if a reply is required);

- The version and software product you are using, which appears on the application's "About" dialog panel;

- The versions of DOS and Windows that you are using;

- Your hardware configuration (model, memory size, printer, etc.); and

- Any Windows or standard DOS applications that you may be running or have loaded under Windows at the time you are running our product.

- This information will hopefully help us track any problems and to suggest reasonable solutions to your problems.

Please address all inquiries and requests to the attention of Richard Patterson, at the following address:

FlashPoint Development
Attn: Richard Patterson
P. O. Box 270492
Houston, Texas 77277

In order to continue to provide quality software at reasonable rates, FlashPoint only provides limited telephone (voice) support, and recommends questions and inquiries be forwarded by e-mail. Generally

long distance telephone calls will not be returned, unless you specifically advise us in advance that we may return same collect. If you choose to contact us by phone, it is recommended that you limit your calls to the hours of 2:00 to 5:00 p.m., U.S. Central Time Zone.

Anyone wishing to offer advice and suggestions are always most welcome to do so.

The author, Richard Patterson, may be reached by modem, on two local Houston, Texas bulletin board systems (BBS), where unregistered copies of the most recent shareware releases of FlashPoint applications are first posted. The Fox Micro BBS, in Houston, Texas, can be accessed by calling (713) 859-9105 (Public Node) and (713) 859-9108 (Private Node), and the Ye Olde Bailey BBS, in Houston, Texas, can be accessed by calling (713) 520-1569 (Public Node) and (713) 520-9566 (Private Node). Please note that access to the Private Nodes of these services generally require payment of a membership fee; information on obtaining membership is available on the Public Nodes. Those interested in Microsoft Windows and other related topics may find these boards to be some of the best and most active in the Houston area. In addition, most users will agree that the Ye Olde Bailey BBS, is most likely one of the most complete and professionally run bulletin board systems in the country -- it is a Smartnet Regional Hub and supports Internet mail, UseNet, PC Pursuit, SmartNet, TexasNet and the Annex.
Please remember that these are independent boards, and are not run or operated by anyone affiliated with FlashPoint Development -- we are the guests of the systems' operators; therefore, please respect their rules and regulations.

FlashPoint Development and the author welcome e-mail on other BBS and online services, including America Online, GEnie and the Ye Olde Bailey BBS. The following e-mail addresses may be accessed directly, by subscribers to the indicated services, or via the Internet and other gateways:

Service	From/Via	Address Mail To
Microsoft Network	To Be Announced	Comming Online, Fall, 1995
America Online	America Online	FlashPtDev
	Internet	flashptdev@aol.com
	(Also, MCI Mail, AT&T Mail, Apple Link, Sprint Mail, and other services via Internet)	
GEnie	GEnie	FlashPoint
	Internet	flashpoint@genie.geis.com
	(Also, MCI Mail, AT&T Mail, Apple Link, Sprint Mail, and other services via Internet)	
Ye Olde Bailey	Ye Olde Bailey	Richard Patterson
	Internet	richard.patterson@yob.com
CompuServe	CompuServe	70771,1336
	Internet (Also, MCI Mail,	**Access Not Available** -- Currently mail sent to CompuServe via

AT&T Mail, Apple Link, Sprint Mail, and other services via Internet)	Internet and other outside services will be rejected, and may or may not be returned to sender

Note that many online services, e.g., MCI Mail, A.T.&T. Mail, Apple Link, Sprint Mail, are capable of directing mail through Internet gateways to the above Internet addresses; however, as each service may require internal extensions to an address, each user should check with their service to verify the correct address format for sending mail to any of the above services through an Internet gateway.

Also, note that FlashPoint, as do many other CompuServe users, will not accept mail sent to their CompuServe address from outside (non-CompuServe) services -- the primary reason for this is that CompuServe is the only major online service which continues to charge its customers for incoming Internet and outside services' e-mail. For this and other reasons, Microsoft Windows users consider the benefits and savings that are now provided through the more competitive and reasonably priced services such as Microsoft Network (Fall, 1995), America Online and GEnie. For example, access to both America Online and GEnie are now available through custom Windows communications interfaces that are provided by the service at no charge to their subscribers.

Individual Use (Per Copy) Licenses

The current individual user and per copy license fees for FlashPoint Windows ZIP Navigator are as follows:

Description	US and Canada	International
Individual Use (per copy) License Fee	$ 49.50	$ 49.50

Quantity Discounts

For quantity purchasers of single user/copy licenses, discounts are available pursuant to the following schedule:

Quantity	Discount
1 to 9	-0-%
10 to 49	5%
50 to 99	10%
100 to 499	15%
500 to 999	20%
1000 to 1499	30%
1500 to 1999	40%
2000 or more	50%

Please note that discounts apply only to the single user registration/license fee only, and not to media or other charges. Also note that quantity discounts are available only to end users, either a single individual or business entity; they do not apply to retailers, vendors, distributors, out sourcing agencies or others who wish to acquire products and services for resale.

Other Special Discounts and Promotions

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Information on any currently available discounts can be found in the file "DISCOUNT.TXT." This file, if applicable, was included with the original product distribution set, and was installed in the application directory the user designated when running the FPSETUP.EXE to install the product.

Please note that multiple copy discounts or any other discounts only apply to orders placed directly with FlashPoint Development. Therefore, before you place an order through CompuServe online registration service or any other authorized vendor, please read all fee schedule topics in this documentation, and in the distribution files, including specifically the **DISCOUNT.TXT** file, to be certain that you take full advantage of any special discounts that may apply to your order.

Special Handling Charges

The following fees and charges must be added where applicable:

Description	US and Canada	International
Shipping and Handling Charge (per item/disk set)	$ 5.00	$ 7.00
Non-US Bank	$15.00	$25.00

Handling Charge, for checks, drafts or money orders drawn on non-U.S. banks or without U.S. bank routing numbers		
Purchase Order Handling Charge . Refer to purchase Order section of this manual before sending a PO.	$25.00	Purchase Orders Are Not Accepted
Sales Tax for Texas Residents	8.25%	n/a

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For non-credit card, mail order purchases, enclose the following items in an envelope:

- A fully completed copy of the registration or order form, appearing at the end of this manual, or in the ORDERFRM.WRI file; and

- Full payment by cash, check or money order made payable to "**RICHARD PATTERSON**" (for your own protection cash should not be sent through the mail -- we can not be responsible for cash that gets "lost" before I receive it),

addressed to:

Richard Patterson
FlashPoint Development
P. O. Box 270492
Houston, Texas 77277

Licensing materials will generally be sent to you upon clearance of funds, e.g., check or money order, or receipt of cash. Media sets are often forwarded separately, depending on whether the disk order is for the current or next release, or whether a new version will be available within thirty (30) days. Please allow two to four weeks for delivery.

CompuServe Online Registration

In addition, if you are a CompuServe Information Systems subscriber, you may register your copies of ZipNAV through CompuServe's online shareware registration system. Simply move to the registration area, by entering "**GO SWREG**" and follow the applicable instructions. Currently, the ZIP Navigator suite of applications are being registered as "FlashPoint Zip Tools for Windows" under the **CIS Software Registration Identification Number 1789**.

Please note that CompuServe is only authorized to register single individual use (per copy) versions of the product, at the full product price. They are not able to process site licenses, multiple copy discounts or any other discounts that may otherwise apply -- all such orders must be placed directly with FlashPoint Development. Therefore, before you place an order through CompuServe, please read the fee schedule topic in this documentation, and the distribution files, including specifically the **DISCOUNT.TXT** file, to be certain that you take full advantage of any special discounts that may apply to your order.

Order Form -- Individual Use (Per Copy) License

Individual Use Order Form for FlashPoint Windows Zip Navigator ("ZipNAV")
(Version 2.02.00.00, Release -- February, 1995)

Registered Users' Names and Addresses (attach additional sheets if necessary):	Purchaser's Name and Shipping Address (if not same as Registered User):

Contact Person Name and Title: _____

Telephone (Day)	_____	Telephone (Night)	_____
FAX:	_____	Internet Address:	_____
E-Mail Service:	_____	E-Mail Address:	_____

Description	Price	Quantity	Amount	Total
FlashPoint Windows ZIP Navigator	$ 49.50	_____	$ _____	
___ 5.25" disk ___ 3.50" disk		_____		
_____		_____		
Total Site License Fees				$ _____
Less: Discount _____		_____	%$ _____	
Less: Discount _____		_____	% _____	
Total Discount on Fees				_____
Evaluation Disk Set				
5.25" disk	$ 9.00	_____	$ _____	
3.50" disk	$ 10.00	_____		
Total Media Charges				_____
Special Handling Charges:				
Shipping (per item)				
US & Canada	$ 5.00	_____	$ _____	
Outside US & Canada	$ 7.00	_____		
Non-US Bank Draft, Check & MO Fee				
US & Canada	$ 15.00		_____	
Outside US & Canada	$ 25.00		_____	
Purchase Order Handling Fee	$ 25.00		_____	
Total Special Handling Charges				_____
SUB TOTAL				$ _____
Sales Tax (Texas Residents Add 8.25%)				_____
TOTAL PAYMENT DUE (U.S. FUNDS):	*See, "Terms"*			$ _____

Checks, Money Orders and drafts must be made payable to "Richard Patterson"

Payment Method: ___ Cash ___ Money Order ___ Check ___ Purchase Order No. _____

Where or how did you learn of this product?

If you are upgrading from a competitive product, what product are you replacing?

Purchaser acknowledges that purchaser or purchaser's representative has read the terms and conditions contained in the application's distribution/evaluation package as well as the applications "About" dialog panel, and agrees to be bound thereby and by any other license agreements contained with any product registered, purchased or shipped. Furthermore, as indicated in the application's distribution/evaluation package, purchaser understands the software and documentation are provided "as is" and without warranty of any kind, either express or implied. Purchaser warrants and represents that the software and documentation will only be used in accordance with the aforementioned license agreements.

Terms: ALL LICENSES ARE PREPAID ONLY. ALL ORDERS OUTSIDE THE UNITED STATES AND CANADA MUST BE PREPAID. Payments must be made by Check or Money Orders drawn on a US bank or a Postal Money Order, and be payable in US Funds. No direct credit card orders are accepted. Corporate Purchase Orders (Net 10 Days) are subject to approval but are generally accepted for software from large corporations within the US and Canada. Please make remittance payable to "Richard Patterson." Price and Terms subject to change without notice. Unless otherwise requested, all Program/Documentation Disk Sets are provided on 3.5" (1.4m) disk media.

Scheduled rates and charges were current as of the date of this release; however, all fees and charges are subject to change without notice.

Instructions on Completing the Individual Use Order Form

To place an order:

1. Determine the total number of items you wish to license and place the number in the "Quantity" column of the order form. Multiply the number of items, that you entered in the "Quantity" column, by the applicable per item cost shown in the "Price" column, and place the total in the "Amount" column. Add all license fee amounts, and enter the "Total License Fees" in the "Total" column.

2. Determine the desired disk size to be shipped, and mark the appropriate selection.

3. Add any applicable handling fees and sales taxes, and then total your order.

4. Enclose the order form with your payment (checks and money orders must be made payable to "**Richard Patterson**"), and mail to:

FlashPoint Development
Attn: Richard Patterson
P. O. Box 270492
Houston, Texas 77277

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Multiple Use (Site) Licenses

In addition to single user licenses, site licenses are available pursuant to the following schedules. Site licenses include a **single master disk** copy, containing applications and documentation, and free upgrades for the first year.

Multiple Use/Site License Fee Schedule

Users	Amount	Total Fee
First 100	$2,000	$2,000
101 to 200	Add $1,500	3,500
201 to 400	Add $3,000	6,500
401 to 600	Add $2,500	9,000
601 to 800	Add $2,000	11,000
801 to 1000	Add $1,500	12,500
Write or call for pricing on quantities over 1,000		

Extra Program/Documentation Disk Sets

Additional disk sets may be purchased, on both 5.25 (1.2m) and 3.5 (1.44m) inch formats, up to the total number of Licenses purchased. Each disk contains the application programs, on-disk, illustrated user documentation, in both Windows Write (WRI) and Microsoft Word for Windows (DOC) formats. All media charges are exclusive of postage and handling.

Disk Set	Price Per Set
5.25 inch	$ 9.00
3.50 inch	$ 10.00

Special Discounts and Promotions

FlashPoint Development encourages users to take advantage of any special discounts that may be offered on its products. If your order qualifies, the savings can be significant.

Information on any currently available discounts can be found in the file "DISCOUNT.TXT." This file, if applicable, was included with the original product distribution set, and was installed in the application directory the user designated when running the FPSETUP.EXE to install the product.

Please note that multiple copy discounts or any other discounts only apply to orders placed directly with FlashPoint Development. Therefore, before you place an order through CompuServe online registration service or any other authorized vendor, please read all fee schedule topics in this documentation, and in the distribution files, including specifically the **DISCOUNT.TXT** file, to be certain that you take full advantage of any special discounts that may apply to your order.

Additional Handling Charges

The following fees and charges must be added where applicable:

Description	US and Canada	International
Shipping and Handling Charge (per item/disk set)	$ 5.00	$ 7.00

Non-US Bank Handling Charge, for checks, drafts or money orders drawn on non-U.S. banks or without U.S. bank routing numbers	$15.00	$25.00
Purchase Order Handling Charge . Refer to purchase Order section of this manual before sending a PO.	$25.00	Purchase Orders Are Not Accepted
Sales Tax for Texas Residents	8.25%	n/a

Site License Orders

Site license orders must be placed directly with FlashPoint Development, and require either (1) advance payment in U.S. funds, by cash, money order, postal money order or check, subject to clearance of funds, or (2) purchase orders, together with any required deposit, subject to acceptance or preapproval by FlashPoint Development. All payment, by check, money order or other instrument, must be payable to "**Richard Patterson**."

For site license orders, enclose the following items in an envelope:

- A fully completed copy of the registration or order form, appearing in the Appendix, of this documentation, or in the ORDERFRM.WRI file;

- Two (2) fully completed and executed copies of the "Site License Agreement," appearing in the Appendix, of this documentation.

- Either:

    (1) Full payment, by cash, check or money order made payable to "**RICHARD PATTERSON**" (for your own protection cash should not be sent through the mail -- we can not be responsible for cash that gets "lost" before I receive it), or

    (2) A preapproved purchase order, together with any required deposits, which provides for full payment, by cash, check or money order made payable to "**RICHARD PATTERSON,**" of the net balance due, within thirty (30) days of receipt of all software materials.

addressed to:

Richard Patterson
FlashPoint Development
P. O. Box 270492
Houston, Texas 77277

Licensing materials will generally be sent to you upon clearance of funds, e.g., check or money order, or receipt of cash, and acceptance and approval by FlashPoint of the "Site License Agreement" and any purchase order. Media sets are often forwarded separately, depending on whether the disk order is for the current or next release, or whether a new version will be available within thirty (30) days. Please allow two to four weeks for delivery.

Order Form -- Multiple Use (Site) Licenses

Site/Multiple Use Order Form for FlashPoint Windows Zip Navigator ("ZipNAV")
(Version 2.02.00.00, Release -- February, 1995)

Registered Users' Names and Addresses (attach additional sheets if necessary):	Purchaser's Name and Shipping Address (if not same as Registered User):

Contact Person Name and Title: _____

Telephone (Day)	_____	Telephone (Night)	_____
FAX:	_____	Internet Address:	_____
E-Mail Service:	_____	E-Mail Address:	_____

Description	User/ Copies	Price	Quantity	Amount	Total
FlashPoint ZIP Navigator	First 100	$ 2,000		$	
___ 5.25" disk	101 to 200	Add $ 1,500			
___ 3.50" disk	201 to 400	Add $ 3,000			
	401 to 600	Add $ 2,500			
	601 to 800	Add $ 2,000			
	801 to 1000	Add $ 1,500			
See, Note (1)					
Total License Fees	*(Enter Total User/Copies in Box)*				$
Less: Discount _____				%$	
Less: Discount _____				%	
Total Discount on Fees					
Extra Program/Documentation Disk Set *[See, Note (2)]*					
5.25" disk		$ 9.00		$	
3.50" disk		$ 10.00			
Total Media Charges					
Special Handling Charges:					
Shipping (per item)					
US & Canada		$ 5.00		$	
Outside US & Canada		$ 7.00			
Non-US Bank Draft, Check & MO Fee					
US & Canada		$ 15.00			
Outside US & Canada		$ 25.00			
Purchase Order Handling Fee		$ 25.00			
Total Special Handling Charges					
SUB TOTAL					$
Sales Tax (Texas Residents Add 8.25%)					
TOTAL PAYMENT DUE (U.S. FUNDS):		*See, "Terms"*			$

Checks, Money Orders and drafts must be made payable to "Richard

Patterson"

Payment Method: ___ Cash ___ Money Order ___ Check ___ Purchase Order No.

Where or how did you learn of this product?

If you are upgrading from a competitive product, what product are you replacing?

By placing an order, Purchaser acknowledges that purchaser or purchaser's representative has read the terms and conditions contained in the application's distribution/evaluation package as well as the applications "About" dialog panel, and agrees to be bound thereby and by any other license agreements contained with any product registered, purchased or shipped. Furthermore, as indicated in the application's distribution/evaluation package, purchaser understands the software and documentation are provided "as is" and without warranty of any kind, either express or implied. Purchaser warrants and represents that the software and documentation will only be used in accordance with the aforementioned license agreements.

Printed Name: _____

Signature _____

Date: _____

Note (1): Write or call for pricing on quantities over 1,000.

Note (2): When a site license for two (2) or more User/Copies is purchased, additional Program/Documentation Disk sets may be purchased up to the size of the site license. Additional sets are charged at the indicated per item price.

Terms: ALL LICENSES ARE PREPAID ONLY. ALL ORDERS OUTSIDE THE UNITED STATES AND CANADA MUST BE PREPAID. Payments must be made by Check or Money Orders drawn on a US bank or a Postal Money Order, and be payable in US Funds. No direct credit card orders are accepted. Corporate Purchase Orders (Net 10 Days) are subject to approval but are generally accepted for software from large corporations within the US and Canada. Please make remittance payable to "Richard Patterson." Price and Terms subject to change without notice. Unless otherwise requested, all Program/Documentation Disk Sets are provided on 3.5" (1.4m) disk media.

Scheduled rates and charges were current as of the date of this release; however, all fees and charges are subject to change without notice.

Instructions on Completing the Site/Multiple Use Order Form

To place a Site/Multiple Use order:

1. Determine the total number of users/copies you wish to license and place the number in the box that appears in the "Total License Fees" row of the order form.

2. Locate the product you are licensing and find the price breakdown for the number of user/copies you will license. Price is based on calculating the aggregate of all ranges that apply.

3. Determine the applicable "Price" ranges, and place the "Quantity" and "Amount" of user/copies required in the indicated columns for each applicable range. Add all license fee amounts, and enter the "Total License Fees" in the "Total" column. The following example, shows how a site license for 350 user/copies would completed:

Description	User/ Copies	Price	Quantity	Amount	Total
FlashPoint ZIP Navigator	1 to 100	$ 2,000	100	$ 2,000	
___ 5.25" disk	101 to 200	Add $ 1,500	100	1,500	
_X_ 3.50" disk	201 to 400	Add $ 3,000	150	3,000	
	401 to 600	Add $ 2,500			
	601 to 800	Add $ 2,000			
	801 to 1000	Add $ 1,500			
Total License Fees	*(Enter Total User/Copies in Box)*		350		$ 6,500

4. Determine the desired disk size to be shipped, and mark the appropriate selection.

5. Determine the number of additional Program/Documentation Disk Sets, if any, you wish to purchase. Multiply

the number of disk sets, for each size ordered, that you entered in the "Quantity" column by the applicable per item cost shown in the "Price" column, and place the amounts in the applicable columns. You may purchase additional disk sets, for a total number of sets up to the number of User/Copies licensed. Note that, with the purchase of a Site/Multiple Use License, **only one (1) master disk set is provided**, however, the License allows you to copy and print the programs and documentation from the master disk, up to the total number of the User/Copies licensed.

6. Add any applicable handling fees and sales taxes, and then total your order. Please call for shipping and handling charges on orders of more than five (5) additional Program/Documentation Disk Sets.

7. Enclose the order form with your payment (checks and money orders must be made payable to "**Richard Patterson**"), and mail to:

FlashPoint Development
Attn: Richard Patterson
P. O. Box 270492
Houston, Texas 77277

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Distribution Licenses

A Distribution License is required to use or distribute FlashPoint Windows ZIP Navigator applications with any other software products, to facilitate the distribution of software to third-parties, or as part of any other commercial product, service or enterprise.

In addition, distribution of self-extracting archive files, created with any FlashPoint Windows product, also requires the purchase of a Distribution License, as such files contain copyrighted or proprietary FlashPoint code.

A distribution License is non-exclusive and non-transferable, and must be prepaid.

To obtain a Distribution License, complete and return the Application for Distribution License to receive a quotation. There is no obligation or fee for submitting such Application for Distribution License.

Private use by an individual or use by an organization, business or government agency, which is limited to use or distribution within such organization, business or government agency, does not require a separate distribution license, but requires only the applicable Individual Use (Per Copy) License or Multiple Use (Site) License.

Application for Distribution License

Application for Distribution License for FlashPoint Windows Zip Navigator ("ZipNAV")
(Version 2.02.00.00, Release -- July, 1995)

Applicants' Names and Addresses (attach additional sheets if necessary):	Proposed Purchaser's Name and Shipping Address (if not same as Applicant):

Contact Person Name and Title: _____

Telephone (Day)	_____	Telephone (Night)	_____
FAX:	_____	Internet Address:	_____
E-Mail Service:	_____	E-Mail Address:	_____

Complete the following as best as possible

1. I am interested in distributing or using the following programs (check one or more as applicable):

   ____ FlashPoint Windows ZIP (for compression)
   ____ FlashPoint Windows ZIPX (for decompression)
   ____ FlashPoint Windows SFX (for self-extracting archives)

   Note: Please indicate which FlashPoint (tm) product you will send out with your software or files. With the purchase of a Distribution License, you will receive a copy of the full FlashPoint Windows ZIP Navigator package for use on a single computer to create the files you will distribute.

2. In what quantity do you estimate distributing the software?

   Numer of copies -- per year _____
   Number of copies -- one time _____
   Total number of copies _____

3. If you are interested in distributing FPZIP, FPZIPX, etc. to save disks required to distribute your or a third-party software product (the "distributed products"), please indicate how many disks the distributed product package requires before compression, and how many disks will the distributed product require after compression.

   Disks required **before** compression _____
   Disks required **after** compression _____

4. Please complete the following (attach additional sheets as necessary):

   Describe the intended usage of the FlashPoint Windows ZIP applications indicated in question number 1, above.

- Describe the software packages you intend to distribute with or using the FlashPoint Windows ZIP applications, and the price or price range.
- List any other relevant information or comments:

5. State the names of the distributed software products, that will be distributedusing or use the FlashPoint Windows ZIP programs:

6. Please indicate the state or country in which your organization is incorporated and maintains its principal place of business:

7. Where or how did you learn of this product?

8. If you will be upgrading from a competitive product, what product are you replacing?

Terms (on Approval of Distribution License): ALL LICENSES ARE PREPAID ONLY. ALL ORDERS OUTSIDE THE UNITED STATES AND CANADA MUST BE PREPAID. Payments must be made by Check or Money Orders drawn on a US bank or a Postal Money Order, and be payable in US Funds. No direct credit card orders are accepted. Corporate Purchase Orders (Net 10 Days) are subject to approval but are generally accepted for software from large corporations within the US and Canada. Remittance shall be payable to "Richard Patterson." Price and Terms subject to change without notice. Unless otherwise requested, all Program/Documentation Disk Sets are provided on 3.5" (1.4m) disk media.

Complete the "Application for Distribution License," and mail to:

FlashPoint Development
Attn: Richard Patterson
P. O. Box 270492
Houston, Texas 77277

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General Information

This section provides information on how to order.

Credit Card, Telephone, FAX and Modem Orders

FlashPoint Development does not accept orders by phone or credit card orders, however, several third-party shareware disk vendors may be approved to accept registrations and orders for FlashPoint products. Contact your favorite shareware vendor, or FlashPoint Development for a vendor in your area or for confirmation of specific vendors authorization.

Purchase Orders and Billing

Purchase orders are subject to acceptance, and may require an advance deposit on large orders. Generally, purchase orders are rejected for orders of less than nine (9) registrations -- even if they are from a major national corporation or governmental agency; we are sorry, but we cannot justify spending hours reading the often cryptic language of multiple page purchase orders for relatively small order or single registrations.

Furthermore, purchase orders will not be accepted if they purport to obligate us to your company's terms and conditions which are contrary to those of our licensing agreements or disclaimer of warranties.

As stated herein, there are no warranties whatsoever associated with the software product and documentation, and FlashPoint Development and its suppliers are not responsible for its performance on a particular system. You are the sole judge of the product's effectiveness and suitability for your particular purposes, and are given an opportunity to pre-evaluate same via shareware distribution.

To order or register products by Purchase Orders, enclose the following items in an envelope:

- A fully completed copy of the order form, appearing in the distribution package

- Purchase order, stating, in clear and obvious type, items and number of copies to be registered or purchased, together with your shipping and billing address, and

- Name, address and phone number of a knowledgeable individual whom we may contact should any question about this order arise,

addressed to:

Richard Patterson
FlashPoint Development
P. O. Box 270492
Houston, Texas 77277

International Orders

We recognizes the difficulties our international customers face in presenting payment for our products. These difficulties include excessive fees charged for international money orders, postal delays and currency conversion problems of various types.

However, we can only accept drafts, checks, international and postal money orders or travelers checks payable in U. S. Dollars; drafts drawn on non-U.S. banks require an additional handling charge (Canada $15.00, other International $25.00). You must perform any necessary currency conversions on your end of the transaction, and take any necessary steps to eliminate the possibility of the loss of the funds by the postal services.

All checks, drafts and money orders must be made payable to "Richard Patterson" and not to FlashPoint Development.

Please do not pay by American Express or EuroChecks.

While FlashPoint Development does not accept credit card orders, registration and disk orders can also be paid by credit card, Visa or Master Card, through several U.S. shareware vendors. See, the "Credit Card, Phone, FAX and Modem Orders" section of this document for further information.

It is strongly recommended that international orders be paid by Postal Money Orders, as these appear to be honored by most U.S. post offices, or by drafts drawn on U.S. banks with preprinted U.S. bank routing numbers.

An additional charge to cover postal fees and handling is required on all international orders, and is included in the scheduled charges section of this manual. All materials will be mailed via airmail, whenever possible, thus avoiding many unnecessary delays.

Summary of License and Related Fees

Individual Use/Per Copy License

Description	U.S.	Canada	International
Registration Fee	49.50	49.50	49.50

Individual Use/Copy Quantity Discounts [1]

Quantity	Discount
1 to 9	-0-%
10 to 49	5%
50 to 99	10%
100 to 499	15%
500 to 999	20%
1000 to 1499	30%
1500 to 1999	40%
2000 or more	50%

Multiple Use/Site Licenses [2]

Users	Amount	Total Fee
First 100	$2,000	$2,000
101 to 200	Add $1,500	3,500
201 to 400	Add $3,000	6,500
401 to 600	Add $2,500	9,000
601 to 800	Add $2,000	11,000
801 to 1000	Add $1,500	12,500
Write or call for pricing on quantities over 1,000		

Additional Fees and Charges

Description	U.S	Canada	International
Disk (5.25" 1.2m)	9.00	9.00	9.00
Disk (3.50" 1.4m)	10.00	10.00	10.00
Non-US Bank Charge	15.00	15.00	25.00
Purchase Order Processing Fee	25.00	25.00	No P.O. Accepted
Shipping (per item/disk set)	5.00	5.00	7.00
Sales Tax (Texas Residents)	Add 8.25%	N/A	N/A

Fees, charges and discounts are effective as of the date of this release, but are subject to change without notice. Disk prices include an actual media charge, and are exclusive of shipping and handling fees.

1 Discounts are applied to individual use/per copy registration fees only.

2 Includes a single master disk copy, containing applications and documentation, and free upgrades for first year. Additional charges may apply to multiple site licenses agreements.

FlashPoint Development

The Navigator, Windows Navigator and Zip Navigator, NAV, WinNAV, and ZipNAV, ZIP Tools for Windows, ZIP/ZIPX, FPZIP, FPZIPX, FlashPoint and FlashPoint Windows, are trademarks of Richard Patterson and FlashPoint Development

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Author;Contact;Licensor;FlashPoint Development

The selected feature is not available in unregistered shareware evaluation versions of this product. Please consider registering your copy. See,How to Order and License Applications, for information on registration and its benefits.

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VOCABULARY