

Eudora By QUALCOMM

Customer Profile

The following brief questions will aid us in developing a profile of your company and in evaluating how our product meets your company's needs. Please take a few minutes to complete this questionnaire and return it with your order.

General Information:

| | | | | | | | | | | |
|----|---|--------|--------------------------|-------------|--------------------------|----------|--------------------------|------|--------------------------|--------|
| 1) | How did you learn about Eudora? <i>(please specify name of publication)</i> | | | | | | | | | |
| | Advertisement | | Article | | | | | | | |
| | Book | | Direct Mailer | | | | | | | |
| | Internet | | Trade Show | | | | | | | |
| | Other <i>(please specify)</i> | | | | | | | | | |
| 2) | Are you currently using any other type of e-mail software? | | | | | | | | | |
| | If so, what type(s)? | | | | | | | | | |
| 3) | How would you like to receive future Eudora announcements? | | | | | | | | | |
| | <input type="checkbox"/> | E-mail | <input type="checkbox"/> | Postal Mail | <input type="checkbox"/> | Both | | | | |
| | If e-mail, what is your preferred platform and attachment type? | | | | | | | | | |
| | <input type="checkbox"/> | Mac | <input type="checkbox"/> | PC | <input type="checkbox"/> | Uuencode | <input type="checkbox"/> | MIME | <input type="checkbox"/> | BinHex |

Site Information:

| | | | | | |
|----|--|----|------|---|--------|
| 1) | How many and what type of workstations are currently at your site? | | | | |
| | Mac | PC | Unix | X | Other |
| | How many will you be adding within the next 12 months? | | | | |
| | Mac | PC | Unix | X | Other |
| 2) | How many mail host servers are at your site? | | | | |
| 3) | What is your Internet domain name? | | | | |
| 4) | Who is your Internet service provider? | | | | |
| 5) | What type of hardware are you using for your servers? | | | | |
| 6) | Who are your TCP/IP vendors? | | | | |
| | Mac | PC | | | Server |
| 7) | Do you support dial up? | | | | |

If so, what kind of dial up service do you support?