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For More Information, Contact:
Dale Smith, TechWorks
512-794-8533
512-794-0024 (Fax)

TECHWORKS SIGNS DISTRIBUTION AGREEMENT WITH SAM'S CLUBS

Computer Upgrade Memory Modules Now Available

AUSTIN, Texas—December 9, 1996—Techworks, Inc., a leading developer and manufacturer of high performance computer memory upgrade products, today announced a distribution agreement with Sam's Clubs in which TechWorks selected product line will be distributed and sold in all 436 Sam's Clubs nationwide, as well as Puerto Rico, Canada, Mexico, Hong Kong, Brazil, and Argentina. The announcement was made by Mike Frost, TechWorks president.

Sam's Clubs, which is owned by Wal-Mart Stores, Inc., opened its first store in April, 1983 in Midwest City, Oklahoma. During the last decade Sam's Club has grown to a \$12 billion business and has become the nation's leading members-only warehouse club.

"We're elated that Sam's Clubs is handling our product line, said Frost. "For 10 years, Sam's Clubs have become synonymous with savings and service to a multitude of consumers. We feel our TechWorks products will further enhance that long-lasting tradition."

"TechWorks has, for a long time, been one of the nation's premier high technology manufacturers," said Mark McKane, Sam's Club Buyer. "Their superior customer support and service after the sale has earned them a well-deserved reputation as a customer-focused supplier. I'm confident our members will find all of TechWorks' computer memory upgrade products among the best of the 4,000 products we carry. It's great to have them onboard."

TechWorks' mission is to be the leading supplier of computer memory upgrade products, and maintain a 100% commitment to customer satisfaction. TechWorks produces more

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than 200 different memory products for more than 2500 different systems, supporting numerous computer manufacturers, including Acer, ALR, Apple, AST, AT&T, Compaq, Dell, Digital, Epson, Gateway, Hewlett Packard, IBM, NEC, Packard Bell, Silicon Graphics, Sun, Texas Instruments, Toshiba, and Zenith. TechWorks, Inc., founded in October of 1986, has more than 130 employees worldwide and distributes its products in more than 15 countries. The company's worldwide headquarters are in Austin, Tex., with European sales and service headquarters located in the United Kingdom. In 1995, TechWorks gross sales exceeded \$ 100 million, making it one of the nation's 35 most successful privately-held companies.

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