

| Year | Quarter | Winery | Appellation | Region | Cost Per Case | Cases Sold | Sales |
|------|---------|----------|--------------------|--------|---------------|------------|----------|
| 1991 | Q1 | Beaulieu | Cabernet Sauvignon | North | \$165 | 450 | \$74250 |
| 1991 | Q2 | Beaulieu | Cabernet Sauvignon | North | \$165 | 550 | \$90750 |
| 1991 | Q3 | Beaulieu | Cabernet Sauvignon | North | \$165 | 575 | \$94875 |
| 1991 | Q4 | Beaulieu | Cabernet Sauvignon | North | \$165 | 650 | \$107250 |
| 1991 | Q1 | Beaulieu | Cabernet Sauvignon | South | \$165 | 320 | \$52800 |
| 1991 | Q2 | Beaulieu | Cabernet Sauvignon | South | \$165 | 325 | \$53625 |
| 1991 | Q3 | Beaulieu | Cabernet Sauvignon | South | \$165 | 330 | \$54450 |
| 1991 | Q4 | Beaulieu | Cabernet Sauvignon | South | \$165 | 350 | \$57750 |
| 1991 | Q1 | Beaulieu | Cabernet Sauvignon | East | \$165 | 350 | \$57750 |
| 1991 | Q2 | Beaulieu | Cabernet Sauvignon | East | \$165 | 360 | \$59400 |
| 1991 | Q3 | Beaulieu | Cabernet Sauvignon | East | \$165 | 370 | \$61050 |
| 1991 | Q4 | Beaulieu | Cabernet Sauvignon | East | \$165 | 375 | \$61875 |
| 1991 | Q1 | Beaulieu | Cabernet Sauvignon | West | \$165 | 230 | \$37950 |
| 1991 | Q2 | Beaulieu | Cabernet Sauvignon | West | \$165 | 235 | \$38775 |
| 1991 | Q3 | Beaulieu | Cabernet Sauvignon | West | \$165 | 240 | \$39600 |
| 1991 | Q4 | Beaulieu | Cabernet Sauvignon | West | \$165 | 260 | \$42900 |
| 1992 | Q2 | Beaulieu | Cabernet Sauvignon | North | \$165 | 625 | \$103125 |
| 1992 | Q4 | Beaulieu | Cabernet Sauvignon | North | \$165 | 670 | \$110550 |
| 1992 | Q1 | Beaulieu | Cabernet Sauvignon | South | \$165 | 310 | \$51150 |
| 1992 | Q2 | Beaulieu | Cabernet Sauvignon | South | \$165 | 314 | \$51810 |
| 1992 | Q3 | Beaulieu | Cabernet Sauvignon | South | \$165 | 324 | \$53460 |
| 1992 | Q4 | Beaulieu | Cabernet Sauvignon | South | \$165 | 388 | \$64020 |
| 1992 | Q1 | Beaulieu | Cabernet Sauvignon | North | \$165 | 620 | \$102300 |
| 1992 | Q1 | Beaulieu | Cabernet Sauvignon | East | \$165 | 400 | \$66000 |
| 1992 | Q2 | Beaulieu | Cabernet Sauvignon | East | \$165 | 411 | \$67815 |
| 1992 | Q3 | Beaulieu | Cabernet Sauvignon | East | \$165 | 419 | \$69135 |
| 1992 | Q4 | Beaulieu | Cabernet Sauvignon | East | \$165 | 423 | \$69795 |
| 1992 | Q1 | Beaulieu | Cabernet Sauvignon | West | \$165 | 200 | \$33000 |
| 1992 | Q2 | Beaulieu | Cabernet Sauvignon | West | \$165 | 213 | \$35145 |
| 1992 | Q3 | Beaulieu | Cabernet Sauvignon | West | \$165 | 223 | \$36795 |
| 1992 | Q3 | Beaulieu | Cabernet Sauvignon | North | \$165 | 650 | \$107250 |
| 1992 | Q4 | Beaulieu | Cabernet Sauvignon | West | \$165 | 233 | \$38445 |
| 1991 | Q2 | Beaulieu | Chardonnay | North | \$163 | 425 | \$69275 |
| 1991 | Q3 | Beaulieu | Chardonnay | North | \$163 | 460 | \$74980 |
| 1991 | Q4 | Beaulieu | Chardonnay | North | \$163 | 450 | \$73350 |
| 1991 | Q1 | Beaulieu | Chardonnay | South | \$163 | 230 | \$37490 |
| 1991 | Q2 | Beaulieu | Chardonnay | South | \$163 | 235 | \$38305 |
| 1991 | Q3 | Beaulieu | Chardonnay | South | \$163 | 240 | \$39120 |
| 1991 | Q4 | Beaulieu | Chardonnay | South | \$163 | 255 | \$41565 |
| 1991 | Q1 | Beaulieu | Chardonnay | East | \$163 | 180 | \$29340 |
| 1991 | Q2 | Beaulieu | Chardonnay | East | \$163 | 200 | \$32600 |
| 1991 | Q3 | Beaulieu | Chardonnay | East | \$163 | 225 | \$36675 |
| 1991 | Q4 | Beaulieu | Chardonnay | East | \$163 | 230 | \$37490 |
| 1991 | Q1 | Beaulieu | Chardonnay | West | \$163 | 270 | \$44010 |
| 1991 | Q2 | Beaulieu | Chardonnay | West | \$163 | 270 | \$44010 |
| 1991 | Q3 | Beaulieu | Chardonnay | West | \$163 | 275 | \$44825 |
| 1991 | Q4 | Beaulieu | Chardonnay | West | \$163 | 290 | \$47270 |
| 1991 | Q1 | Beaulieu | Chardonnay | North | \$163 | 450 | \$73350 |
| 1992 | Q1 | Beaulieu | Chardonnay | North | \$163 | 400 | \$65200 |

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|--------|----------|------------|-------|-------|-----|----------|
| 1992Q2 | Beaulieu | Chardonnay | North | \$163 | 411 | \$66993 |
| 1992Q3 | Beaulieu | Chardonnay | North | \$163 | 415 | \$67645 |
| 1992Q4 | Beaulieu | Chardonnay | North | \$163 | 419 | \$68297 |
| 1992Q1 | Beaulieu | Chardonnay | South | \$163 | 200 | \$32600 |
| 1992Q2 | Beaulieu | Chardonnay | South | \$163 | 201 | \$32763 |
| 1992Q3 | Beaulieu | Chardonnay | South | \$163 | 208 | \$33904 |
| 1992Q4 | Beaulieu | Chardonnay | South | \$163 | 220 | \$35860 |
| 1992Q1 | Beaulieu | Chardonnay | East | \$163 | 170 | \$27710 |
| 1992Q2 | Beaulieu | Chardonnay | East | \$163 | 175 | \$28525 |
| 1992Q3 | Beaulieu | Chardonnay | East | \$163 | 180 | \$29340 |
| 1992Q4 | Beaulieu | Chardonnay | East | \$163 | 175 | \$28525 |
| 1992Q1 | Beaulieu | Chardonnay | West | \$163 | 230 | \$37490 |
| 1992Q2 | Beaulieu | Chardonnay | West | \$163 | 232 | \$37816 |
| 1992Q3 | Beaulieu | Chardonnay | West | \$163 | 219 | \$35697 |
| 1992Q4 | Beaulieu | Chardonnay | West | \$163 | 225 | \$36675 |
| 1991Q1 | Beaulieu | Merlot | North | \$160 | 180 | \$28800 |
| 1991Q2 | Duckhorn | Merlot | North | \$148 | 660 | \$97680 |
| 1991Q3 | Duckhorn | Merlot | North | \$148 | 665 | \$98420 |
| 1991Q4 | Duckhorn | Merlot | North | \$148 | 670 | \$99160 |
| 1991Q1 | Duckhorn | Merlot | South | \$148 | 325 | \$48100 |
| 1991Q2 | Duckhorn | Merlot | South | \$148 | 329 | \$48692 |
| 1991Q3 | Duckhorn | Merlot | South | \$148 | 330 | \$48840 |
| 1991Q4 | Duckhorn | Merlot | South | \$148 | 341 | \$50468 |
| 1991Q1 | Duckhorn | Merlot | North | \$148 | 660 | \$97680 |
| 1991Q3 | Beaulieu | Merlot | West | \$160 | 350 | \$56000 |
| 1991Q2 | Beaulieu | Merlot | West | \$160 | 325 | \$52000 |
| 1991Q1 | Beaulieu | Merlot | West | \$160 | 320 | \$51200 |
| 1991Q4 | Beaulieu | Merlot | East | \$160 | 650 | \$104000 |
| 1991Q3 | Beaulieu | Merlot | East | \$160 | 625 | \$100000 |
| 1991Q2 | Beaulieu | Merlot | East | \$160 | 575 | \$92000 |
| 1991Q1 | Beaulieu | Merlot | East | \$160 | 550 | \$88000 |
| 1991Q4 | Beaulieu | Merlot | South | \$160 | 280 | \$44800 |
| 1991Q3 | Beaulieu | Merlot | South | \$160 | 230 | \$36800 |
| 1991Q2 | Beaulieu | Merlot | South | \$160 | 275 | \$44000 |
| 1991Q1 | Beaulieu | Merlot | South | \$160 | 270 | \$43200 |
| 1991Q4 | Beaulieu | Merlot | North | \$160 | 200 | \$32000 |
| 1991Q3 | Beaulieu | Merlot | North | \$160 | 195 | \$31200 |
| 1991Q2 | Beaulieu | Merlot | North | \$160 | 190 | \$30400 |
| 1991Q2 | Duckhorn | Merlot | East | \$148 | 481 | \$71188 |
| 1991Q3 | Duckhorn | Merlot | East | \$148 | 485 | \$71780 |
| 1991Q4 | Duckhorn | Merlot | East | \$148 | 499 | \$73852 |
| 1991Q1 | Duckhorn | Merlot | West | \$148 | 275 | \$40700 |
| 1991Q2 | Duckhorn | Merlot | West | \$148 | 280 | \$41440 |
| 1991Q3 | Duckhorn | Merlot | West | \$148 | 285 | \$42180 |
| 1991Q4 | Duckhorn | Merlot | West | \$148 | 289 | \$42772 |
| 1991Q1 | Duckhorn | Merlot | North | \$148 | 200 | \$29600 |
| Q2 | Duckhorn | Merlot | North | \$148 | 206 | \$30488 |
| 1991Q3 | Duckhorn | Merlot | North | \$148 | 212 | \$31376 |
| 1991Q4 | Duckhorn | Merlot | North | \$148 | 220 | \$32560 |
| 1991Q1 | Duckhorn | Merlot | South | \$148 | 289 | \$42772 |

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|--------|----------|--------|-------|-------|-----|----------|
| 1991Q2 | Duckhorn | Merlot | South | \$148 | 287 | \$42476 |
| 1991Q3 | Duckhorn | Merlot | South | \$148 | 291 | \$43068 |
| 1991Q4 | Duckhorn | Merlot | South | \$148 | 301 | \$44548 |
| 1991Q1 | Duckhorn | Merlot | East | \$148 | 480 | \$71040 |
| 1991Q4 | Beaulieu | Merlot | West | \$160 | 370 | \$59200 |
| 1992Q2 | Duckhorn | Merlot | East | \$148 | 691 | \$102268 |
| 1992Q1 | Beaulieu | Merlot | East | \$160 | 620 | \$99200 |
| 1992Q4 | Beaulieu | Merlot | South | \$160 | 244 | \$39040 |
| 1992Q3 | Beaulieu | Merlot | South | \$160 | 234 | \$37440 |
| 1992Q2 | Beaulieu | Merlot | South | \$160 | 232 | \$37120 |
| 1992Q1 | Beaulieu | Merlot | South | \$160 | 230 | \$36800 |
| 1992Q4 | Beaulieu | Merlot | North | \$160 | 181 | \$28960 |
| 1992Q3 | Beaulieu | Merlot | North | \$160 | 178 | \$28480 |
| 1992Q2 | Beaulieu | Merlot | North | \$160 | 171 | \$27360 |
| 1992Q1 | Beaulieu | Merlot | North | \$160 | 170 | \$27200 |
| 1992Q2 | Beaulieu | Merlot | East | \$160 | 621 | \$99360 |
| 1992Q3 | Beaulieu | Merlot | East | \$160 | 655 | \$104800 |
| 1992Q4 | Beaulieu | Merlot | East | \$160 | 645 | \$103200 |
| 1992Q1 | Beaulieu | Merlot | West | \$160 | 310 | \$49600 |
| 1992Q2 | Beaulieu | Merlot | West | \$160 | 321 | \$51360 |
| 1992Q3 | Beaulieu | Merlot | West | \$160 | 315 | \$50400 |
| 1992Q4 | Beaulieu | Merlot | West | \$160 | 330 | \$52800 |
| 1992Q1 | Duckhorn | Merlot | East | \$148 | 690 | \$102120 |
| 1992Q4 | Duckhorn | Merlot | West | \$148 | 280 | \$41440 |
| 1992Q3 | Duckhorn | Merlot | West | \$148 | 275 | \$40700 |
| 1992Q2 | Duckhorn | Merlot | West | \$148 | 273 | \$40404 |
| 1992Q1 | Duckhorn | Merlot | West | \$148 | 270 | \$39960 |
| 1992Q4 | Duckhorn | Merlot | East | \$148 | 198 | \$29304 |
| 1992Q3 | Duckhorn | Merlot | East | \$148 | 195 | \$28860 |
| 1992Q2 | Duckhorn | Merlot | East | \$148 | 191 | \$28268 |
| 1992Q1 | Duckhorn | Merlot | East | \$148 | 190 | \$28120 |
| 1992Q4 | Duckhorn | Merlot | South | \$148 | 301 | \$44548 |
| 1992Q3 | Duckhorn | Merlot | South | \$148 | 295 | \$43660 |
| 1992Q2 | Duckhorn | Merlot | South | \$148 | 291 | \$43068 |
| 1992Q1 | Duckhorn | Merlot | South | \$148 | 290 | \$42920 |
| 1992Q4 | Duckhorn | Merlot | North | \$148 | 510 | \$75480 |
| 1992Q3 | Duckhorn | Merlot | North | \$148 | 508 | \$75184 |
| 1992Q2 | Duckhorn | Merlot | North | \$148 | 502 | \$74296 |
| Q1 | Duckhorn | Merlot | North | \$148 | 500 | \$74000 |
| 1992Q4 | Duckhorn | Merlot | West | \$148 | 360 | \$53280 |
| 1992Q3 | Duckhorn | Merlot | West | \$148 | 344 | \$50912 |
| 1992Q2 | Duckhorn | Merlot | West | \$148 | 345 | \$51060 |
| 1992Q1 | Duckhorn | Merlot | West | \$148 | 340 | \$50320 |
| 1992Q4 | Duckhorn | Merlot | East | \$148 | 699 | \$103452 |
| 1992Q3 | Duckhorn | Merlot | East | \$148 | 695 | \$102860 |