

Quote Generator

Quote Form (Continues to Row 43)

Quote Number:

Mr. John Smith
15 Any Street
Suite 1001
Boston,MA 01200

Dear MR. Smith:

We Are Pleased To Submit the Folling Quotation:

Quantity

- 1
- 1
- 1
- 2
- 1
- 1
- 1
- 1
- 1
- 1
- 10

Quote Tracker (Continues to Row 78)

Quote
Number

1001
1002
1003
1004
1005
1006
1007
1008
1009
1010
1011
1012
1013
1014
1015
1016
1017
1018
1019
1020
1021
1022
1023
1024
1025

Totals:

Unit Cost and Price Tables (Continues to Row 133)

Description

Brand A PC
Serial Port
Parallel Port
128k Memory
256k Memory
Floppy Disk Drive
5 Meg Winchester
10 Meg Winchester
9" B/W Monitor
12" B/W Monitor

Color Monitor
Brand B PC Model 1
Brand B PC Model 2
16k Memory
Operating System
5" Floppy Disk
8" Floppy Disk
5 Meg Winchester
Spradsheet
Word Processing
Mail List Manager
Accounting System
Data Base Manager
Communications
Tickler File
Model 1 LQP
Model 2 LQP
Print Element 1
Print Element 2
Print Element 3
Print Element 4
Model 1 Ribbon
Model 2 Ribbon
Model 1 Matrix Ptr
Model 2 Matrix Ptr
Ribbon
Print Head
Brand A 5" Floppy
Brand A 8" Floppy
Brand B 5" Floppy
Brand B 8" Floppy
RS 232 Cable
Parallel Cable
Box 8" Paper
Box 14" Paper

Instructions

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Contents

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Instructions =>A137
Contents =>A155

1002	

Part	
Nmbr	

101	Personal Computer
111	Serial Expansion Port
113	128k Ram Board
121	Floppy Disk Drives
122	5 Megabyte Hard Disk
132	Monochrome Monitor
402	Letter-Quality Printer
311	Word-Processing Software
310	Supercalc
611	Floppy Disks

Customer	Quote
ID Nmbr	Subtotal

Sheet1

-----	-----
Err:522	Err:522
102	9,465.00
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
#N/A	0
Err:522	-----
	38,406
=====	

Unit Cost	-----
	Part

	101
	111
	112
	113
	115
	121
	122
	123
	131
	132

133
201
202
211
221
231
232
233
310
311
312
313
314
315
316
401
402
411
412
413
414
421
422
501
502
511
521
601
602
611
612
701
702
703
704

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- 1) Print Instructions and Contents by Typing: /ODA137:H163,P
- 2) Enter The Following Data in The Quote Form:

- 3) Recalculate by Typing: !
- 4) SAVE by Typing: /SFilename,A
- 5) Print Quote Form Only by Typing:

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- a) Quantity
- b) Part Number

- a) /FGO
- b) /ODA10:K44,P

6) Print Entire Model by Typing: /ODAll,P

c) When Printing is Complete, Type: /FG9

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- 1.1 Quote Form =>A8
- 2.1 Quote Tracking Table =>A45
- 3.1 Cost And Price Tables =>A81
- 4.1 Instructions =>A137
- 5.1 Contents =>A155

Sheet1

Copyright (c) 1984
Astrix Computer System

Sheet 1.1

May 15,1982

Customer Number

102

Description	Unit Cost -----	List Price -----	Unit Margin -----
	1,155.00	1,540.00	385.00
	95.00	150.00	55.00
	260.00	450.00	190.00
	300.00	650.00	350.00
	1,695.00	1,995.00	300.00
	175.00	299.00	124.00
	2,300.00	3,200.00	900.00
	150.00	325.00	175.00
	175.00	300.00	125.00
	3.00	6.00	3.00

Subtotal:

Shipping and Handling:

Net Quotation:

State Sales Tax:

Total Quotation:

Sheet 2.1

Total Cost	Margin	Percent Margin
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Sheet1

-----	-----	-----
Err:522	Err:522	Err:522
6,635.00	2,830	30%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
#N/A	#N/A	0%
-----	-----	-----
26,693	11,713	30%
=====	=====	=====

Sheet 3.1

List Price			Minimum Price		
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Unit			List		Minimum
Cost	Part		Price	Part	Price
----	----		-----	----	-----
1,155	101		1,540	101	1,350.00
95	111		150	111	135.00
75	112		145	112	125.00
260	113		450	113	375.00
405	115		850	115	600.00
300	121		650	121	600.00
1,695	122		1,995	122	1,850.00
1,895	123		2,595	123	2,200.00
125	131		235	131	200.00
175	132		299	132	225.00

Sheet1

450	133	800	133	650.00
1,695	201	1,995	201	1,800.00
1,795	202	2,195	202	1,995.00
45	211	100	211	55.00
60	221	100	221	80.00
550	231	995	231	675.00
1,275	232	1,995	232	1,500.00
1,595	233	2,195	233	1,895.00
175	310	300	310	225.00
150	311	325	311	275.00
100	312	175	312	135.00
460	313	1,000	313	700.00
420	314	700	314	475.00
85	315	175	315	125.00
45	316	115	316	100.00
1,600	401	2,300	401	1,800.00
2,300	402	3,200	402	2,600.00
4	411	8	411	6.00
4	412	8	412	6.00
4	413	8	413	6.00
4	414	8	414	6.00
7	421	14	421	10.00
7	422	14	422	10.00
450	501	650	501	575.00
850	502	1,250	502	1,000.00
6	511	10	511	10.00
15	521	35	521	25.00
3	601	5	601	4.00
5	602	8	602	6.50
3	611	6	611	5.00
6	612	9	612	8.00
13	701	25	701	18.00
13	702	25	702	19.00
15	703	35	703	25.00
25	704	45	704	30.00

Sheet 4.1

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c)Description
d) Quoted Price

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Sheet 5.1

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Unit					
Percent	Quoted	Extended	Extended	Dollar	Percent
Margin	Price	Price	Cost	Margin	Margin
-----	-----	-----	-----	-----	-----
25%	1,540.00	1540	1,155	385	25%
37%	145.00	145	95	50	34%
42%	450.00	450	260	190	42%
54%	650.00	1300	600	700	54%
15%	1,895.00	1895	1,695	200	11%
41%	250.00	250	175	75	30%
28%	3,200.00	3200	2,300	900	28%
54%	325.00	325	150	175	54%
42%	300.00	300	175	125	42%
50%	6.00	60	30	30	50%
		-----	-----	-----	-----
		9,465.00	6,635.00	2,830.00	30%
		155.00			

		9,620.00			
		481.00			

		10,101.00			

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{goto}a1~
/fccemaclib~
/rnlraa10..aa2048~
{goto}ai1~/wcs8~
{goto}aj1~/wcs1~
{home}

/xfqgn~page~r