Cash Flow Projection

-- --
Assumptions
-- --

Total Dollar Sales

Collections
as Percent
of Sales

Collections on November Sales

Average Gross Margin Percentage:

Assumptions
-- --
Total Purchases on Credit:

Line-of-credit Interest Rate:
Line-of-credit Balance in December:

Long-term Debt Interest Rate:
Long-term Debt Balance in December:
Long-term Debt Payment Schedule:

Minimum Acceptable Cash Balance:

Cash Receipts Detail
-- --

Cash Sales
Collection of Receivables
Other

   Total Cash Receipts

Cash Disbursements Detail
-- --

Payment for Purchases on Credit
Operating Expenses
Long-term Debt Interest
          Principal
Interest Payment on Line-of-credit
Income Taxes
Other

  Total Cash Disbursements

Analysis of Cash Requirements
-- --
Net Cash Generated this Period
Beginning Cash Balance

Cash Balance before Borrowings
Amount below minimum Acceptable Balance

Current Period Short-term Borrowings
Total Short-term Borrowings

Ending Cash Balance

Balances in Key Accounts
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Cash
Accounts Receivable
Inverntory

Accounts Payable
Line-of-credit

Net Working Capital

Instructions:

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1) Print Instructions and Contents by typing {alt-L}
2) Enter Assumptions Goto A23
3) Enter Cash Receipts Goto A38
4) Enter Cash Disbursements Goto A53
5) Recalculation by typing F-9

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Sheet 1.1	Dec	Jan
	-----	-----
	110000	120000
Cash Sales	10%	10%
Collect in 30 days	40%	40%
Collect in 60 days	50.00%	50.00%
	40000	50000
	70%	70%

Sheet 1.2	Dec	Jan
	-----	-----
	112000	144000
	14%	14%
	0	
	14%	
	100000	
	2500	2500
	20000	20000

Sheet 2.1	Jan
------------------------ --------------	-----
	12000
	64000
	0

	76000

Sheet 3.1		Jan
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		112000
		12250
		1166.66666666667
		1333.33333333333
		0
		10000
		0

		136750

Sheet 4.1		Jan
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		-60750
		35000

		-25750
		-45750
		45750
		45750

		20000

Sheet 5.1			Jan
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	35000		20000
	149000		152000
	35000		95000
			144000
	0		45750

			77250

Sheet 6.1
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| ----------------------- | ----------------------- | ----------------------- | ----------------------- | ----------------------- |
Feb	Mar	Apr	May	Jun
140000	180000	240000	242000	187000
10%	10%	10%	10%	10%
40%	40%	40%	40%	40%
50.00%	50.00%	50.00%	50.00%	50.00%
70%	70%	70%	70%	70%

Feb	Mar	Apr	May	Jun
192000	198000	153000	126000	99000
15%	17%	18%	16%	16%
2500	2500	2500	2500	2500
20000	20000	20000	20000	20000

Feb	Mar	Apr	May	Jun
14000	18000	24000	24200	18700
103000	116000	142000	186000	216800
0	0	0	0	0
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117000	134000	166000	210200	235500

Feb	Mar	Apr	May	Jun
144000	192000	198000	153000	126000
12250	12250	12250	12250	12250
1151.11111111111	1135.37407407407	1119.45343827161	1103.34706171811	1087.05277743815
1348.88888888889	1364.62592592593	1380.54656172839	1396.65293828189	1412.94722256185
571.875	1247.68489583333	2431.0433984375	2950.00804392361	2423.34148450926
0	0	10000	0	0
0	0	0	0	0
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159321.875	207997.684895833	225181.043398438	170700.008043924	143173.341484509

Feb	Mar	Apr	May	Jun
-42321.875	-73997.6848958333	-59181.0433984375	39499.9919560764	92326.6585154907
20000	20000	20000	20000	20000
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-22321.875	-53997.6848958333	-39181.0433984375	59499.9919560764	112326.658515491
-42321.875	-73997.6848958333	-59181.0433984375	39499.9919560764	92326.6585154907
42321.875	73997.6848958333	59181.0433984375	-39499.9919560764	-92326.6585154907
88071.875	162069.559895833	221250.603294271	181750.611338194	89423.9528227037
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20000	20000	20000	20000	20000
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Feb	Mar	Apr	May	Jun
20000	20000	20000	20000	20000
174000	218000	288000	313800	265100
189000	261000	246000	202600	170700
192000	198000	153000	126000	99000
88071.875	162069.559895833	221250.603294271	181750.611338194	89423.9528227037
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102928.125	138930.440104167	179749.396705729	228649.388661806	267376.047177296
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Jul	Aug	Sep	Oct	Nov
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154000	121000	110000	110000	110000
10%	10%	10%	10%	10%
40%	40%	40%	40%	40%
50.00%	50.00%	50.00%	50.00%	50.00%
70%	70%	70%	70%	70%

Jul	Aug	Sep	Oct	Nov
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90000	81000	90000	90000	90000
16%	16%	15%	14%	14%
2500	2500	2500	2500	2500
20000	20000	20000	20000	20000

Jul	Aug	Sep	Oct	Nov
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15400	12100	11000	11000	11000
195800	155100	125400	104500	99000
0	0	0	0	0
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211200	167200	136400	115500	110000

Jul	Aug	Sep	Oct	Nov
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99000	90000	81000	90000	90000
12250	12250	12250	12250	12250
1070.56839317493	1053.8916910953	1037.02042749142	1019.95233247882	1002.68510969107
1429.43160682507	1446.1083089047	1462.97957250858	1480.04766752118	1497.31489030893
1192.31937096938	42.2169625823081	0	0	0
10000	0	0	10000	10000
0	0	0	100000	50000
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124942.319370969	104792.216962582	95750	214750	164750

Jul	Aug	Sep	Oct	Nov
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86257.6806290306	62407.7830374177	40650	-99250	-54750
20000	20000	79241.5108437446	119891.510843745	20641.5108437446
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106257.680629031	82407.7830374177	119891.510843745	20641.5108437446	-34108.4891562554
86257.6806290306	62407.7830374177	99891.5108437446	641.510843744574	-54108.4891562554
-86257.6806290306	-3166.27219367311	0	0	54108.4891562554
3166.27219367311	0	0	0	54108.4891562554
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20000	79241.5108437446	119891.510843745	20641.5108437446	20000
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Jul	Aug	Sep	Oct	Nov
-----	-----	-----	-----	-----
20000	79241.5108437446	119891.510843745	20641.5108437446	20000
213400	170500	147400	143000	143000
152900	149200	162200	175200	188200
90000	81000	90000	90000	90000
3166.27219367311	0	0	0	54108.4891562554
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293133.727806327	317941.510843745	339491.510843745	248841.510843745	207091.510843745
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Dec   \s

121000

10%
40%
50.00%

70%

Dec

117000

12%

2500

20000

Dec

12100
99000
0

111100

Dec

90000
12250
985.216435970798
1514.7835640292
541.084891562554
0
0

105291.084891563

Dec

5808.91510843745
20000

25808.9151084374
5808.91510843745

-5808.91510843745
48299.574047818

20000

Dec

20000
152900
220500

117000
48299.574047818

228100.425952182

```
{goto}a1~
/fccemaclib~
/rnlraa10..aa2048~
{goto}ai1~/wcs8~
{goto}aj1~/wcs1~
{goto}a1~

/fxfcfp~page~r
```