

Sheet1

FUNC_DESC(FUNDESCRIP,C,240	TITLE,C,30
<F2> 2	DATE
<F3> 3	DATE + 2 weeks
<F4> 4	DATE + 1 month
<F5> 5 Followed-Up Prospects	
1 Director of In-Service Education	title key
<F6> 6 MARK	
<F8> 8 card. doesn't do implants	
<F9> 9	
<F10> 10	
<ShftF1> 11 Mr.	Salutation
<ShftF2> 12 ITS	Mail list
<ShftF3> 13	
<ShftF4> 14	
<ShftF5> 15	
<ShftF6> 16	
<ShftF7> 17	
<ShftF8> 18	
<ShftF9> 19	
<ShftF10> 20	
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<CtrlF2> 22	
<CtrlF3> 23	
<CtrlF4> 24	
<CtrlF5> 25	
<CtrlF6> 26	
<CtrlF7> 27	
<CtrlF8> 28	
<CtrlF9> 29	
<CtrlF10> 30	
<AltF1> 31 LM to RC	
<AltF2> 32 not interested	
<AltF3> 33 sent product information	
<AltF4> 34 resent product information	
<AltF5> 35 see notes	
<AltF6> 36 committed to demo	
<AltF7> 37 ordered demo	
<AltF8> 38 sent demo	
<AltF9> 39 scheduled installation call	
<AltF10> 40 installation call	
<F7> 7 this is a test	