

Sheet1

F_NAME,C,10	F_1F_LIF_IF_HEADING,C,50	F_EDIT
SAL	C 5 0 SAL	TRUE
FIRST_NAME	C 15 0 FIRST NAME	TRUE
LAST_NAME	C 15 0 LAST NAME	TRUE
TITLE	C 45 0 JOB TITLE	TRUE
DEPARTMENT	C 40 0 COMPANY DEPARTMENT	TRUE
COMPANY	C 45 0 COMPANY NAME	TRUE
ADDRESS_1	C 40 0 ADDRESS LINE 1	TRUE
ADDRESS_2	C 40 0 ADDRESS LINE 2	TRUE
CITY	C 20 0 CITY	TRUE
STATE	C 12 0 STATE/PROV.	TRUE
ZIP_CODE	C 10 0 ZIP/P. CODE	TRUE
COUNTRY	C 10 0 COUNTRY	TRUE
PHONE_NO	C 20 0 VOICE PHONE #	TRUE
FAX_NO	C 14 0 FAX #	TRUE
LAST_FAX	D 8 0 DATE OF;LAST FAX	TRUE
LAST_CALL	D 8 0 DATE OF;LAST CALL	TRUE
FOLLOW_UP	D 8 0 DATE TO;FOLLOW UP	TRUE
RANK	C 4 0 RANK	TRUE
FAX	L 1 0 FAX;STATUS	TRUE
STATUS	C 10 0 CURRENT;STATUS	TRUE
NOTES	M 10 0 NOTES	TRUE
PICTURE	C 8 0 PCX;FILE	TRUE

F_PICTURE,C,60

F_PRE_VAL,CF_POST_VAL

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@KS12 !XXXXXXXXXXXXXXXXXX

@KS12 !XXXXXXXXXXXXXXXXXX

@KS38 !XX

@KS29 !XX

@KS43 !XX

@S38

@S34

@KS17 !XXXXXXXXXXXXXXXXXXXXX

@KS11 !XXXXXXXXXXXXX

@K! A9A 9A9

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@KS20

@KS14

@D

@D

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@KS10

@K!S8

F_VALUE,C,0F_EXECUTE,IF_VIEW,C,64