

**WINFIN**  
**A Collection of Financial Programs For Windows**

**DESCRIPTION**

This program is a collection of 18 financial analysis programs:

Mortgage	Rule of 78 Loans
Bonds	T-Bills, CD's & BA's
Options	Portfolio Hedging
Retirement Planning	Auto Lease
Compounding	Annuities
Random Numbers	IRR, MIRR & NPV
Calender	Days Between Dates

**MORTGAGE**

You select any one of 5 variables to solve and enter values for the other 4. The 5 variables are:

- |                          |                       |
|--------------------------|-----------------------|
| 1. Amount of Loan        | 4. Number of Payments |
| 2. Interest Rate on Loan | 5. Balloon Payment    |
| 3. Payment               |                       |

You simply click on the variable to solve and enter values for the other 4 variables.

Other values must be entered, they cannot be solved for. These are:

Payments Made - Select the frequency of payments from the drop down menu.

Points - These are percentage points paid for the loan. Can be zero.

Service Charge - Dollar amount of fees the bank charges. Can be zero.

The APR Rate is computed and shown. This is key to evaluating different loan terms. Thus a 8% loan with 4 points may not be as good a deal as a 9% loan with 0% points.

The Total Finance Charge is shown and includes all the interest paid in your payments, the amount paid in points and the service charge. Use this value along with the APR in evaluating different loan terms.

**Amortization** command opens up an Amortization Screen.

Date of Loan is the date you receive the loan funds and when interest begins to accrue.

Date 1st Payment is the date the first loan payment is made.

Month FY Begins is the first month in your fiscal year. This would normally be January for personal use.

Schedule Year is the year you wish to show in the amortization schedule. You can also select "All". In the case where the fiscal year spans two calendar year, this is the first year of the fiscal year.

Send To allows the schedule to be sent to screen, printer or a ASCII, comma delimited file for import into a spreadsheet.

If the date of 1st pymt is not exactly one payment period from the date of the loan, you will have either a short or long (also called "Odd") first payment period. In this case, although your periodic payment are always the same, the amount will be slightly different from the payment entered or computed from the previous mortgage screen. In the case of a short period, the payment to interest for the first period is less than normal and thus the payment to principal is greater than normal. For a long first period, the interest is more than than normal. You actually have a short plus a normal period combined into the first payment period. This is normally handled by adding the accrued interest for the short period to the original loan and thus spreading out this payment over the life of the loan.

## **WINFIN**

### **A Collection of Financial Programs For Windows**

**Compare** command allows you to compare loan terms. The first column is a range of loan rates. The first row can be selected as a range of term of the loan, points paid or amount of loan. The values to be computed and displayed for the range of values in the first column and row can be selected as payment, total finance charge or % APR. Thus you can quickly evaluate which are the best combination of bank rate and points.

**Rounding** - See Installement Loan below.

#### **INSTALLMENT LOAN - Rule of 78**

This is similar to Mortgage above. This difference is that when the rate is entered, you can select APR or Add On. The program will compute both the APR and Add On rates. Many installment loans quote the Add On Rate which is considerably smaller than the true rate paid in terms of the APR. The amortization shows the remaining balance of the loan and the rebate received if paid off. The net to payoff the note is the balance less the rebate. Note that the balloon payment on the installment loan is zero.

#### **Rounding**

You may find that the payment calculated for a Mortgage or Installment Loan differs from other programs by a penny. The reason is that the payment is almost always contains a fraction of a penny. I have followed the rules given in the references on the last page. For mortgages, the payment is always rounded up and for installment loans, the payment is always rounded down. Thus a payment of 877.573 is 877.58 for a mortgage and 877.57 for an installment load. In the case of a mortgage, the final payment is therefore usually less than the other monthly payments. This is reflected in the Balloon Payment as a negative value.

During the creation of the amortization schedule, the interest payment is rounded, subtracted from the payment, and the remainder is the principal payment.

#### **BONDS**

This module allows you to enter either the price of the bond or the % Yield To Maturity and then calculates the other. The Simple and Effective (Compound) rates are also computed. Thus comparisons with other types of investments can be made. The total cost of the bond is also shown and includes accrued interest and fees paid to the broker. These fees are included in computing the current rate of return for the investment. The next coupon date and number of coupons is also shown.

You can select from a US Treasury, Corporate or Municipal Bond, the difference being in the number of days per month and year. If the bond can be called before maturity, you can enter the call date and price. The "Price To Call" or "Yield To Call" will be computed.

Be sure to enter the maturity value and price in points. Thus a bond with a face value of \$1,000 and selling for \$980.00 has a maturity value of 100 and a price of 98.00.

The Grid Button produces a What-If. It computes the total annualized return, including coupons and change in price of the bond, for a range of months from the date of purchase vs. a range of YTM for the new date. The Graph Button, plots the values in the Grid. Thus, you have the answer to the question: "If

**WINFIN**  
**A Collection of Financial Programs For Windows**

the YTM changes to 8% 6 months from now what is my % annualized profit" taking into account that the bond is paying interest, created accrued interest and the price of the bond 6 months from now will have a different price because the current interest rates have changed and the bond is closer to maturity.

## **WINFIN**

### **A Collection of Financial Programs For Windows**

You exit the grid or graph by clicking your left mouse button.

#### **T-BILLS**

This module is similar to Bonds. The difference is that rather than entering the % YTM, you enter the % Discount. Price is entered the same way, as points. You can select to enter the life of the T-Bill as number of days or enter the actual dates of purchase and maturity. Be sure to see "Data Entry Notes" below regarding entering these dates.

The Price and Discount Rate are computed along with the Equivalent Bond Yield. Simple and compound rates and amount of interest paid are shown. These values take into account the fees paid.

#### **CERTIFICATE OF DEPOSIT**

This is similar to T-Bills above. The difference is that the quoted interest rate is simple rather than discount. Also, you can select whether 360 or 365 days per year are used in computing the quoted price or rate.

#### **BANKERS ACCEPTANCE**

This is essentially the same as T-Bills. Both use discount rate. However, some BA's use a 365 day year and you can select either a 360 or 365 day year.

#### **BLACK-SCHOLES**

This is a mathematical model for the "fair value" of an option.

There are two values that must be entered that greatly affect the result. These are the Safe Rate and Volatility.

The Safe Rate is the current rate of interest paid on money where little or no risk exists of not getting your principal back. The APR Rate on T-Bills or banks can be used. This is the APR, not the Discount or a bank rate that uses a 360 day.

The Volatility is difficult to find or compute. This program can compute the implied volatility. That is, after you have entered the other variables, you can select "Calculate" in the Volatility box and other windows open up. Here you enter the actual market price for the call option and enter an estimate for the volatility. Then click on the main "Calculate" command button and the volatility is computed using the actual market price. Using this value, you can evaluate other options for the same stock or index with different strike prices and durations. In checking the values with the Wall Street Journal, I find that the call prices are quite accurate but the put prices vary considerably. This is inherent in the mathematical model.

If the stock pays dividends, then you have to enter a value for annual dividend, the number of dividends per year and the date of the next dividend.

#### **ANNUITY**

This is a plain vanilla annuity mathematical model. You can select Ordinary Annuity (payments at end of period) or an Annuity Due (payments at beginning of period). Known and unknown values are similar to the Mortgage module above. The difference is that no rounding of values occurs as is done by banks for mortgages.

## **WINFIN**

**A Collection of Financial Programs For Windows**

### **COMPOUND**

This is the same as the Annuity module above except that there are no payments.

## **WINFIN**

### **A Collection of Financial Programs For Windows**

#### **INTERNAL RATE OF RETURN**

This computes the IRR of a series of cash flows. Be sure to enter cash flow to you (money you get) as positive values, and cash flow from you (money you paid) as negative values. You must have at least one positive value and one negative value. You then enter the number of payments per year and the program will calculate the Annual Percentage and Net Present Values.

#### **MODIFIED INTERNAL RATE OF RETURN**

The IRR analysis can give as many solutions as there are changes of signs in the cash flows. The MIRR was designed to offset this limitation. This is done by discounting all negative cash flows to compute a present value using a "Safe Rate", i.e. T-Bill Rate. All positive values are assumed reinvested at some assumed investment rate to compute a future value. Using these assumptions and the computed present and future values, a simple compound interest problem is solved to return the rate of interest on the cash flows.

#### **NET PRESENT VALUE**

Enter the cash flows as described for IRR and MIRR above, however only one or more is required. Then using the annual rate of interest that you enter, the Net Present Value is computed.

**Cash Flows** Enter a value for the total number of cash flows, not including the initial CF, and press "enter". This opens up a table for you to enter all the cash flows. Select the first cash flow to enter with your mouse and type in the amount. You can navigate with the "Enter", "Arrow Down" or "Arrow Up" keys to select the next CF. The default values are zero and all CF's can be reset to zero with the "RESET" command. Remember, money you receive is positive and money you pay is negative. You can save these CF's to a file with "SAVE" and later retrieve them with a "LOAD" command.

#### **RETIREMENT PAYOUT**

This module is the crown jewel! The program answers the question, "How much can I expect to receive, at retirement, in inflation adjusted dollars during my years of retirement. Your assets can be in a pension plan or they can be held as a personal portfolio. The latter case is described below. Let's say you are currently 60 years old and you have \$600,000 in investments and/or a pension plan. If you retired today, how much could you expect to receive for the rest of your life in TODAY dollars. That is, each year you increase the amount of payout for living expenses from your assets by the rate of inflation. A standard annuity pays out a fixed amount each year and that's fine for the first few years of retirement, but 15 years later those dollars buy a lot less. This program allows for a variable payout so your buying power stays current with inflation. It also allows on to see the effect of having a lump-sum distribution from a pension plan.

Lump Sum means that value of your pension plan is paid out to you as a distribution. You then can treat these assets as your own. The disadvantage is that the earnings are no longer tax deferred and the IRS charges a rather stiff tax on the distribution.

There are 5 areas for input of data and a section called "Analysis".

#### **Begin Retirement**

This section asks for 2 inputs:

Assets Enter the current value of the assets, portfolio or pension plan that will generate income and can be

**WINFIN**  
**A Collection of Financial Programs For Windows**

used to draw from for living expenses (called payout).

Age This is the age you would like to retire.

## **WINFIN**

### **A Collection of Financial Programs For Windows**

#### **Fixed Payout**

Amount This is the amount of payout from your assets that will not be adjusted for inflation. Examples might be a home mortgage or life insurance premiums.

Age Begin The age the fixed payouts begin

Age End The age the fixed payouts end

#### **Variable Payout**

Age Begin The age that your variable payouts (adjusted for inflation) begin

Age End The age that your variable payouts end. This would normally be your life expectancy. Use 75 or higher to be conservative.

#### **Inflation-Return**

% Inflation This is the amount of inflation you assume during your retirement. Who knows what that will be. Well it turns out that this is not too important and you can prove it by running the program with different rates. A conservative entry would be a high value such as 10. What is crucial to the results is the item below.

% Return Over % Inflation This is before-tax return on your investments in excess of the rate of inflation. Don't be unrealistic here. Enter a lower value to be conservative. If you put all your investments into T-Bills, you could be reasonably assured they would just about equal the rate of inflation. Thus you would enter 0 for this entry.

#### **% Tax**

This area is only important if you are considering a lump sum payout of your pension plan or your assets are not in a tax deferred pension plan.

On Income Enter a value for the % tax you expect to pay on your income. This is not the same as the IRS tax rate since the actual % tax you pay on your total taxable income and wages is reduced by deductions, etc.

On Lump Enter the IRS tax rate on lump sum distributions including any special tax penalties.

The last entry is for the Age in the "Analysis Section". Enter an age to see the results for any year during your retirement. Then press the "Calculate" button.

#### **Analysis**

The value displayed in the Result frame, is the annual payout in dollars at age of retirement. This value is increased each year thereafter by the rate of inflation which produces a constant purchasing power. This amount is in addition to the Fixed Payout and is an amount before taxes and for no lump sum payout.

The amortization command produces a schedule for each year from beginning of retirement up to the maximum of the ending age of fixed or variable payout. You can select either no lump sum or a lump sum payout to compare the two. The amounts shown are fixed, variable, total, total after-tax payouts. Also, the income generated each year off the assets and the end-of-year value of the assets is shown.

## WINFIN

### A Collection of Financial Programs For Windows

These values are computed as follows. The initial variable payout is compounded for the number of years since retirement at the rate of inflation and added to the fixed payout to obtain the total payout. This sum is then subtracted from the value of the assets at the beginning of the year. This remainder is then multiplied by the rate of return to produce the income for the year. The total payout is subtracted from and the income is added to the value of the assets at the beginning of the year to obtain the end of the year value for the assets. This value is then used for the beginning of the year assets for the next year and so on. If you want to see for yourself the effect of values assumed for inflation and return, try entering different values for inflation but keep the value of the return over inflation the same. You will see for yourself that there is not a substantial difference unless you have a large fixed payout relative to the variable payout.

#### Important Note

Most people have a combination of personal and pension assets. Run the program for each and add the results. This program was designed for a qualified pension plan where the income is tax-deferred. An IRA probably falls into the same category. **To use the program for a personal (non tax-deferred) portfolio** a couple of "tricks" are necessary. Use current value of your portfolio as "Assets" in the Begin Retirement input. In the % Tax input, enter 0 (zero) for the value of "On Lump". Enter the other values as describe above. In the analysis section, use the "YES" column for your answers. What we are doing is treating your current personal portfolio as a being in a pension plan, then taking a lump sum distribution but with no lump sum distribution tax. This then places the assets into a non tax-deferred category.

#### Assumptions

The program always takes the conservative side of choices. For each year, the income from the assets is assumed to be earned at the end of the year and the payout to occur at the beginning of the year. This has the effect less earnings than actually occur. The rates of inflation and earnings are assumed constant. This is not as bad as it seems. What is important is the difference of the two and this can be assumed reasonably constant with conservative investments. Prove it to yourself by trying different rates of inflation and keeping the "% Return Over % Inflation" constant. The program also assumes you have the option in a pension plan to receive a variable distribution each year. If this is not true, then use zero as the amount in the Variable Payout Amount entry and use different amounts in the Fixed Payout Amount entry until your Asset Value in the Analysis section becomes zero.

#### AUTO LEASE

This module will compute the cost of leasing a car. You input the known values that the dealer gives you and the program computes the values that the dealer usually will not provide such as the % APR and actual purchase price of the auto. This is useful to answer, should I buy or lease a car. It can also be used to compare different terms from dealers. When you enter the value for "Residual Value", you may enter the number as a percentage (not decimal) or the actual dollar amount. The program assumes that any value less than or equal to 100 is a percentage, otherwise a dollar amount. The value for "# Pmts in Advance" is the number of payments required by the dealer at the time of the lease but not including the first month payment. For example if the dealer requires the last months payment in advance, you would enter a value of 1. The "Security Deposit" is assumed to be a refundable at the end of the lease.

There are two frames that also require input. Each frame allows you to select the known value and enter the amount.

## **WINFIN**

### **A Collection of Financial Programs For Windows**

Comparing lease terms with those of a bank loan is more complicated than just comparing the APR. Some dealers advertise 0% APR. How can they lease you a car without any interest charge? That is where the calculated field "Purchase Price" is handy. You may find that you pay no interest but the monthly payments are high because the purchase price is close to, or even greater than the Sticker Price...and nobody pays sticker.

#### **DAYS BETWEEN DATES**

This module will compute a multitude of values for entered dates and many values for the difference between the two dates.

#### **PORTFOLIO HEDGE**

This module evaluates using an Index Put Option (like the S&P 100 Index) to hedge a portfolio of stocks against a drop in the stock market. It can be used for any type of investment where an Index Put Option is available such as currency, precious metals, etc.

You enter the current value of your stock portfolio and the beta. The beta is a measure of the stock volatility relative to the index. If you expect your stocks to move by the same % as the index, the beta is 1. If you don't understand this, use 1 for the beta. The number of options/contract is 100 for the S&P100, S&P500. For currency and precious metals, the value appropriate for the index will be needed. Enter the current value for the index, the strike price and the price of the put option and then 'Calculate'. The number of contracts and the total cost are listed for a "neutral" hedge. That is, the number of contracts such that if the index falls below the strike price, the increase in value of your put option, will essentially offset the decrease in value of your stocks. The break-even price is the price the index must increase to for your portfolio to increase in value enough to offset the cost of the option. The % Move is the percent of the increase compared to the entered value of the index. The maximum loss is the most you can lose on the combination of the portfolio and the option.

By clicking on "Plot", you can see a graphical display of the profit vs. index price for the portfolio, option and the combination of the two. Note that only the intrinsic values are used in the calculations.. the time value is assumed to be zero.

#### **RANDOM NUMBERS**

You enter the number of random numbers to generate and the upper and lower limits of the to generate. The program then generates a series of random numbers.

#### **CALENDER**

This displays a calendar where you can select the month and year to be displayed. Just double click on a date to exit.

### **DATA ENTRY NOTES**

You will note that all the modules have many similarities. The screen was designed to operate with a mouse. Thus you will achieve better results by selecting fields, buttons and command with your mouse rather than "tabbing". First you select the value to solve for, usually a button. Then select the first field for data entry. Enter the data and press the enter key. By pressing the enter key, you will be taken to the next logical field for data entry. If instead you want to go to another field, select it with your mouse. Then you click on "Calculate" and the unknown is solved and displayed along with other information about the investment.

## WINFIN

### A Collection of Financial Programs For Windows

Only Positive Values should be entered. Thus the amount of loan, payment, points, interest, etc. are always positive. In some cases, an option exists to select whether the value is Paid or Received. The only exceptions are for the cash flows for IRR, MIRR and NPV.

Entering Dates Always enter a date as 2 digits for the day, 2 digits for the month and either 2 or 4 digits for the year. For example June 4, 1992 is entered as 060492 or 06041992. The program will automatically enter the "/" for you. It counts your keystrokes, and after 2 it places a / for you. If only 2 digits are entered for the year, the program assumes it is the current year. You can clear the date field with a backspace. **Of important note: When you are on a date entry field, you can move your mouse to anywhere on the dark blue background and click the right mouse button. This will bring up a calendar for you to select a date. After choosing the desired month and year, double-click on the calendar date and the date is entered for you.**

Entering Values for Interest Don't enter a decimal, enter the percentage. Thus 9.432% is entered 9.432 not 0.09432.

Entering Points Points are a percentage multiplied by 100. Thus a bond that is selling at 95.23% of its face value is 95.23 points and you would enter 95.23. The maturity value of a bond is usually 100 which means that it will be redeemed for 100% of its face value.

Pressing Enter vs. Clicking After you enter a value in a field, if you press the enter key, you will be taken to the next logical field for the next entry of a value. When you arrive at a new data entry field, the value, if any, in that field is cleared. If you do not want to clear the next field, don't press the Enter key, just use the mouse to click on the next field you wish to enter a value.

Iteration Some solutions require looping until a solution is found. Examples are calculating a mortgage rate and the IRR. If the program cannot find a solution after looping 500 times, it quits trying and displays a message. This most likely will occur when you have entered inappropriate values for a solution.

## REGISTRATION

The unregistered version is offered for evaluation. If you want to use more than 30 days, you are required to register to program. This is done by clicking on the "Order" button on the "About" screen and filling out and printing the form. If you wish to pay with MasterCard or Visa, you can fill out this section of the form and FAX the printed form to the number listed below. This will expedite your registration.

WinFin is constantly being improved, modules added and of course, bugs fixed. With your registration, you will receive a disc with the latest version of WinFin.Exe and all the other necessary files.

Your registration code can be used on future versions of this program that you may obtain from BBS's, so there is no charge to upgrade other than the cost of downloading or shipping and handling charges if ordered directly from Gjetass, Inc.

Feel free (I encourage you) to pass this program along to your friends or other BBS's but please keep your registration code confidential.

**WINFIN**  
**A Collection of Financial Programs For Windows**

**SUPPORT**

If you have any questions, please call me at the number below. To keep the cost of the program low, long distance calls cannot be returned. Thank you for giving this program a try.

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If for any reason you are unsatisfied with the program within 30 days of receiving a registered version, simply return the disc with your reason and your registration fee will be refunded.

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