

Sheet1

LET_NAME,C,60	LET_TEXT,M	LEIRIG	LOGOSPACE,N,;
Prospect - We Met At My Open House	5	75	6
Prospect - Thank You For Making Appointment	5	75	6
Prospect - Casual Connection	5	75	6
FSBO - First Contact	5	75	6
FSBO - Second Contact	5	75	6
FSBO - First Contact (Alternate)	5	75	6
Prospect - Your Long Expired Listing	5	75	6
Prospect - General Letter #1	5	75	6
Farm Area - Letter #1	5	75	6
Farm Area - Letter #5	5	75	6
Farm Area - Letter #4	5	75	6
Farm Area - Letter #2	5	75	6
Farm Area - Letter #3	5	75	6
Thank You - For Using Your Lawn	5	75	6
Prospect - Your Recently Expired Listing	5	75	6
Other Salesperson - Just Viewed My Listing	5	75	6
Other Salesperson - Sale Completed	5	75	6
Other Salesperson - Let's Exchange Referrals	5	75	6
Other Salesperson - Showed My Listing	5	75	6
Other Salesperson - Successful Offer Received	5	75	6
Other Salesperson - Unsuccessful Offer Received	5	75	6
Other Salesperson - Welcome To Profession	5	75	6
Buyer - First Letter	5	75	6
Buyer - First Trip	5	75	6
Buyer - First Trip Alternate	5	75	6
Buyer - It's Been a Month	5	75	6
Buyer - Nice Brush Off	5	75	6
Buyer - Second Trip	5	75	6
Buyer - Successful Offer	5	75	6
Buyer - Third Trip	5	75	6
Buyer - You Own It	5	75	6
Seller - Congratulations, We Just Sold!	5	75	6
Seller - Contact After 1 week	5	75	6
Seller - Contact After 3 Weeks	5	75	6
Seller - Contact After 4 Weeks	5	75	6
Seller - Contact After 6 Weeks	5	75	6
Seller - Contact After 9 Weeks	5	75	6
Seller - Contact Just Before Listing Expires	5	75	6
Seller - First Letter	5	75	6
Seller - Listing Just Expired	5	75	6
Seller - Thank You For Letting Me Do First Open House	5	75	6
Seller - Thank You For Letting Me Do Second Open House	5	75	6
Seller - Thank You For Listing With Me	5	75	6
Generic Form Letter (use for creating your new form letters)	5	75	9
P.R.E.M.E. Prospect System Letter #1	5	75	9
P.R.E.M.E. Prospect System Letter #2	5	75	9
P.R.E.M.E. Prospect System Letter #4	5	75	9
P.R.E.M.E. Prospect system Letter #3	5	75	9

Sheet1

P.R.E.M.E. Prospect System Letter #5	5	75	9
Holiday Letter (Christmas, New Years, etc.)	5	75	9
Listing Schedule of Events	5	75	9
Preparation for a showing	5	75	9

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