

Sheet1

XEFPERSON1,C,40	XEFPERSON2,CXEFCAT,C,50	XEFCOST,C,15
Prospect	Prospect	Category of Prospects
Customer	Customer	Category of Customers
Debtor	Debtor	Category of Debtors
Prospect/Customer	Prospect	Category of Prospects and Customers
Client	Client	Category of Clients
Client	Client	Category of Clients
Client	Client	Category of Clients
Prospect\Client	Prospect\Client	Category of Prospects or Clients
Insurance Prospect	Prospect	Category of Prospects
Real Estate Prospect	Prospect	Category of Real Estate Prospects
Customer	Customer	Category of Customers
Doctor's Patient	Patient	Category of Patient
Dentist's Patient	Patient	Category of Patients
Contractor/Subcontractor	Contractor	Category of Subcontractors
Prospect/Customer	Prospect/Cust	Category of Prospects
Member of Church	Church Member	Category of Church Members
Applicant\Employee	Applicant	Category of Applicants\Employees
Taxpayer	Taxpayer	Category of Taxpayer
Client	Client	Category of Client
Client	Client	Category of Clients
Client	Client	Category of Clients
Client	Client	Category of Clients
Vendor	Vendor	Category of Vendors
		Revenue/Expense
		Collections
		Collections
		Revenue/Expense
		Billings
		Billings
		Billings
		Revenue/Expense
		Revenue/Expense
		Billings
		Billings
		Billings
		Revenue/Expense
		Revenue/Expense
		Billings
		Billings
		Billings
		Revenue/Expense

Sheet1

XEFACT,C,20	XEFACT,C,75	MIN
Appointment	Prospect and Activity Tracking System	A
Appointment	Bank Loan Recovery/Collections Tracking System	B
Appointment	Collections [Debtor] Follow up system	C
Appointment	Bank Services Marketing System for Prospects and Customers	D
Appointment	CPA Time, Billing, and Activity Tracking System	E
Appointment	Attorney Time, Billing, and Activity Tracking System	F
Appointment	Architect Time, Billing, and Activity Tracking System	G
Appointment	Secretary's Appointment Scheduler: Clients, Prospects, and Staff	H
Appointment	Insurance Salesman's Prospect and Activity Tracking System	I
Appointment	Real Estate Salesman's Prospect and Activity Tracking System	J
Callback	Telephone Customer Support Tracking System: Time and Billing	K
Appointment	Doctor's Patient Appointment and Activity Tracking System	L
Appointment	Dentist's Patient Appointment and Billing Tracker	M
Commitment	Contractor's Commitment, Schedule, and Cost Tracker	N
Appointment	Manufacturer's Representative Prospect, Activity, and Expense Tracker	O
Appointment	Church Member's Collection and Activity Tracking System	P
Appointment	Personnel Specialist's Applicant\Employee Activity Tracker	Q
Appointment	IRS Revenue Agent's Activity Tracking System	R
Appointment\callback	Advertising Agency Client\Activity\Billings Tracking System	S
Appointment	Barrister Time, Billing, and Activity Tracking System	T
Appointment	Solicitor Time, Billing, and Activity Tracking System	U
Appointment	Accountant Time, Billing, and Activity Tracking System	V
Appointment	Purchasing Agent's Vendor and Activity Tracking System	W

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