

Business Plan Master v2.7
Lotus 1-2-3 version
Historical Financial Data
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Please Read User's Guide!

This is SHAREWARE.
You MUST register after 10 days!

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INCOME STATEMENT
(000's)
My Company

	Year 1

Revenue:	
Gross Sales:	150.00
Less returns, discounts	7.50
NET SALES	142.50
Cost of Goods Sold:	
Beginning inventory	25.00
Purchases	50.00
Freight	1.00
Total goods available	76.00
Ending inventory	5.00
Total Cost of Goods Sold	71.00
GROSS PROFIT	71.50
Operating Expenses:	
Selling Expenses	
Advertising	0.50
Commissions	1.00
T & E	3.00

Total	4.50
Administrative	
Salaries	10.00
Payroll	1.00
Withholding	0.20
Insurance	0.01
Total	11.21
General	
Rent	0.50
Utilities	1.00
Telephone	2.00
Office Expenses	3.00
Auto Expenses	1.00
Supplies	2.00
Postage	3.00
Professionals	1.00
Research	2.00
Misc.	3.00
Total	18.50
Total Operating Expenses	34.21
TOTAL OPERATING INCOME	37.29
State Taxes	1.86
Pretax Income	35.43
Federal Taxes	10.63
NET INCOME	24.80

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Statement Variables

Returns	5.00%
State Tax	5.00%
Fed Tax	30.00%

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ASSET WORKSHEET

(000's)

Fixed Assets

Equipment	10.00
Automotive, trucks	5.00
Buildings	1.00
Fixtures	0.50
Machinery	3.00
Leasehold improvements	1.00
Miscellaneous #1	0.00
Miscellaneous #2	0.00
Miscellaneous #3	0.00
Miscellaneous #4	0.00

TOTAL FIXED ASSETS

Intangible Assets

Goodwill	5.00
Other	0.00

TOTAL INTANGIBLE ASSETS

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BALANCE SHEET

(000's)

My Company

Year 1

ASSETS

Cash	15.00
Accounts Receivable	0.00
Notes Recivable	0.00
Inventory	5.00

Total Current Assets 20.00

Fixed Assets	20.50
Less: accum. deprec.	0.00

Net Fixed assets	20.50
Intangible Assets	5.00

TOTAL ASSETS 45.50

LIABILITIES

Accounts payable	0.00
Bank notes	0.00
Notes payable	0.00
CPLTD	0.00

Total Current Liabilities 0.00

Deferred Credits 0.00

Total non-current liabilities 0.00

TOTAL LIABILITIES 0.00

NET WORTH

Paid in Capital	30.00
Retained Earnings	1.00
Additional Assets	14.50

TOTAL NET WORTH 45.50

TOTAL LIABILITIES &
NET WORTH

45.50

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RATIO ANALYSIS
My Company

Year 1

Current Ratio
Acid Ratio

#N/A

#N/A

Debt Ratio
TIE

#N/A

Inventory Turnover
Average Collection
Period
Total Asset Turnover

25.35

0.00

3.13

Gross Margin
Net Margin
Return on Assets
Return on Equity

50.18%

17.40%

54.50%

54.50%

Off. Comp./Sales

7.02%

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Dun & Bradstreet
Industry Norms

Year1

\$

%

CASH	15	33.0
ACCOUNTS RECEIVABLE	0	0.0
NOTES RECEIVABLE	0	0.0
INVENTORY	5	11.0
OTHER CURRENT		0.0
TOTAL CURRENT	20	44.0
FIXED ASSETS	21	45.1
OTHER NON-CURRENT	5	11.0
TOTAL ASSETS	46	100.0
ACCOUNTS PAYABLE	0	0.0
BANK LOANS	0	0.0
NOTES PAYABLE	0	0.0
OTHER CURRENT	0	0.0
TOTAL CURRENT	0	0.0
OTHER LONG TERM	0	0.0
DEFERRED CREDITS	0	0.0
NET WORTH	46	100.0
TOTAL LIAB&NET WORTH	46	100.0
NET SALES	143	100.0
GROSS PROFIT	0	0.0
NET PROFIT AFTER TAX	25	17.4
WORKING CAPITAL	20	NA

RATIOS

SOLVENCY

QUICK RATIO (TIMES)	#N/A
CURRENT RATIO (TIMES)	#N/A
CURR LIAB TO NW (%)	0.00%
CURR LIAB TO INV (%)	0.00%

TOTAL LIAB TO NW (%)	0.00%
FIXED ASSETS TO NW (%)	45.05%

EFFICIENCY

COLL PERIOD (DAYS)	0.00
SALES TO INV (TIMES)	28.50
ASSETS TO SALES (%)	31.93%
SALES TO NWC (TIMES)	7.13
ACCTS PAY TO SALES (%)	0.00%

PROFITABILITY

RETURN ON SALES (%)	17.40%
RETURN ON ASSETS (%)	54.50%
RETURN ON NW (%)	54.50%

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RMA

Year 1

ASSETS	
Cash & Equivalents	33.0
Trade Receivables - (net)	0.0
Inventory	11.0
All Other Current	0.0
Total Current	44.0
Fixed Assets (net)	44.0
All Other Non-Current	11.0
Total	100.0
LIABILITIES	
Notes-Payable-Short Term	0.0
Cur. Mat.-L/T/D	0.0
Trade Payables	0.0
Income Taxes-Payable	0.0
All Other Current	0.0
Total Current	0.0

Long Term Debt	0.0
Deferred Taxes	0.0
All Other Non-Current	0.0
Total Liabilities & Net Worth	100.0
INCOME DATA	
Net Sales	100.0
Gross Profit	50.2
Operating Expenses	24.0
Operating Profit	26.2
All Other Expenses (net)	1.3
Profit Before Taxes	24.9
RATIOS	
Current	#N/A
Quick	#N/A
Sales/Receivables	#N/A
Cost of Sales/Inventory	15.1
Cost of Sales/Payables	#N/A
Sales/Working Capital	7.1
EBIT/Interest	0.00
Net Profit + Depr., Dep.,	
Amort./Cur. Mat. L/T/D	0.00
Fixed/Worth	0.5
Debt/Worth	0.0
% Profit Before Taxes/ Tangible Net Worth	77.86%
% Profit Before Taxes/ Total Assets	77.86%
Sales/Net Fixed Assets	7.0
Sales/Total Assets	3.1
% Depr., Dep., Amort/Sales	0.00%
% Officer's Comp./Sales	7.02%

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RANGE NAME TABLE

ASSET WORKSHEET

A85..E114

BALANCE SHEET

A117..F164

D&B

A196..I254

FED TAX
INCOME STATEMNT
RATIO ANALYSIS
RETURNS
RMA
STATE TAX
STATEMENT VAR

B79
A12..F72
A170..E191
B77
A261..E313
B78
A77..B79

Year 2	Year 3
-----	-----
150.00	150.00
7.50	7.50
142.50	142.50
5.00	5.00
50.00	50.00
1.00	1.00
56.00	56.00
5.00	5.00
51.00	51.00
91.50	91.50
0.50	0.50
2.00	3.00
3.00	3.00

5.50 6.50

10.00 10.00

1.00 1.00

0.20 0.20

0.01 0.01

11.21 11.21

0.50 0.50

1.00 1.00

2.00 2.00

3.00 3.00

1.00 1.00

2.00 2.00

3.00 3.00

1.00 1.00

2.00 2.00

3.00 3.00

18.50 18.50

35.21 36.21

56.29 55.29

2.81 2.76

53.48 52.53

16.04 15.76

37.43 36.77

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20.50

5.00

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Year 2	Year 3
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15.00	15.00
0.00	0.00
0.00	0.00
5.00	5.00

20.00	20.00
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20.50	20.50
0.00	0.00

20.50	20.50
5.00	5.00

45.50	45.50
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0.00	0.00
0.00	0.00
0.00	0.00
0.00	0.00

0.00	0.00
0.00	0.00

0.00	0.00
------	------

0.00	0.00
------	------

30.00	30.00
1.00	1.00
14.50	14.50

45.50	45.50
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15	33.0	15	33.0
0	0.0	0	0.0
0	0.0	0	0.0
5	11.0	5	11.0
	0.0		0.0
20	44.0	20	44.0
21	45.1	21	45.1
5	11.0	5	11.0
46	100.0	46	100.0
0	0.0	0	0.0
0	0.0	0	0.0
0	0.0	0	0.0
0	0.0	0	0.0
0	0.0	0	0.0
0	0.0	0	0.0
0	0.0	0	0.0
46	100.0	46	100.0
46	100.0	46	100.0
143	100.0	143	100.0
0	0.0	0	0.0
37	26.3	37	25.8
20	NA	20	NA

#N/A	#N/A
#N/A	#N/A
0.00%	0.00%
0.00%	0.00%

0.00%	0.00%
45.05%	45.05%

0.00	0.00
28.50	28.50
31.93%	31.93%
#VALUE!	#N/A
0.00%	0.00%

26.27%	25.80%
82.27%	80.81%
82.27%	80.81%

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Year 2 Year 3

33.0	33.0
0.0	0.0
11.0	11.0
0.0	0.0
44.0	44.0
44.0	44.0
11.0	11.0
100.0	100.0

0.0	0.0
0.0	0.0
0.0	0.0
0.0	0.0
0.0	0.0
0.0	0.0

0.0	0.0
0.0	0.0
0.0	0.0
100.0	100.0

100.0	100.0
64.2	64.2
24.7	25.4
39.5	38.8
2.0	1.9
37.5	36.9

#N/A	#N/A
#N/A	#N/A
#N/A	#N/A
11.3	11.5
#N/A	#N/A
7.1	7.1
0.00	0.00

0.00	0.00
0.5	0.5
0.0	0.0

117.53%	115.44%
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117.53%	115.44%
7.0	7.0
3.1	3.1
0.00%	0.00%
7.02%	7.02%

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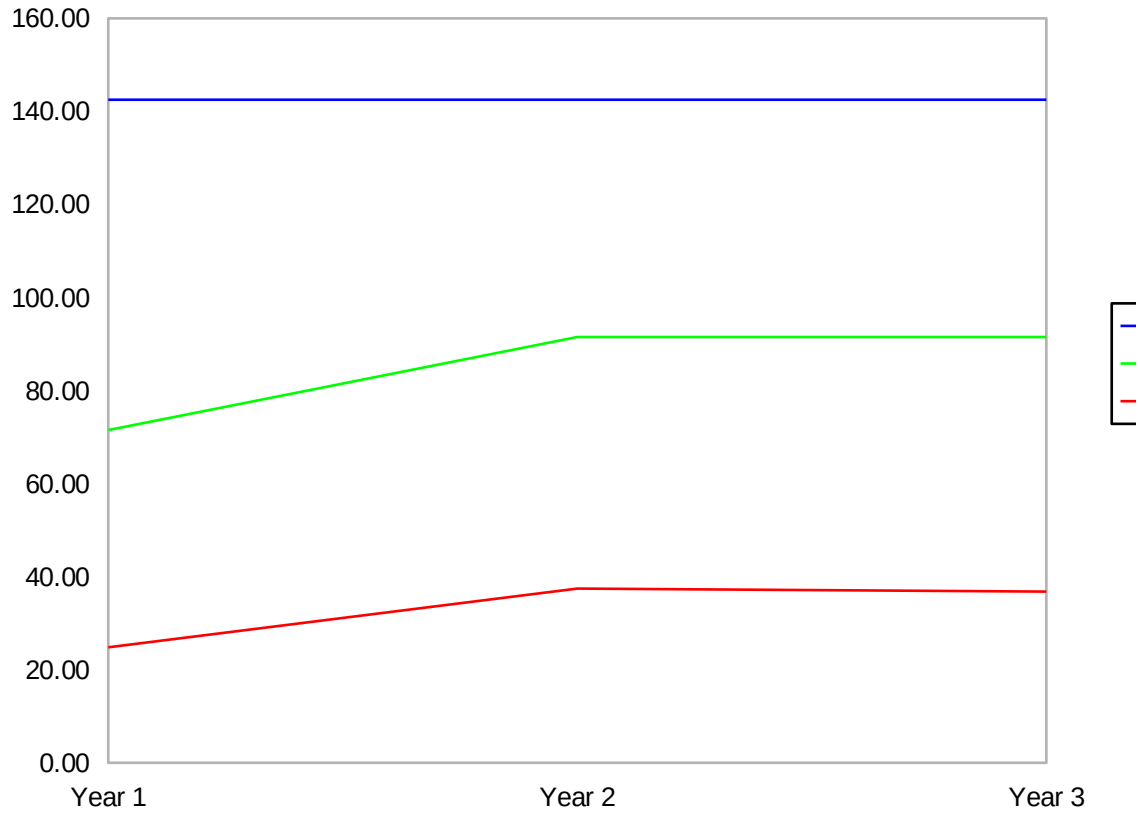
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Historical Financial Information



— net_sales
— gross_profit
— net_profit