

Sheet1

COD	CODE_ID,C,10	CODE_NAME,C,40
CM	FALL	Fall Campaign
CM	NEWTERM	New Term Campaign
LS	LS	Lost
LS	NW	New
LS	PE	Pending
LS	SO	Sold
MD	BB	Bill Boards
MD	DM	Direct Mail
MD	FR	Friend
MD	MG	Magazines
MD	NS	News Paper
MD	OT	Other
MD	RD	Radio
MD	TV	Television
MD	YP	Yellow Pages
MK	DFW	Dallas, Fort Worth
MK	HOU	Houston
OF	EAST	East Office
OF	NORTH	North Office
OF	SOUTH	South Office
OF	WEST	West Office
PB	ADVO	Advo Direct Mail
PB	ARCH-DIGES	Architect Digest
PB	ARCH-WORLD	Architect's World
PB	DMN	Dallas Morning News
PB	DTH	Dallas Times Herald
PB	GREENSHEET	Greensheet
PB	HARTE-HANK	Harte Hankes
PB	LETTER	Letters - Direct mail campaign
PG	BRADY BUNC	Brady Bunch
PG	CUR-AFAI 1	Current Affair *morning*
PG	DICK VAN D	Dick Van Dyke
PG	F TROOP	F Troop
PG	FAMILY AFF	Family Affair
PG	GD-MORN-AM	Good Morning America
PG	GET SMART	Get Smart
PG	HARDCASTLE	Hardcastle & McCorormick
PG	HAZEL	Hazel
PG	I LOVE LUC	I Love Lucy
PG	IT'S-A-LIV	It's A Living
PG	JOAN RIVER	Joan Rivers
PG	LAVERN & S	Lavern & Shirley
PG	MAMA'S-FAM	Mama's Family
PG	MORK & MIN	Mork & Mindy
PG	MUNSTERS	Munsters
PG	NEWS 6AM	News-6am
PG	PERRY MASO	Perry Mason
PG	PETTICOAT	Petticoat Junction

Sheet1

PG	PRICE-RITE	Price is Right
PG	REGIS	Regis & Kathy Lee
PG	SANTA BARB	Santa Barbara
PG	SEA HUNT	Sea Hunt
PG	WHEEL-AM	Wheel-Fortune
PG	YOUNG-REST	Young & Restless
PR	PR01	Product Number 1
PR	PR02	Product Number 2
SP	SLA	Sales Person A
SP	SLB	Sales Person B
SP	SLC	Sales Person C
ST	AK	Alaska
ST	AL	Alabama
ST	AR	Arkansas
ST	AS	American Samoa
ST	AZ	Arizona
ST	CA	California
ST	CO	Colorado
ST	CT	Connecticut
ST	CZ	Canal Zone
ST	DC	District of Columbia
ST	DE	Delaware
ST	FL	Florida
ST	GA	Georgia
ST	GU	Guam
ST	HI	Hawaii
ST	IA	Iowa
ST	ID	Idaho
ST	IL	Illinois
ST	IN	Indiana
ST	KS	Kansas
ST	KY	Kentucky
ST	LA	Louisiana
ST	MA	Massachusetts
ST	MD	Maryland
ST	ME	Maine
ST	MI	Michigan
ST	MN	Minnesota
ST	MO	Missouri
ST	MS	Mississippi
ST	MT	Montana
ST	NC	North Carolina
ST	ND	North Dakota
ST	NE	Nebraska
ST	NH	New Hampshire
ST	NJ	New Jersey
ST	NM	New Mexico
ST	NV	Nevada
ST	NY	New York

Sheet1

ST	OH	Ohio
ST	OK	Oklahoma
ST	OR	Oregon
ST	PA	Pennsylvania
ST	PR	Puerto Rico
ST	RI	Rhode Island
ST	SC	South Carolina
ST	SD	South Dakota
ST	TN	Tennessee
ST	TX	Texas
ST	UT	Utah
ST	VA	Virginia
ST	VI	Virgin Islands
ST	VT	Vermont
ST	WA	Washington
ST	WI	Wisconsin
ST	WV	West Virginia
ST	WY	Wyoming