

Sheet1

CO_ID,C,3 LEAD_DT,D LEAD_TM,N,4,0 MEDIUM,C,2 CARRIER_ID,C,10 PRINT_CODE,C,10

Sheet1

PRODUCT_ID,C,10 MARKET,C,10 PROGRAM_ID,C,10 OFFICE,C,5 LEAD_TYPE,C,1

Sheet1

LEAD_STAT,C,2 SLS_PER_ID,C,3 SALE_MADE,C,1 SALE_AMT,N,11,2 CITY,C,22 STATE,C,2

ZIP_CODE,C,10