

SYSOP PROGRAM BROCHURE

Instructions:

Read the Ven-Tel SYSOP Program Rules carefully. Separate the rules from the rest of the brochure and keep them in a safe place. Fill out and return the rest of the form to Ven-Tel.

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Ven-Tel SYSOP Program Rules

This section describes the rules of the Ven-Tel SYSOP program. Ven-Tel reserves the right to modify or change these rules at any time.

Scope:

The Ven-Tel SYSOP Program permits qualified SYSOPs to purchase current Ven-Tel modem products at a reduced price.

Qualifications:

1. The SYSOP has been operating a bulletin board system for at least 6 months.
2. The SYSOP understands that the number of modems that may be obtained under this program is limited to the number of working, verifiable data lines. Modems purchased under this program must be used on one of the stated lines.
3. The SYSOP agrees to post an appropriate logon notice, visible to users of the bulletin board, which states that this bulletin board uses and supports Ven-Tel modems.
4. The SYSOP agrees that he/she intends to operate the bulletin board, for which these modems are purchased, for at least 6 months post purchase.
5. Resellers of Ven-Tel modems are NOT eligible to purchase modems under this program. Instead, qualified resellers may take advantage of other marketing programs offered by Ven-Tel. Information is available by calling the Sales and Marketing Department at: 800-538-5121.
6. Ven-Tel will ship modem(s) to qualified SYSOPs as soon as possible after:
 - a. The SYSOP completes the order form and questionnaire found immediately after these rules and mails it along with the appropriate payment and shipping instructions to:

Ven-Tel Inc.
2121 Zanker Road
San Jose, CA 95131

Attention: APPLICATION SUPPORT

- ☛ Acceptable forms of payment include check or certified money order, C.O.D., VISA and MasterCard.
 - b. The SYSOP further understands that once an order is placed, it cannot be changed.
- ☛ If you are uncertain as to what type of modem you want to purchase under this program, you may consult the Bulletin Menu of Ven-Tel's TIPS BBS for product information at (408) 922-0988, or, you may call Ven-Tel's Application Support Department at 800-538-5121 ext. 230.
- c. Your board has been verified by the Ven-Tel SYSOP. We must be able to connect with your bulletin board to verify board status.
 - ☛ In the event that we are uncertain of your board status, you will be notified by the Ven-Tel SYSOP of what else is needed to transact the order, or if Ven-Tel cannot transact the order due to an invalid board status.

7. Ven-Tel will not accept phone orders. FAX orders for VISA/MC and C.O.D. purchases are acceptable.
8. Ven-Tel reserves the right to modify, change or cancel this program at any time.

tc"Questionnaire"§tc§

Ven-Tel Sysop Program Questionnaire

***** PLEASE ANSWER ALL QUESTIONS *****

This section contains questions designed to assist us in processing your order. You must answer all questions for this form to be considered a valid order.

1. Day Time Voice Telephone Numbers (include area code)

2. Data (BBS) Telephone Numbers (include area code)

3. Hours of board operation (pacific standard time, please)

5. Bulletin Board Name:

6. How long has your board been in operation?

7. Please give us the necessary information to log on and access your board:

Please remember, we will not ship your order until we verify your board status.

Your Board Password: _____
Our log on first name: _____
Our log on last name: _____
Our log on password: _____
Access level: _____

☞ Note, we must be able to view all files and user log in order to validate your board status. Please assign us the appropriate access level.

8. For whom do you work?

Company Name: _____
Company Address: _____
City: _____ St: ___ Zip: _____
Work Phone # _____
Your position (title) _____

9. Please describe the main thrust of your board. What is your primary audience, what are the unique features & benefits, etc.?

10. Are you a User Group Member? ____ Yes ____ No
If so, which group(s) (please list)

11. What type of bbs software does your board use?

12. Where did you hear of Ven-Tel's SYSOP offer (be specific)?

Thank you for completing this section of the order form.

**tc"Price List"§Ven-Tel Sysop Program
Price List and Order Form
Effective: August 1, 1991**

This section contains price and ordering information. Once Ven-Tel's APPLICATION SUPPORT DEPARTMENT receives your completed order and can verify your BBS, your modem will be shipped.

To help us facilitate your order, please be sure to complete this form clearly and accurately. Missing or incomplete information will only cause delays in processing your request.

ACCEPTANCE FORM

READ AND SIGN BELOW: I have read, understand and agree to the terms of the Ven-Tel Sysop Program rules.

Accepted on: _____19____

SYSOP
 (Buyer) _____
 (please print your name)

SYSOP
 (Buyer) _____
 (please sign your name)

**tc"Order Form"§The following Ven-Tel modem products are available to qualified
 SYSOPs under this program:**

Modem Model #	Suggested List Price	SYSOP Price	Order Quantity	Extended Price
9600 Plus II EC96	\$899	\$571		
9600 Plus EC96	\$699	\$439		
PCM9600 Internal PC PCM-96/NS	\$675	\$439		
2400 Plus II EC2400-33	\$499	\$232		
PCM2400E Internal PC PCM2400E/NS	\$399	\$185		
24/2E Internal PS/2	\$499	\$249		

MCM-24E/NS			
2400 Plus EC2400-32	\$199	\$125	
Half Card 24 Internal PC PCM-XT24/NS	\$175	\$108	
24/2 Internal PS/2 MCM-24/NS	\$235	\$145	

California customers, please add
8% sales tax

\$ _____

Please add the appropriate freight
charges (see chart below)

\$ _____

Order Total

\$ _____

***** SPECIAL NOTE FOR CANADIAN SYSOPS *****

You are responsible for paying all taxes for customs duties.

tc" Freight Charge Chart" §Freight charge chart:

Note: Costs listed below are "per modem".

In the U.S.:

- ⇒ UPS Ground (5 to 7 working day delivery) \$12.00
- ⇒ UPS Blue (2 day working delivery) \$17.00
- ⇒ UPS Red (Next working day delivery service) \$24.00

In Canada:

- ⇒ UPS Ground (5 to 7 working day delivery) \$14.00
- ⇒ UPS Red (2 to 3 working day delivery) \$41.00

International Customers:

⇒ All shipments are delivered via DHL International \$99.00

Method of payment:

Payments accepted in U.S. Dollars only.

Please check one:

___ **COD:** Payment must be made as one of the following: Certified check or money order. Please do not send cash. All checks and money orders should be endorsed to: Ven-Tel, Inc. *COD is available in U.S. & Canada Only.*

___ **Prepay:** Certified checks, cashiers checks or money orders. Personal checks are accepted, but will be held for 15 days after we verify your board for bank clearing purposes.

___ **MasterCard/Visa:**

Card Number:

Exp. Date:

Signature (As it appears on the card):

tc"Shipping Information" §Shipping Information:

Note: We cannot deliver to a P.O. Box.

Ship modem to:___

(your name)

Street Address: _____

City: _____

State/Province: _____ Zip/Postal Code _____

Country: _____

***** IS YOUR ORDER COMPLETE? *****

1. Have you:
 - a. Stored the Program Rules in a safe place for later reference?
 - b. Filled out the Price List, Order Form and Questionnaire completely?
2. If pre-pay, have you included your TOTAL payment with this order? (Be sure to include freight costs and applicable taxes.)
3. Mail the entire order form to: (Remember, Ven-Tel does not accept phone orders!)

Ven-Tel, Inc.
2121 Zanker Road
San Jose, CA 95131
Attention: Application Support