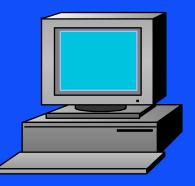
Simple ISDN Overview





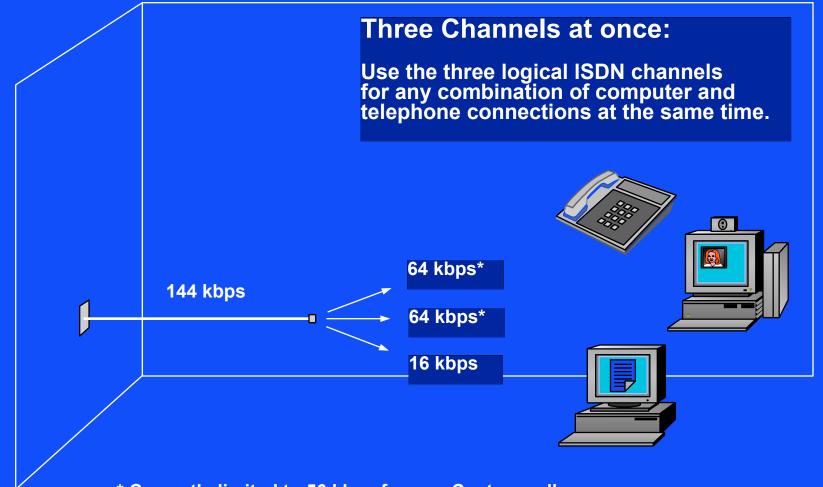
Ella Spradley Product Manager ISDN Sales Integration 510-867-5006

ISDN Defined





ISDN Channels



* Currently limited to 56 kbps for non-Centrex calls

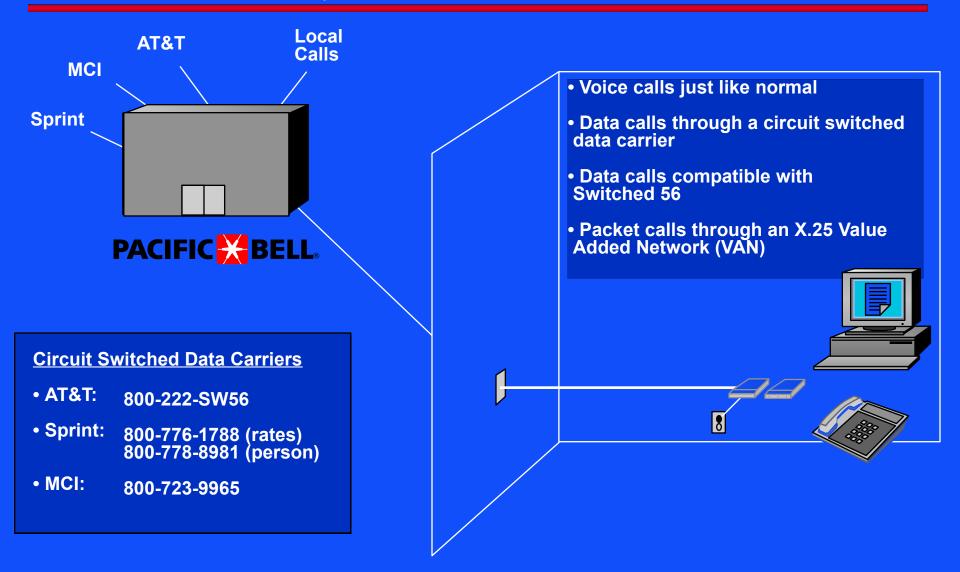


ISDN Equipment



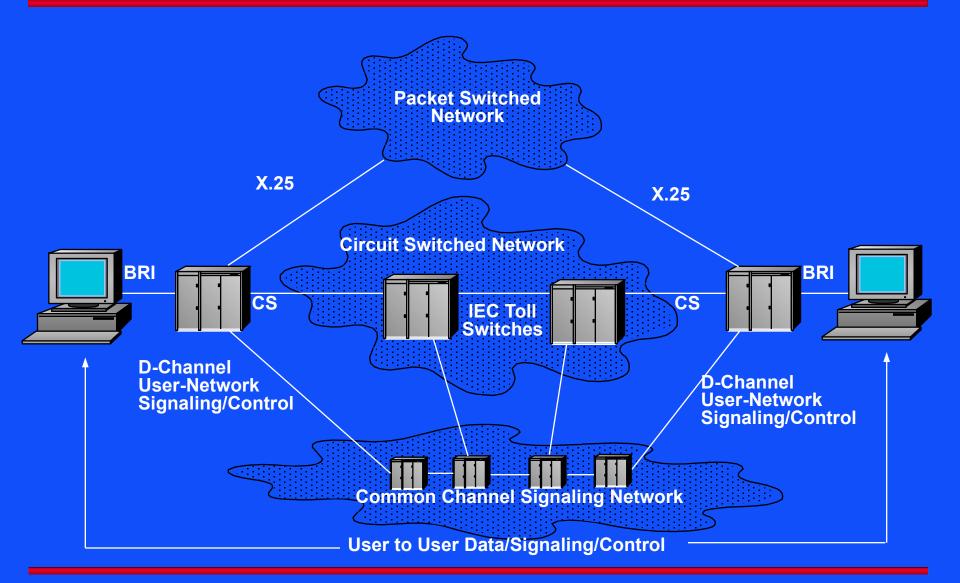


ISDN Calls to Anywhere





ISDN Network View





Switched 56 - Defined





Switched Digital Data Services

Technology	Pacific Bell Products	Installation	Monthly
ISDN BRI (Basic Rate Interface)	Centrex ISDN • Includes Centrex service • Minimum of 2 lines	\$150* plus \$70 for Centrex line with \$200/\$400 ir Centrex Establis	
(Basic Rate Interface)	SDS-ISDN • Single line ISDN for business • Includes 1MB business line	\$125* plus \$70.75 for 1MB	\$24.82 + usage \$26.09 if multiple lines
	Home ISDN • Single line ISDN for home	\$125* plus \$34.75 for 1MR	\$24.50 + usage***
	X.25 Packet Option • Available for all ISDN services above	\$25 for each terminal	\$4 for each terminal
	• Switched 56 for business	\$500*	\$45 + usage
Switched 56	 CenPath For Centrex customers only From a DMS-100 switch 	\$190	\$39.65 + usage

* Waived for a 2 year in-service period
** Usage sensitive for out-of-Centrex calls only
***Usage charged between 8 AM and 5PM, Monday through Friday



Centrex IS Prices

Per Line Charges				
	Monthly	<u>One-time</u>		
Centrex Centrex IS (2B+D signalling)	\$15.65 \$16.00	\$70 \$150 vaived for 2 year commitment)		
D-Channel Packet option	\$4.00	\$25		
 \$200 one-time Centrex establishment charge for new customers Minimum of two lines Centrex IS charges are in addition to Centrex charges 				

Combines previous feature packages A, B, C and D into one
 Local loop extension without additional charge (where feasible)
 Existing customers grandfathered. Changes and additions allowed.
 Available to non-ISDN central offices by connections to other offices



Usage Charges: Pacific Bell Voice Rates (ZUM & TOLL)

If you are in an area that has ZUM calling rates, your calls to nearby areas are charged the following rates:

		Day	Evening*	Night and Weekend**	
Zone	Mileage	1st Min. Add'l Min.	1st Min. Add'l Min.	1st Min. Add'l Min.	
1 2 3	0-7.99 8.01-12.99 13.01-16.00	\$0.0333 \$0.0105 \$0.0333 \$0.0105 \$0.0808 \$0.0181	\$0.0233 \$0.0073 \$0.0233 \$0.0073 \$0.0565 \$0.0126	\$0.0133 \$0.0042 \$0.0133 \$0.0042 \$0.0323 \$0.0072	

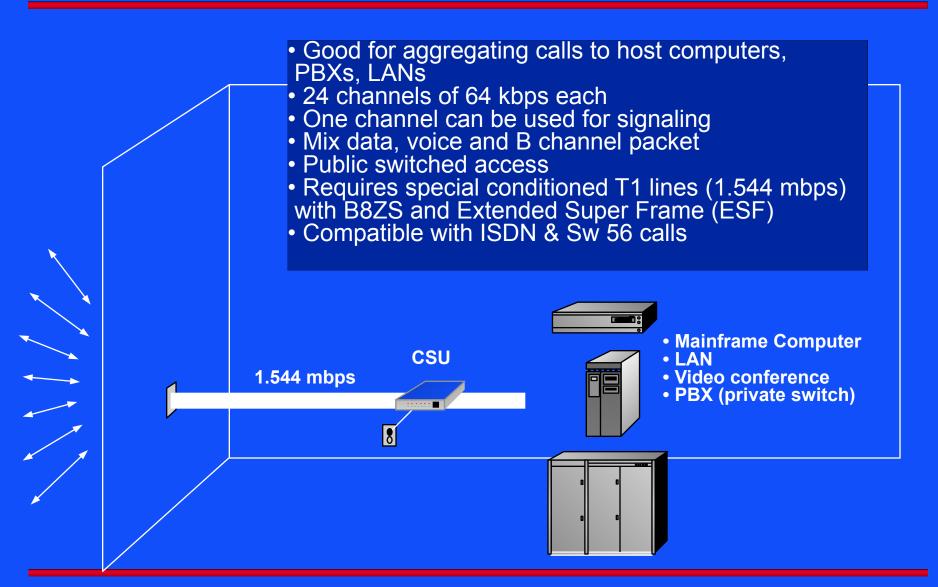
Message Toll Rates (Note: 13 - 16 mile rates replaced by ZUM rates if you are in a ZUM area)

		Day		Evening*		Night and Weekend**	
N	lileage	1st Min.	Add'l Min.	1st Min.	Add'l Min.	1st Min.	Add'l Min.
	13-16	\$0.114	\$0.070	\$0.0914	\$0.0560	\$0.0684	\$0.0420
	17-20	\$0.114	\$0.070	\$0.0914	\$0.0560	\$0.0684	\$0.0420
	21-25	\$0.136	\$0.114	\$0.1088	\$0.0912	\$0.0816	\$0.0684
	26-30	\$0.136	\$0.114	\$0.1088	\$0.0912	\$0.0816	\$0.0684
	31-40	\$0.136	\$0.114	\$0.1088	\$0.0912	\$0.0816	\$0.0684
	41-50	\$0.147	\$0.125	\$0.1176	\$0.1000	\$0.0882	\$0.0750
	51-70	\$0.147	\$0.125	\$0.1176	\$0.1000	\$0.0882	\$0.0750
	over 70	\$0.147	\$0.136	\$0.1176	\$0.1088	\$0.0882	\$0.0816

Monday - Friday, 5 pm to 11 pm
 ** Mon - Friday, 11 pm to 8 am plus Saturday, Sunday and Holidays



PRI (Primary Rate Interface)





PRI Pricing

23 B + D	<u>Package 1</u> \$750 install \$220/month	+	T1 associated costs	
24 B	<u>Package 2</u> \$750 install \$220/month	+	T1 associated costs	
23 B + backup D channel	<u>Package 3</u> \$750 install \$270/month	÷	T1 associated costs	
				Options
hannel is 64 kbps for da				

• B

D channel is for signaling only
Backup D channel is in case the facility with the main signaling channel goes down.

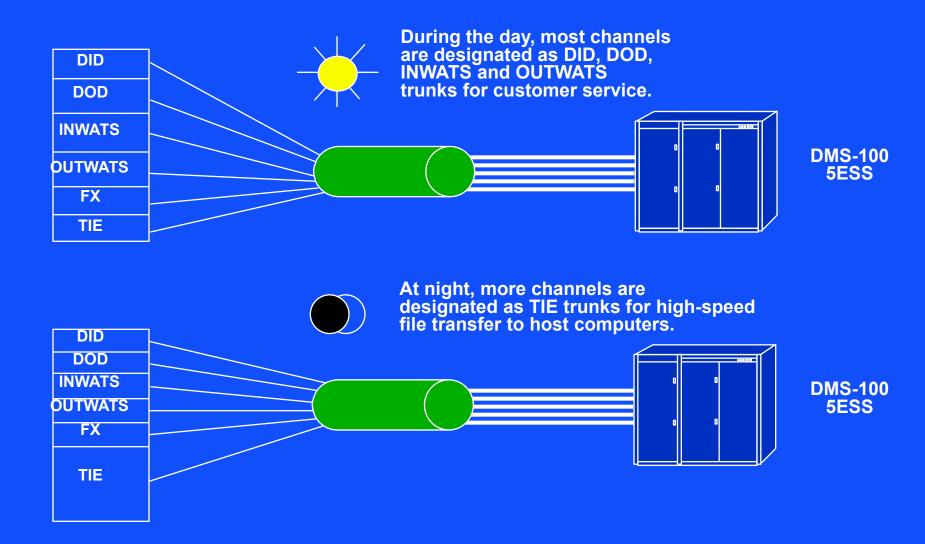


PRI Pricing - continued

Description	Monthly Recurring	Non Recurring
Network Ring Again (DMS only) Private Facility Connection User to User Information Alternate Routing Dialing Plan Calling Name Display Message Waiting Indicator PRI Subgroup B Channel Packet Service Closed User Group Permanent Virtual Circuit Additonal Logical Channel Non-PBX FXS/FPS Termination	\$20 \$100 \$10 \$75 \$20 \$20 \$20 \$10 \$150 \$5 \$5 \$5 \$5 \$5 \$5 \$5	\$125 \$250 \$125 \$150 \$200 \$125 \$125 \$125 \$125 \$125 \$125 \$125 \$125

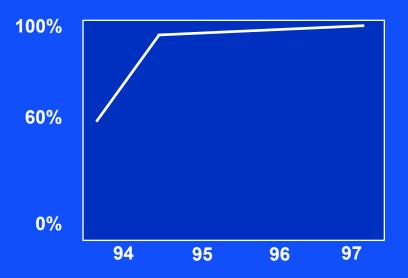


Primary Rate Flexible Trunking





ISDN Service Availability



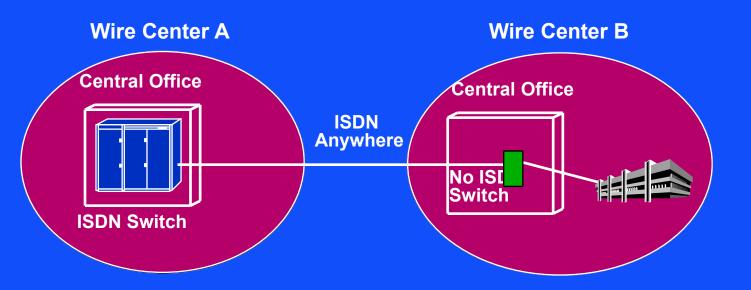
California ISDN (BRI) Availability (estimated)

- Call 800-995-0346 to check ISDN availability
- Or call the Pacific Bell BBS at 510-277-1037 or 800-336-1037
- Or contact your Pacific Bell Account Team
- Switched 56 data is widely available already
- Other states and countries have compatible service offerings

ISDN Lines in service as of 12/94: 20,000+



Alternate Serving Arrangement (ASA)



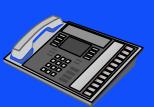
- ASA extends ISDN availability (90%+)
- No extra cost for customers served by ASA
- Calling areas and usage charges are based on Host switch
- Customers must take a number change and be re-homed when local switch is upgraded



ISDN Applications

ISDN is the most economical solution for a number of growing areas:





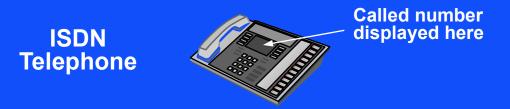
Telecommuting, work-at-home
 Healthcare -- remote diagnostics
 Electronic publishing
 Video conferencing
 Voice applications -- lots of extra features
 LAN to LAN connectivity (bridging, routing)
 Screen sharing -- groupware
 Multimedia
 High speed document transfer
 Dial back-up and overflow for dedicated lines





Voice Applications with ISDN

- Up to 64 call appearances (phone numbers) can be assigned to one ISDN line. The called number shows up on screen when the the phone rings.
- Great for roommates, shared phones in the lab, small businesses, receptionist, customer service.
- Hold, transfer, three-way calling, call-pickup



If they dialed...

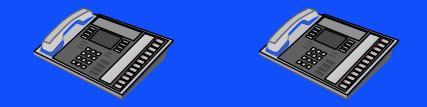
510-555-1234 510-555-1235 510-555-1236 510-555-1237 etc. up to 64 numbers

You could answer...

"Hello, Sales Department." "Hello, Bob speaking." "Hello, Technical Support." "Hello, Alice's line. Bob speaking."



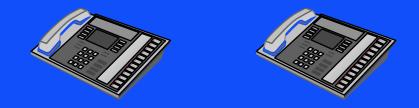
Virtual Key System



No KSU at your premis
Central receptionist for call coverage
Display features
Single key access to features
Integration with analog sets for busy lamp fields
Integration with data
Fast, quiet, reliable



Enhanced Call Handling Capability



Call identification and preview (within the same Centrex) Multiple and shared call appearances Secondary directory numbers

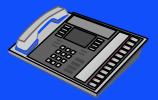


Multiple and Shared Call Appearances

Capabilities vary by Central Office

•	1	777-1111 Primary DN
0		
•	2	777-1111 Multiple CA
0		
•	3	777-1111 Multiple CA
0		
•	4	777-1122 Shared CA
0		
0 0	5	777-1122 Shared CA
0	-	
•	6	777-1133 Secondary CA
0		Secondary CA
•	7	
0	•	
•	8	
•	Ŭ	
	9	
0		
• •	10	
0		

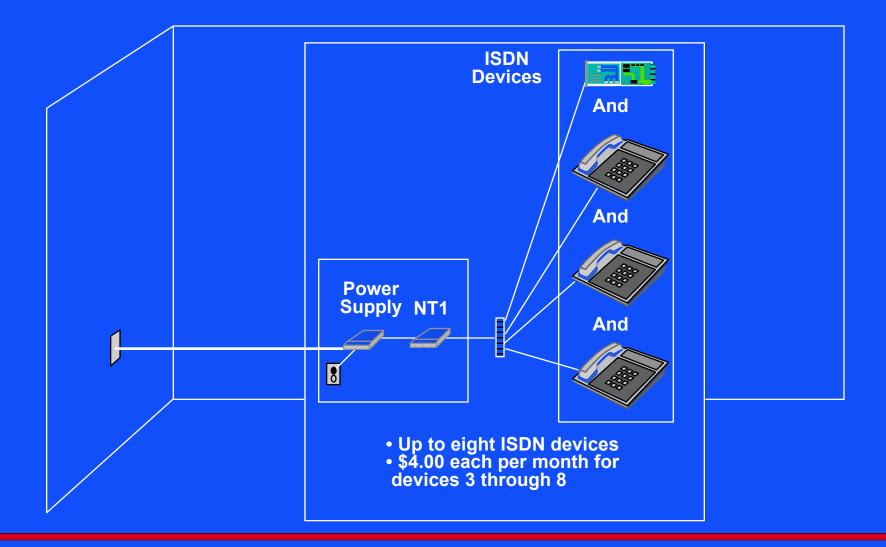








ISDN Contention





•Proprietary ISDN offered today from 5ESS (AT&T) and DMS 100 (NTI)

National ISDN 1, 2, 3 designed to standardize ISDN protocols

NI1 available late 1994 at Pacific Bell

•National ISDN 1, 2, 3 focus on robust data standards and applications

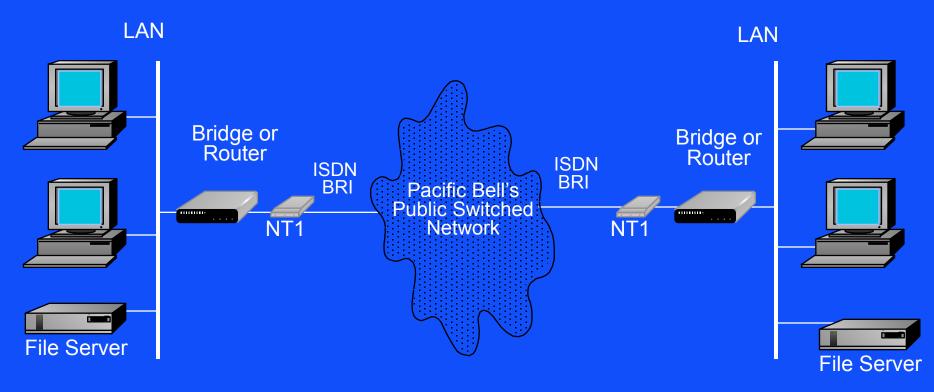
•VKS (virtual key service) efforts aim towards NI3 and beyond







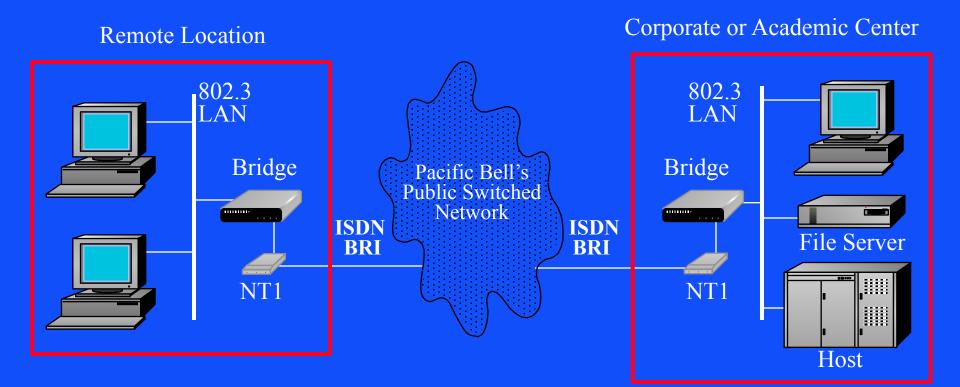
LAN to LAN Connectivity



Connect LANs at speeds up to 112/128 kbps. The ISDN call is automatically made by the bridge or router only when data needs to be sent across LANs.



Remote LAN to Host LAN

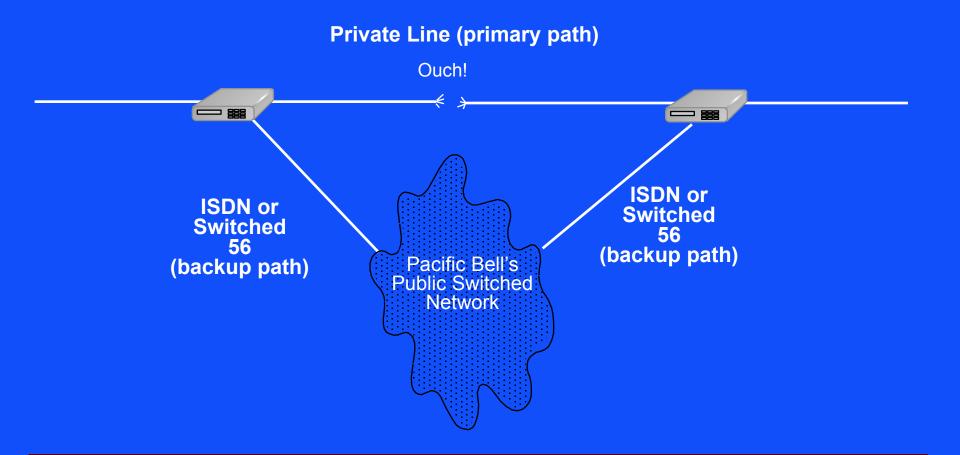


Connect remote LANs to Host LANs at speeds up to 112/128 kbps. The remote LAN does not require local file or mail services. The ISDN call is automatically made by the bridge or router only when data needs to be sent across LANs.



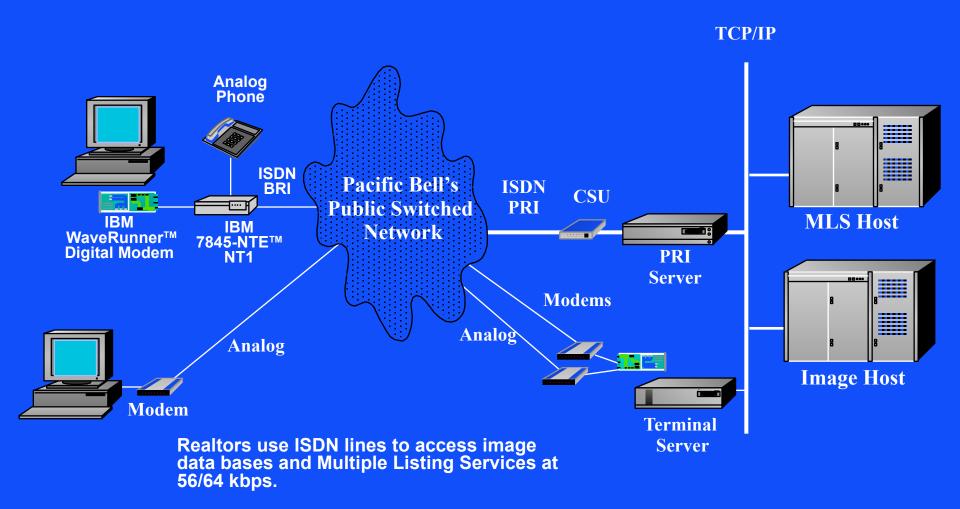
Dial Backup/Overflow for Private Lines

If the primary data line fails or overflows with data, smart electronics can automatically dial up another path over ISDN or Switched 56 lines. Usage charges accumulate only when the lines are used.



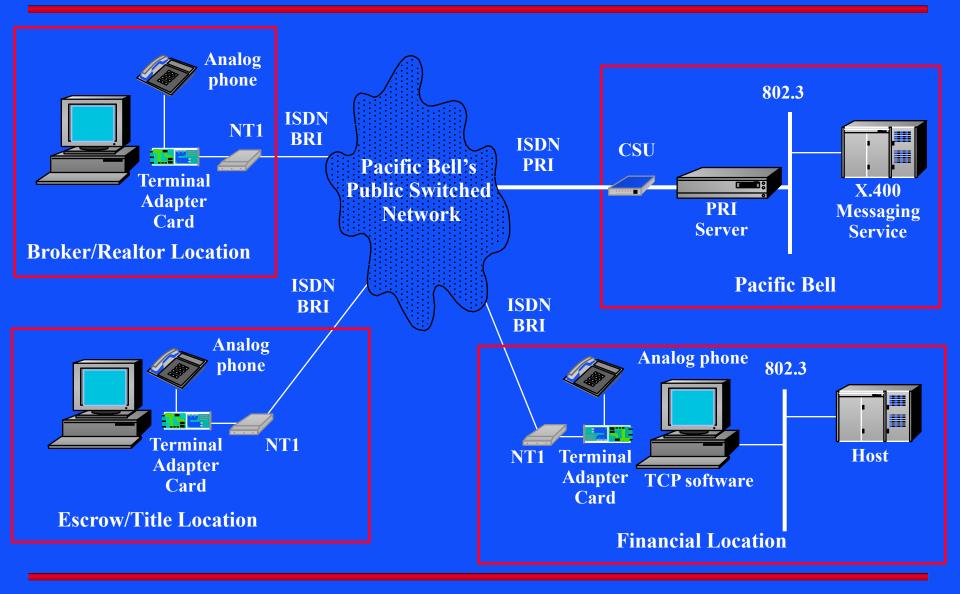


San Fernando Valley Board of Realtors





Business Transaction Network

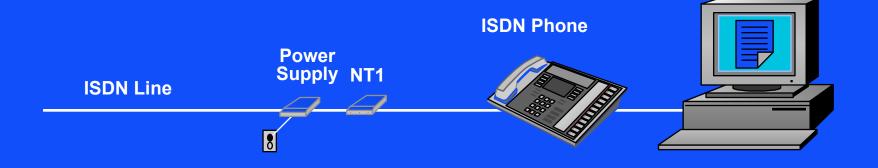




Telecommuting

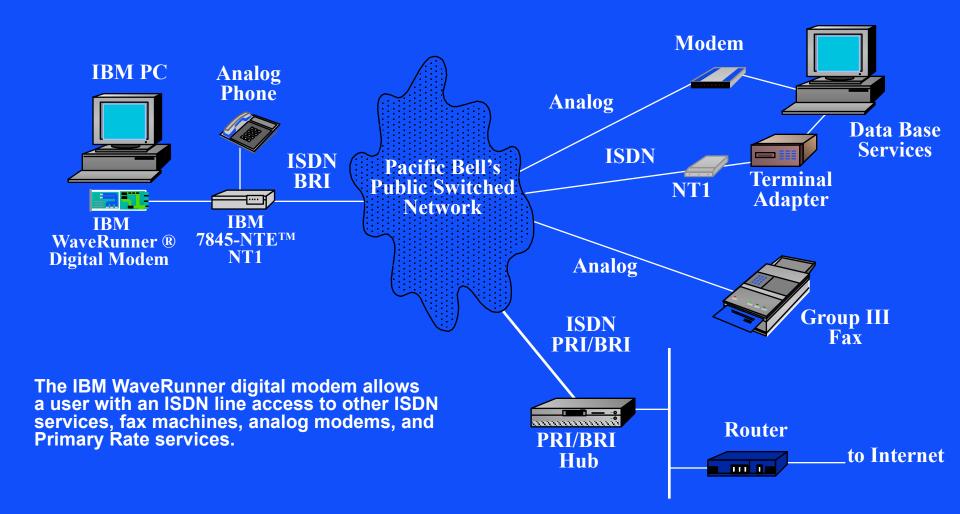
Use your computer, fax and telephone at the same time over one ISDN line. Dial into your company's LAN or host computer or the Internet for work-at-home. Automatically redirect incoming 800 calls to workers at home.

> High-speed file transfer, document sharing, Internet access, etc.



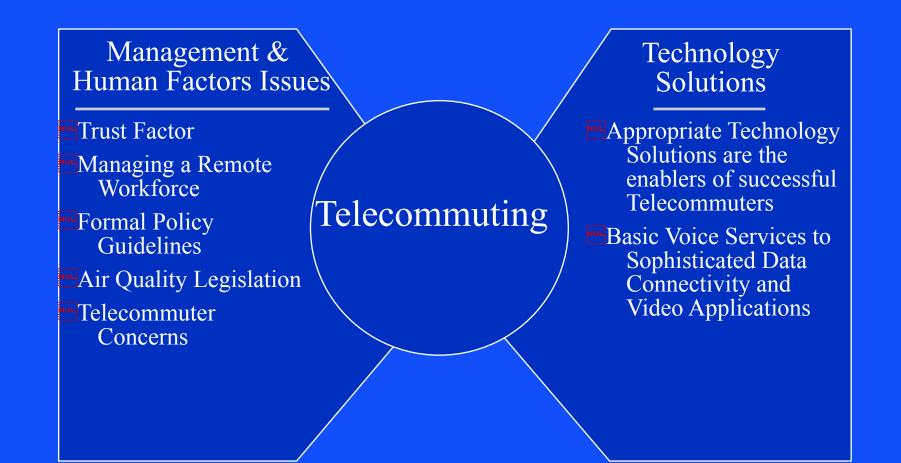


Remote Home/Office Access





Pacific Bell and Telecommuting



Focus on the Complete Solution



Telecommuting Hotline

For assistance in setting up a telecommuting program in your company

or

for a free copy of the Pacific Bell Telecommuting Resource Guide

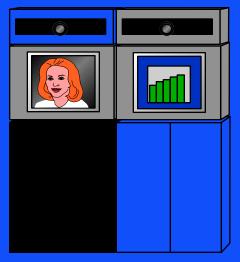
CALL

1-800-378-1980



Video Conferencing Over ISDN

- Share documents
- Collaborate on designs
- Reduce travel expenses
- Speed up projects





PC Based (\$2,000 plus PC)



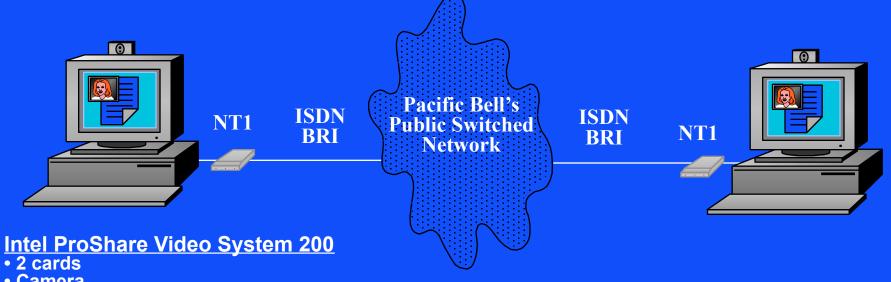
Room Sized*

*Higher-end applications may use multiple ISDN lines for higher clarity or use other high-speed Pacific Bell data services.



Desktop Video Conferencing Over ISDN

Economical desktop video systems allow users to view each other and work on documents.

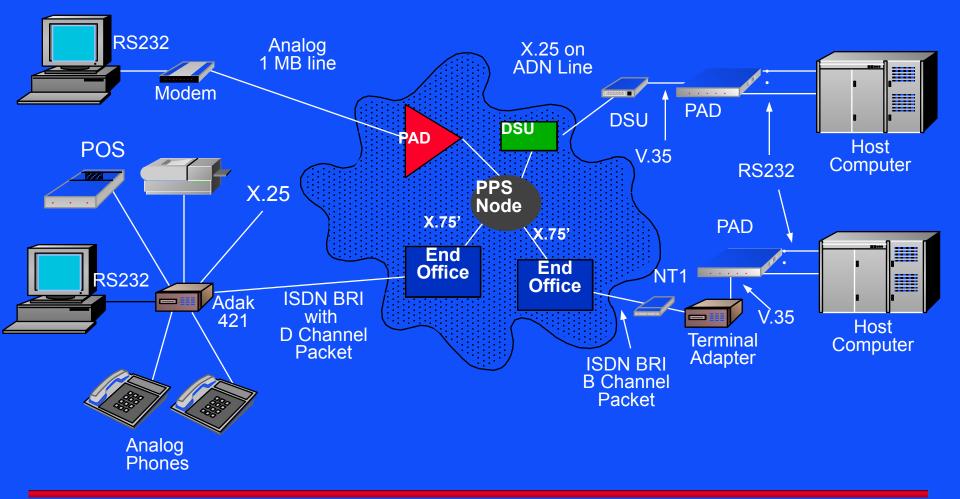


- Camera
- Earphone/microphone
 Works on an IBM compatible 486 DX PC



Point of Service

"The Network"





For More Information

