| CODE,C,10DESCX,C,40 | | FIELDX1,C,40 | FIELDX2,C,40 | FIELDX3,C,40 | FIELDX4,C,40 |
|---------------------|-------------------|------------------|-------------------------|----------------|---------------|
| MRK | Clients/Prospects | Contacts | Company/Orgn | Details | Notes |
| Test | Supplier | Contacts | Supplier Infp | Products | Notes |
| ADV | Properties | Contacts | Property Details | Transactions | Special Notes |
| Personne | Personnel | Contact/Referees | Employee Details | Education/Exp | Note's |
| Cars | Vehicle File | Garage | Car Details | Service Record | Notes |
| proj | Project | Staff/Teams | Project Details | Milestones | Description |
| Clinic | Patient's File | Conditions | Personal Details | Referrals | Medication |
| support | Help Desk | Contact | Company | Extra's | Note's |

| FIELDX5,C | FIELDX6,C | FIELDX7,C,40 | FIELDX8,C | FIELDX11, | | |
|-----------|------------|----------------|-----------|------------|------------------|-----------|
| Address 1 | Address 2 | Address 3 | Town | County | Country | Postcode |
| Address 1 | Address 2 | Address 3 | Address 4 | County | Country | Postcode |
| Address | | | | County | Country | Postcode |
| Address 1 | Address 2 | Address 3 | Town | County | Country | Postcode |
| Model | Seats | Size of Engine | Colour | Serial No. | Date of Purchase | Driver |
| Project | Start Date | End Date | Man Days | Budget | Contingency | Penalties |
| Address 1 | Address 2 | Address 3 | Address 4 | County | Country | Postcode |
| Address 1 | 2 | 3 | 4 | County | Country | Postcode |

| FIELDX12,C,40 FIELDX13,C,4FIELDX14,FIELDX15,C,40FIELDX16,CFIELDX17,C,4FIELDX18,C,4 | | | | | | |
|--|--------------|-----------|---------------|------------|------------|-------------|
| Company | Code | Contact | Title,Surname | First name | Phone | Salutation |
| Company | Code | Contact | Title,Surname | First name | Phone | Salutation |
| Property Name | Property Ref | Contact | Title,Surname | First name | Phone | Salutation |
| Employee Name Per Ref | | Contact | Title,Surname | First name | Home phone | Salutation |
| Make | Veh Reg | Garage | Title,Surname | First name | Phone | Garage Type |
| Client | Project Code | Contact | Title,Surname | First name | Phone | Salutation |
| Patient Name | Patient Code | Condition | Diagnosed by | Date | Home Phone | Stage |
| Company | Code | Contact | Title,Surname | First name | Phone | Salutation |

| FIELDX19,C,4FIELDX20,C,4FIELDX21,C,40FIELDX;FIELDX23,C,4FIELDX24,C,40 | | | | | | FIELDX25,C,4 |
|---|------------|---------------|--------------|---------------|-------------------|--------------|
| Position | Fax | Ext | EMail | Section | Rep | Last Yr |
| Position | Fax | Mobile | EMail | 6 | 7 | 8 |
| Agency | Fax | Mobile | EMail | | Renovation Budget | |
| Relationship | Work Phone | Mobile | E Mail | University | University | Professional |
| Contact | Fax | Mobile | E Mail | Cost | 4th Service | Cost |
| Position | Fax | Mobile | EMail | | | |
| Degree | Work Phone | Confirmation? | E Mail | Heart | Lungs | Ears |
| Position | Fax | Mobile | EMail | Calls to date | Materials | Cost to date |

| FIELDX26,C | FIELDX27,C, | 4FIELDX28,C,40 | FIELDX29,C,40 | FIELDX30,C,40 | FIELDX31,C, [∠] |
|-------------|---------------|---------------------|----------------|-------------------|--------------------------|
| Bud This Yr | Forecast | SL A/C Code | PL A/C Code | Division | Area |
| 9 | 10 | Desc 1 | 2 | 3 | 4 |
| | | Cost of Property | Other costs | Legal fees | Survey fees |
| Other | Vocational | Last primary school | Last Secondary | Further Education | College |
| 5th Service | Cost | First Service Date | Cost | 2nd Service | Cost |
| | | Stage 1 by | Stage 2 by | Stage 3 by | Stage 4 by |
| Eyes | Date of Birth | Height | Weight | Chest X Ray | Urine |
| Last Visit | Next Visit | !st Contract | Last Renew | Value | Expiry Date |

| FIELDX32,C,40FIELDX33,C,40 | | | FIELDX34,C,40 | FIELDX3!FIELDX36,C,40 | | FIELDX37,C |
|----------------------------|--------------|------------------|--------------------|-----------------------|-----------------|------------|
| | Department | DUN ref | Crediit | CR Ins | CR last rev | Ref 1 |
| | 5 | Cost œ | œ | œ | œ | œ |
| | Agency costs | Date of purchase | Date of occupation | | | |
| | University | Grade? | GCSE O/A | Certs | Cert/Dip | Dip/Degree |
| | 3rd Service | Mileage | Next service at | Mileage | Next service at | Mileage |
| | Stage 5 by | Cost | Cost | Cost | Cost | Cost |
| | Blood | Date + Comments | D+C | D+C | D+C | D+C |
| | In Charge | | | | | |

| FIELDX38,C,40 | FIELDX3 | SFIELDX40,C,40 | FIELDX41,0 | CFIELDX42,C,40 | FIELDX43, | (FIELDX44,C | FIELDX45,C |
|-----------------|---------|-----------------|------------|-----------------|-----------|-------------|-------------|
| Ref 2 | Ref 3 | Last Vst | Next Vst | Bus last rev | Secretary | Hobbies | Home Tel |
| œ | œ | œ | œ | œ | Position | Ext | Alternative |
| | | | | | Address | Fax 2 | |
| Degree | Degree | Membership | Yrs in Edu | Yrs at Work | Address 1 | Address 2 | Address 3 |
| Next service at | Mileage | Next service at | Mileage | Next service at | Tel Ext | Engineer | Tel Ext |
| | | | | | Role | Experience | Grade |
| D+C | D+C | D+C | D+C | Place of Birth | Treatment | Result | Stage |
| | | | | | PC | Printer | System |

| FIELDX46,C,4FIELDX47,C,40 | | FIELDX48,C,40 | FIELDX49,C,40FIELDX50,C,40FIELDX51, | | |
|---------------------------|------------------------|-----------------|-------------------------------------|----------------|------------|
| Mobile | Yrs of Service | Authority | Source | Requires | Potential |
| Ext | Service | Quality | Туре | Rating | Cr limit |
| | Туре | Relationship | Category | District | |
| Post Code | Dependent? | Health Scheme? | Applied For | Marital Status | Children |
| Rep | Tel Ext | Pay Terms | Ins. type | Ins. class | Insurer |
| Department | Employee Number | Available when? | Туре | Manager | Department |
| Treatment | Result | Next Visit | Age Group | Sex | Status |
| Applications | Network | Supervisor | Contract Type | Reference | Rep name |

| FIELDX52,C,4FIELDX53,C,4(FIELDX54,C,40 | | | | FIELDX55,C,40 | FIELDX56,C,40 | FIELDX57,C,40 |
|--|------------|---------------------|------------------|----------------|----------------------|-----------------|
| | Turnover | Employees | Budget | Decision Cycle | Industry | Prospect Rating |
| | Terms | Delivery | Turnover | Payment type | Limit | Yrs in Bus |
| | | - | | | | |
| | Dependents | Position | Department | Grade | Manager | Pension |
| | Ins. Agent | Ins exp | MOT exp | Mech Warranty | Body Warranty | Other Warranty |
| | Cost Code | Priority | Stages | PC Sums | Surveyor | Cert Ref |
| | Children | Income class | Social Geography | Education | GP | Source |
| | Length | Expiry Month | No of Users | No of Sites | | |

FIELDX58,CFIELDX59,C,4(FIELDX60,C,40 FIELDX61,CFIELDX62,C,FIELDX63,C,4FIELDX64,C,4

| Type | Notes | Special Notice | ALLREAD | ALLWRITE |
|------------|--------------|----------------|---------|----------|
| Yrs traded | Neg Notes | Watch Out | ALLREAD | ALLWRITE |
| | Note | Special notice | ALLREAD | ALLWRITE |
| Health | Comments | Special notice | ALLREAD | ALLWRITE |
| Fuel | Notes | Warnings | ALLREAD | ALLWRITE |
| Retention | Description | Warnings | ALLREAD | ALLWRITE |
| Type | Observations | NOTICE | ALLREAD | ALLWRITE |
| | Note | Special notice | ALLREAD | ALLWRITE |

 ${\sf FIELDX65,C,4FIELDX66,C,4FIELDX67,C,4FIELDX68,C,4FIELDX69,C,4FIELDX70,C,4FIELDX71,C,4FIELDX61,C,4FIELDX62,C,4F$

FIELDX72, C, 4FIELDX73, C, 4FIELDX74, C, 4FIELDX75, C, 4FIELDX76, C, 4FIELDX77, C, 4FIELDX78, C, 4

FIELDX79, C, 4FIELDX80, C, 4FIELDX81, C, 4FIELDX82, C, 4FIELDX83, C, 4FIELDX84, C, 4FIELDX85, C, 4FIELDX85, C, 4FIELDX86, C, 4

 ${\sf FIELDX86,C,4FIELDX87,C,4FIELDX88,C,4FIELDX89,C,4FIELDX90,C,4FIELDX91,C,4FIELDX92,C,4F$

FIELDX93,C,4FIELDX94,C,4FIELDX95,C,4FIELDX96,C,4FIELDX97,C,4FIELDX98,C,4FIELDX99,C,4

FIELDX100,C,TAB1,C,40 TAB2,C,40 TAB3,C,40 TAB4,C,40 TAB5,C,40 TAB6,C,40

TAB7,C,40 TAB8,C,40 TAB9,C,40 TAB10,C,40