

**Business** : Micro90. the software house

- Established : 1990
- Products : <u>Engineering Office</u> :<u>Invoice90</u> :<u>JobFlow for DOS</u> :<u>CNC talk</u> :<u>Demonstration/Product Disks</u>
- Services : <u>Windows Software Development</u>
  - : DOS Software Development
  - : <u>Networking</u>
  - : <u>CNC Cabling</u>
  - : Disk Duplication

Development : MS Visual Basic Tools : MS Access

- : MS Access : MS ODBC/ SQL Server
- : MF COBOL
- : C++



## Windows Software Development

Micro90 develops software to fulfil a customers requirements, all work is outlined in a specification document and quoted based on this specification.

Such Bespoke software solutions are broken into 4 stages

- 1. Specifying & Design
- 2. Development
- **3.** Implementation & Training
- 4. Ongoing support

### **DOS Software Development**

Micro90 develops software to fulfil a customers requirements, all work is outlined in a specification document and quoted based on this specification.

Such Bespoke software solutions are broken into 4 stages

- **1.** Specifying & Design
- 2. Development
- 3. Implementation & Training
- 4. Ongoing support

Whiles DOS software does exclude Graphical Functions it can run considerable faster than Windows on low spec machines.

### Networking

Micro90 installs complete network systems, from Cabling, Hardware / Software setup to Backup and remote access solutions utilising the following Networks :

Windows NT advanced server
Windows for Workgroups
Novell Netware

### Cabling

Micro90 can install or supply cabling for CNC connectivity. This is tied in with our CNC talk software.

Micro90 also installs complete Hardware and Software system into the clients factory if required.

### **Disk Duplication**

We can produce duplicate copies of software in Large runs.

This is usually tied in with our bespoke demonstration software systems.



You can contact Micro90 as follows :

Micro90 First Floor Hamworthy House New Quay Road Poole Dorset BH16 5LP ENGLAND	
Telephone	+44 [0]1202 667337
Fax	+44 [0]1202 665609
CompuServe	100534,1100
Internet	micro90@bournemouth-net.co.uk
Office Mobile	0585 172782

# Try before U buy

Micro90 software is available in shareware form from the following places :

CompuServe GO WINPROD ,see BIZ library or search for Keyword Micro90

England. Our Software is regularly on the found cover disks of PCW,PC Direct,PC Buyer etc.

Or Fill in the form below and send a cheque made payable to Micro90 as below.

<u>COST</u>

PRODUCT NAME		
Company Name		
Address		
Town		
County/State		
Country		
PostCode/Zip Code		
Tel/Fax		
Email		
Where did you hear of I	1icro90	_

Send to

Micro90 (TBB) Hamworthy House New Quay Rd Poole Dorset BH15 4AD ENGLAND

SHAREWARE/demo VERSIONS of our software are restricted

#### COST

England £5.00 US \$8.00 Spain pts 1000.00

This figure will cover the cost of a single product, for multiple products please multiply this figure by the number of packages you require.

# Engineering Office

Engineering Office (EO) is Micro90s solution to Job control and Costing for the small and medium engineering companies.

Originally designed to be a simple Estimating system, the package has and is continually growing.

The current version will handle the following documents :-

Estimates

JobCards

Delivery Notes

Purchase Orders

Time Sheets

All documents are worked on in a Multiple Document Interface (MDI), this is similar to MS Word or Works, it will enable you to have many documents open or on screen at once. Along the top of the screen is a toolbox, this will enable you to quickly perform operation like Save and Print. The entire system will works much like MS Word.

The documents the software handles will hold repetitive data, this is especially true when you follow a job from estimating to delivery, to assist in this EO gives you the ability to copy a document and save to the next stage. (for example you can book estimate into jobcards, or jobcards into delivery notes)

A Part number search is provided to enable you to search the database by as much or as little of the part number you know, a list of all possible records will be returned, by double clicking on this list a specific document can be loaded.

EO will give you printed copies of Estimates, JobCards,Delivery Notes ,Purchase Orders and Timesheets you have on screen, this will enable you to throw away expensive preprinted stationary.

### REPORTS

A Variety of reports can be produced from the system, when producing a report you can both select a criteria range and also compile the report in order of a user determined column contained in the report. The report is then displayed in a windows on screen, if required you can obtain a hard copy of the report by clicking on the print button.

The Outstanding Jobs Windows is a small window displaying outstanding jobs on screen, the 4 Tabs along the top provide list of jobs in various states, it will also enable you to load specific jobs by double clicking on the job in question.

### JOBCOSTING

The jobcosting section will enable you to enter time and material sheets against jobs

numbers, this information can then be viewed either graphically on screen on as a text report.

#### **MULTI-USER**

Using Windows for Workgroups, Windows95 or Windows NT, you can set the system up so many users can share the same data, EO has excellent record protection that will always inform you of potential record clashes between users.

#### HELP

EO is supplier with 5 separate help files that should provide the answer to you questions. Also Micro90 can provide telephone technical support

#### TAILORED SYSTEMS

Tailored version of EO can written, these are quotes separately.

#### COST

Cost UK £ 400 +VAT US \$ 800 SPAIN 101,000 pts



Invoice90 for Windows is Micro90s solution to both owners of complex accounting programs and new computer users who simply want to Invoice their customers.

#### Its Simple, was the response Micro90 wanted to here from customers

Invoice90 is an Invoicing program, it will enable the user to produce and record an Invoice in seconds with little understanding of accounting practices, All Invoices are printed on a blank sheet of A4 paper, thus eliminating the cost of preprinted stationary, the layout of the invoice has been carefully designed to be easy to read.

The software has a PAY feature that enables you to record individual payments from customers, this feature will inturn produce a list of all payments received by the user.

This PAY feature also enables reports like : Outstanding Invoice Lists showing all outstanding Invoices grouped under customer, subtotalled and grand totalled. Statements can be produced either individually or In batch.

The Company Name and details can be changed easily from within the software as can the Invoice number the software is using.

#### SPEED

The software has 3 features designed to speed up producing an Invoice :- firstly Customers names and addresses are stored and can be recalled when raising an Invoice using a drop down box. There is a drag and drop text feature that enables pre-typed groups of words to be inserted into the Invoice using drag and drop , Finally large clear buttons in the toolbar enable you to perform repetitive tasks faster.

#### Simple Screen Layout

Simple Invoicing was Micro90s goal, this is done by keeping complex features out of the software and by using plain English to describe various options, if you wish to maintain a nominal ledger or record departmental sales then Invoice90 is not the solution.

The screen layout was important when designing the software, along the top of the screen are a series of large toolbar buttons with graphics and text descriptions for repetitive tasks. To create a new invoice you click on the NEW button and SAVE to save the invoice, PRINT will print an Invoice...and so on..

#### HELP

A help file is provided that will explain how to use every part of the software. Additionally Micro90 provide telephone technical support.

#### Cost UK £ 31.13 (Inclusive of VAT)

US \$ 49.99 SPAIN 10,000.00 pts



An easy to use Job control system for small Engineering Companies . The package is designed to provide simple job processing features and to assist with the operation of BS5750 . Many bespoke version of the software have been written for different companies.

This package has provided many small Engineering Company with access to computing features normally available for much large companies.

# **FEATURES LIST**

Job Control
Purchase Ordering

- Time Monitoring
- Reporting

Printed Output

- JobCards
- Delivery Notes
- Cof CS
- Purchase Orders
- Time Sheets
- 14X Reports

# Standard system FEATURE LIST

<u>ACCESS</u>
Password Protection
4 Different levels of Access
Date Entry on Startup

### JOB CONTROL

Raise/Print Jobcards Nett=Qty\*Unitcost Unitcost=Qty/Nett Complete/Part Complete jobs Delivery Notes Certificates of Conformance Customer rating

PURCHASE ORDER Raise/Print Purchase Orders Nett=Qty \* unit Cost Supplier database rating Complete/part received orders JOB COSTING Raise materials Usage Sheets Raise Staff time Sheets Enter material usage against Job No. Staff Database with hourly pay calculations Sales Code Database for time usage reports

### REPORTS

List Customers List Suppliers List Sales Codes List Staff Codes

List Outstanding Jobs List Outstanding Orders List Complete Jobs

Job History Customer History Supplier History Staff History

Materials Reports Sales Codes History Job Costing

# SYSTEM

Pre-Set test insert lines year end clean out process Setup Process with 2 levels , parameters/Main files Automatic Prompting for backup on Exit

# system requirements

IBM PC or Compatible 8086 PROCESSOR or higher 640K Memory MS-DOS 3.3 or higher 5mb Harddrive

Epson compatible printer

# Cost

Start £400 +

SHAREWARE/DEMO VERSION NOT AVAILIABLE.

# CNC talk

A Windows based CNC communication program designed to communicate primarily with FANUC controllers. The software is based on a wordprocessor like front end with the ability to handle multiply documents at once.

It will enable you to Upload and Download software very quickly.

CNC talk comes with a 10 metre cable to start with.

Micro90 can also fully install this system into your factory with permanent writing to each machine. This is quoted for separately

Micro90 can supply premade cables and switcher boxes, ask for our latest pricesd.

# Cost

 $\pm 250 + VAT$ 

Produce still in development as of Oct 95

# Demonstration / Product Disks

#### A Windows based Produce Catalogue

This is a bespoke software program that is tailored by Micro90 to your company, it will enable you to provide your customers with a graphical catalogue of your produces each with text based information, pictures and diagrams. The Windows front end means your customers can browse through your catalogue in a new and eye catching way.

The software can be contained on a single disk or can be shipped on CD-ROM, this would depend on the number of produces and the type of information you require. Multi-Language versions can be produced.

Micro90 can also provide you with disk duplications for large runs.

# Cost

expected £2900+ (Systems Quoted)

Produce still in development as of Oct 95

# Development procedure

## Micro90 (Sept95)

NOTE/ TO OBTAIN A COPY OF THE ACCOMPANYING FLOWCHART, CONTACT MICRO90 ON tel +44 [0]1202 667337 OR fax +44 [0]1202 665609, A copy will be faxed as soon as possible.

Micro90 produce software systems to a pre-determined design plan (SSADM\_Structure Systems Analysis and Design Methodology) . To ensure complete quality of service to our clients .

This Document and the adjoining flowchart , outline the steps required to produce a completed system . Additionally the document explains clearly Micro90s payment terms .

*The Client* = The company or individual for whom the System is to be Produced.

### <u>Stages</u>

1.. Micro90 will prepare a "*General Requirement*" document based on an initial meeting with *The Client*. This document is produced Free of charge and will provide *The Client* with :

- System Overview
- Estimated Cost
- Estimated development duration
- Hardware requirements

A quotation will be included for the production of a full "*Requirements Specification*". (Stage 2)

2.. Upon acceptance of the "General Requirement" document (Stage 1), The Client is required generate a purchase order and make full payment for the production of a full "Requirements Specification" Document. Based upon this full "Requirements Specification", Micro90 will produce a quotation to supply the system.

3.. Upon acceptance of this quotation :

The Client is required to generate a purchase order for the supply of the system as "Requirements Specification"

The Client is required to sign the "Software Contract" generated by Micro90

The Client is required to pay 30% of the total software cost as quotation.

4.. The Client may be required to purchase hardware detailed in the "Requirements"

*Specification*" for the exclusive use of Micro90 during the system development stages.

5.. Upon completion and acceptance of the system *,The Client* is required to pay a further 60% of the total system quotation cost .

6.. The software system is warranted for 3 months from the date of completion . The final payment (10% system cost) is then paid by the client . Should *The Client* wishes to enter into a maintenance contract after this period, Micro90 will provide a quotation . The maintenance contract is contingent on annual pre-payment.

(doc\_26/1)