

FlashPoint ZIP/ZIPX for Windows
 (Effective January 1, 1992)

Fees and Charges¹

	<u>U.S.</u>	<u>Canada</u>	<u>International</u>
Registration Fee	49.50	49.50	49.50
Disk (5.25" 1.2m)	9.00	9.00	16.00
Disk (3.50" 1.4m)	10.00	10.00	17.00
Non-US Bank Charge	15.00	15.00	25.00
Purchase Order Processing Fee	5% of Total (\$20.00 min)	No P.O. Accepted	No P.O. Accepted
Sales Tax - Texas Residents	8.25% of Total Order	N/A	N/A

**Multiple Copy Discounts²
and Required Purchase Order Deposits**

<u>Quantity</u>	<u>Discount²</u>	<u>Deposit on P.O.</u>
1 to 9	-0-%	-0-%
10 to 49	5%	10%
50 to 99	10%	10%
100 to 499	15%	10%
500 to 999	20%	10%
1000 to 1499	30%	10%
1500 to 1999	40%	10%
2000 or more	50%	10%

Site Licenses (Single Site)³

<u>Users</u>	<u>License Fees</u>
First 100	\$2,000
101 to 200	Add \$1500
201 to 400	Add \$3000
401 to 600	Add \$2500
601 to 800	Add \$2000
801 to 1000	Add \$1500

Add \$1500 for each 200 copy increase beyond 1000 copies

¹ Fees, charges and discounts are effective January 1, 1992, but are subject to change without notice. Disk prices include an actual media charge, plus shipping and handling fees.

² Applied to registration fees only.

³ Includes a single master disk copy, containing applications and documentation, and free upgrades for first year. Additional charges may apply to multiple site licenses agreements.