Branch Analysis

Text durch Klicken hinzufügen

Background Info

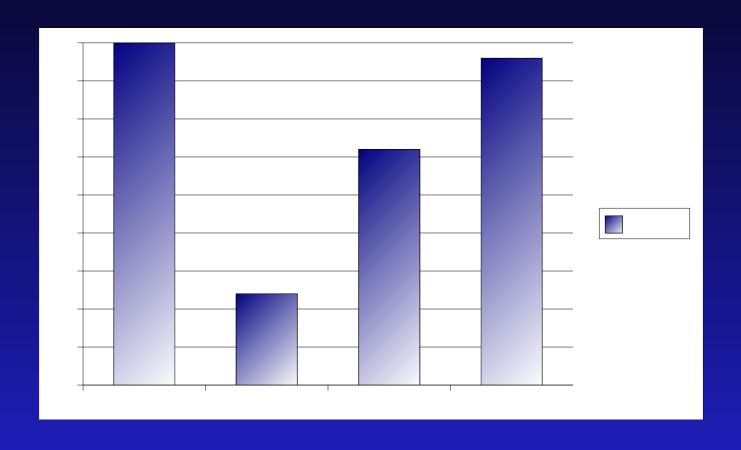
Branch Definition

Describe the products and services in this branch

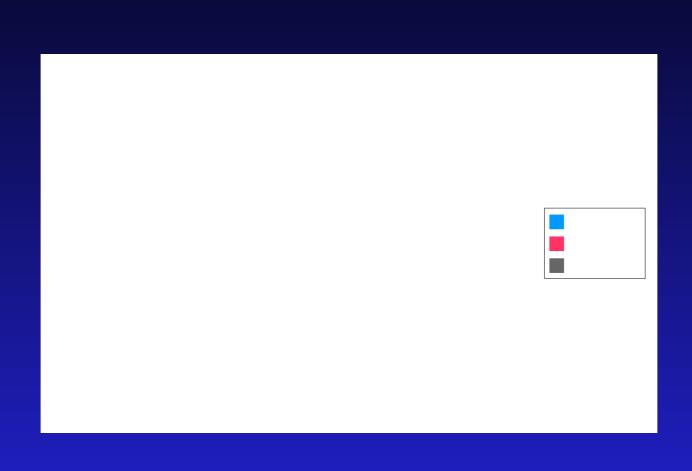
Branch History

Provide some information about the history of this branch

Turnover Growth in the Branch



Turnover Growth by Market Segment



Critical Sucess Factors

Describe the critical success factors for the branch here

Target Market

Customer Categories

Describe the most important customer types

Purchase Motivation

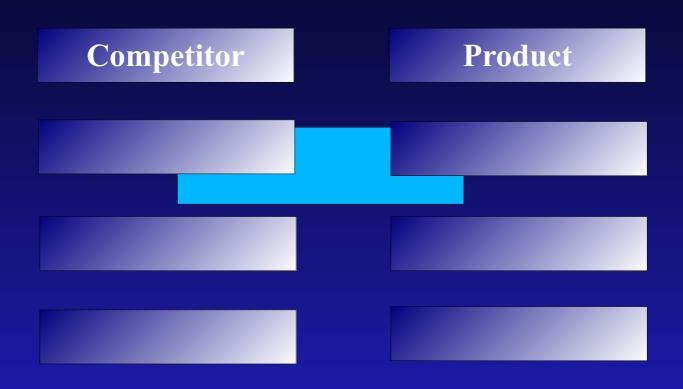
What is the purchase motivation for key customers?

Customer Influence

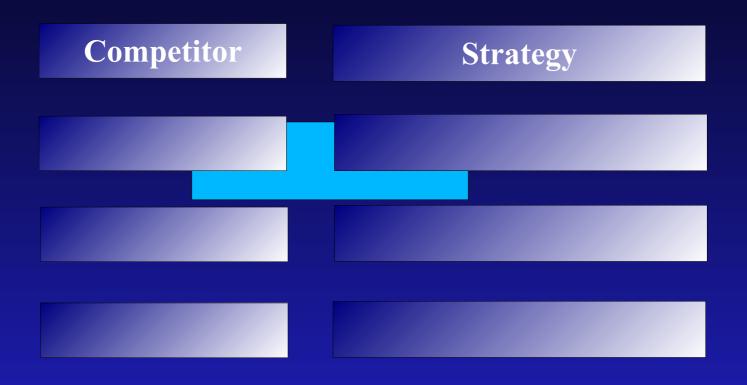
Market position of customers in this branch

Competition

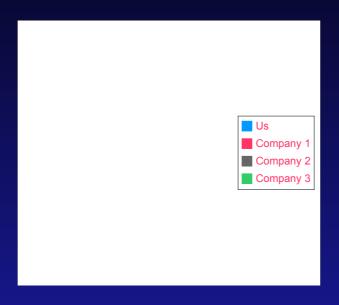
Competitive Products



Competitive Strategies

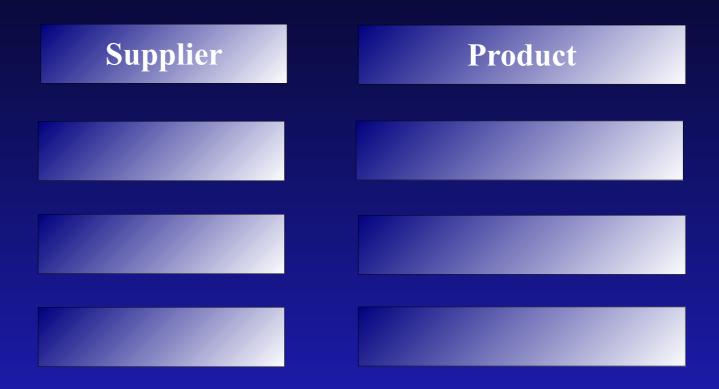


Market Share



Suppliers

External Products



Supplier Influence

Analyze the influence of suppliers on the entire branch

Trends

Innovations

Describe some recent innovations which have had an influence on the branch

Summary

Summarize the main points here

Outlook

List some of the future steps or prospects here