| Eastern 1992 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
|  | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 |
| Golf | $\$ 5,000$ | $\$ 2,000$ | $\$ 1,500$ | $\$ 2,000$ |
| Safari | $\$ 9,000$ | $\$ 6,000$ | $\$ 4,000$ | $\$ 5,000$ |
| Tennis | $\$ 1,500$ | $\$ 500$ | $\$ 600$ | $\$ 1,500$ |
| Total Sales | $\$ 15,500$ | $\$ 8,500$ | $\$ 6,100$ | $\$ 8,500$ |


| Western 1992 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
|  | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 |
| Windsurfing | $\$ 1,800$ | $\$ 5,000$ | $\$ 6,500$ | $\$ 1,750$ |
| Golf | $\$ 3,500$ | $\$ 2,500$ | $\$ 6,430$ | $\$ 4,590$ |
| Tennis | $\$ 6,000$ | $\$ 3,200$ | $\$ 4,070$ | $\$ 5,000$ |
| Total Sales | $\$ 11,300$ | $\$ 10,700$ | $\$ 17,000$ | $\$ 11,340$ |


| Eastern 1993 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 |
| Golf | $\$ 5,500$ | $\$ 1,500$ | $\$ 1,400$ | $\$ 2,500$ |
| Safari | $\$ 10,000$ | $\$ 6,500$ | $\$ 4,400$ | $\$ 4,500$ |
| Tennis | $\$ 1,000$ | $\$ 800$ | $\$ 550$ | $\$ 1,000$ |
| Total Sales | $\$ 16,500$ | $\$ 8,800$ | $\$ 6,350$ | $\$ 8,000$ |


| Western 1993 |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 |
| Windsurfing | $\$ 1,850$ | $\$ 4,000$ | $\$ 5,500$ | $\$ 1,550$ |
| Golf | $\$ 1,500$ | $\$ 2,500$ | $\$ 4,075$ | $\$ 2,500$ |
| Tennis | $\$ 6,500$ | $\$ 2,000$ | $\$ 4,590$ | $\$ 5,055$ |
| Total Sales | $\$ 9,850$ | $\$ 8,500$ | $\$ 14,165$ | $\$ 9,105$ |


| Eastern 1993 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
|  | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 |
| Golf | $\$ 5,500$ | $\$ 1,500$ | $\$ 1,400$ | $\$ 2,500$ |
| Safari | $\$ 10,000$ | $\$ 6,500$ | $\$ 4,400$ | $\$ 4,500$ |
| Tennis | $\$ 1,000$ | $\$ 800$ | $\$ 550$ | $\$ 1,000$ |
| Total Sales | $\$ 16,500$ | $\$ 8,800$ | $\$ 6,350$ | $\$ 8,000$ |
|  |  |  |  |  |
|  |  |  |  |  |
| Western 1993 |  |  |  |  |
|  |  |  |  |  |
|  | $Q \operatorname{tr} 1$ | $Q \operatorname{tr} 2$ | $Q \operatorname{tr} 3$ | $Q \operatorname{tr} 4$ |
| Windsurfing | $\$ 1,850$ | $\$ 4,000$ | $\$ 5,500$ | $\$ 1,550$ |
| Golf | $\$ 1,500$ | $\$ 2,500$ | $\$ 4,075$ | $\$ 2,500$ |
| Tennis | $\$ 6,500$ | $\$ 2,000$ | $\$ 4,590$ | $\$ 5,055$ |
| Total Sales | $\$ 9,850$ | $\$ 8,500$ | $\$ 14,165$ | $\$ 9,105$ |





March Home Sales


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| 1992 Sales by Region |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| 1992 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Total |
| Europe | $\$ 32$ | $\$ 35$ | $\$ 43$ | $\$ 35$ | $\$ 145$ |
| S. America | 35 | 30 | 19 | 23 | 107 |
| Far East | 46 | 54 | 49 | 46 | 195 |
| Total | $\$ 113$ | $\$ 119$ | $\$ 111$ | $\$ 104$ | $\$ 447$ |


| International Wholesale Sales--4th Quarter Summary |  |  |
| :--- | ---: | ---: |
|  |  |  |
|  | Sales | No. Cases |
| Cloudberry Liqueur | $\$ 21,350.00$ | 177 |
| Green Chartreuse (Liqueur) | $\$ 275,870.00$ | 1379 |
| Côte de Blaye (Red Bordeaux wine) |  |  |

