

Sheet1

Year	1993		
Region	North		
Sum of Sales	Product		
Salesperson	Dairy	Produce	Grand Total
Buchanan	8019	11098	19117
Davolio	8822	668	9490
Grand Total	16841	11766	28607

Sheet2

Region	East			
Sum of Sales		Product		
Year	Salesperson	Dairy	Produce	Grand Total
1992	Buchanan	15164	8476	23640
	Davolio	7016	5720	12736
1992 Total		22180	14196	36376
1993	Buchanan	1722	6955	8677
	Davolio	15061	4588	19649
1993 Total		16783	11543	28326
Grand Total		38963	25739	64702

Year	1993		
Sum of Sales	Product		
Salesperson	Dairy	Produce	Grand Total
Buchanan	27315	30455	57770
Davolio	56781	26784	83565
Grand Total	84096	57239	141335

Products

Product	Year	Month	Sales	Units	Salesperso	Region
Dairy	1992	Dec	7686	5563	Davolio	North
Produce	1993	Sep	2956	1242	Buchanan	West
Produce	1992	Oct	8165	983	Buchanan	South
Dairy	1993	Jan	4448	3833	Buchanan	North
Dairy	1993	Sep	75	3216	Buchanan	East
Produce	1993	Feb	4923	8160	Davolio	South
Dairy	1993	Dec	2733	2790	Davolio	West
Produce	1993	Apr	450	9265	Davolio	East
Produce	1992	Jul	797	3868	Buchanan	North
Dairy	1993	Mar	8751	1773	Buchanan	West
Dairy	1993	Mar	2741	6290	Davolio	North
Produce	1993	Dec	7047	9888	Davolio	West
Produce	1992	Oct	7191	39	Davolio	North
Dairy	1992	Jun	5575	9970	Davolio	East
Dairy	1992	Jul	7612	3656	Buchanan	South
Dairy	1992	Aug	4873	2730	Buchanan	North
Dairy	1993	Feb	8076	3670	Davolio	South
Dairy	1992	Oct	3338	1695	Davolio	West
Dairy	1993	Jan	6544	9550	Davolio	West
Produce	1993	Oct	6955	8722	Buchanan	East
Produce	1993	Feb	4138	4661	Davolio	East
Produce	1992	Aug	8447	8056	Buchanan	East
Dairy	1993	May	8516	5954	Davolio	West
Produce	1993	Feb	6930	9628	Buchanan	West
Produce	1992	Jan	2686	5611	Davolio	West
Produce	1992	Nov	5720	5585	Davolio	East
Dairy	1993	Aug	1647	3515	Buchanan	East
Dairy	1993	Feb	1450	9342	Buchanan	West
Dairy	1992	Mar	7113	9079	Buchanan	West
Dairy	1993	Sep	2420	4873	Buchanan	South
Dairy	1992	Oct	6028	9957	Buchanan	East
Dairy	1992	Aug	1441	7832	Davolio	East
Produce	1993	Oct	7347	5881	Davolio	South
Produce	1992	May	9566	7406	Davolio	South
Dairy	1992	Dec	479	5580	Buchanan	West
Produce	1993	Oct	2516	9191	Buchanan	South
Dairy	1993	Feb	4953	5889	Buchanan	West
Produce	1992	Jan	5594	9025	Buchanan	North
Produce	1993	Sep	668	3448	Davolio	North
Dairy	1993	Jan	6081	9185	Davolio	North
Dairy	1993	Dec	9614	4248	Davolio	East
Produce	1992	Jan	9662	9441	Davolio	North
Dairy	1992	Feb	5010	3030	Buchanan	North

Products

Dairy	1993	Jul	5447	9069	Davolio	East
Dairy	1992	Jul	9082	8966	Davolio	South
Dairy	1993	Feb	3571	5178	Buchanan	North
Produce	1993	Oct	2428	3981	Buchanan	North
Produce	1992	Feb	3106	3219	Buchanan	South
Produce	1993	Nov	8670	2891	Buchanan	North
Dairy	1992	Sep	3947	9132	Davolio	South
Dairy	1992	Sep	66	6740	Davolio	North
Produce	1992	Feb	2666	744	Buchanan	West
Produce	1992	Jan	29	5408	Buchanan	East
Produce	1992	Sep	8859	4304	Davolio	West
Dairy	1993	Jul	7029	6853	Davolio	South
Produce	1993	Dec	2211	5163	Davolio	West
Produce	1992	Jun	1361	1824	Davolio	South
Dairy	1992	Apr	9136	2021	Buchanan	East

Sheet4

	Region	North			
	Sum of Sales	Product			
	Salesperson	Beverages	Dairy	Produce	Grand Total
	Buchanan	70757	58227	70512	199496
	Grand Total	70757	58227	70512	199496

Sheet5

	Region	North				
	Sum of Sales		Product			
	Salesperson	Date	Beverages	Dairy	Produce	Grand Total
	Buchanan	1/31/93	9136	7345	4448	20929
		2/28/93	479	5010	2666	8155
		3/31/93	4448	8751	5594	18793
		4/30/93	1861	2733	9136	13730
		5/31/93	6832	6028	9508	22368
		6/30/93	6544	6805	668	14017
		7/31/93	5461	5447	1132	12040
		8/31/93	8139	4873	6930	19942
		9/30/93	8158	75	6739	14972
		10/31/93	7123	2011	7347	16481
		11/30/93	5514	8670	8165	22349
		12/31/93	7062	479	8179	15720
	Buchanan Total		70757	58227	70512	199496
	Grand Total		70757	58227	70512	199496

Product

Product	Year	Date	Sales	Units	Salesperso	Region
Dairy	1993	4/30/1993	2733	2790	Buchanan	North
Produce	1993	4/30/1993	9136	2021	Buchanan	North
Beverages	1993	4/30/1993	1861	5103	Buchanan	North
Dairy	1993	8/31/1993	4873	2730	Buchanan	North
Produce	1993	8/31/1993	6930	9628	Buchanan	North
Beverages	1993	8/31/1993	8139	1848	Buchanan	North
Produce	1993	12/31/1993	8179	5847	Buchanan	North
Dairy	1993	12/31/1993	479	5580	Buchanan	North
Beverages	1993	12/31/1993	7062	1449	Buchanan	North
Dairy	1993	2/28/1993	5010	3030	Buchanan	North
Produce	1993	2/28/1993	2666	744	Buchanan	North
Beverages	1993	2/28/1993	479	5580	Buchanan	North
Produce	1993	1/31/1993	4448	3833	Buchanan	North
Dairy	1993	1/31/1993	7345	7577	Buchanan	North
Beverages	1993	1/31/1993	9136	2021	Buchanan	North
Dairy	1993	7/31/1993	5447	9069	Buchanan	North
Produce	1993	7/31/1993	1132	3326	Buchanan	North
Beverages	1993	7/31/1993	5461	8594	Buchanan	North
Produce	1993	6/30/1993	668	3448	Buchanan	North
Dairy	1993	6/30/1993	6805	3260	Buchanan	North
Beverages	1993	6/30/1993	6544	9550	Buchanan	North
Produce	1993	3/31/1993	5594	9025	Buchanan	North
Dairy	1993	3/31/1993	8751	1773	Buchanan	North
Beverages	1993	3/31/1993	4448	3833	Buchanan	North
Dairy	1993	5/31/1993	6028	9957	Buchanan	North
Produce	1993	5/31/1993	9508	3758	Buchanan	North
Beverages	1993	5/31/1993	6832	8668	Buchanan	North
Dairy	1993	11/30/1993	8670	2891	Buchanan	North
Produce	1993	11/30/1993	8165	983	Buchanan	North
Beverages	1993	11/30/1993	5514	4119	Buchanan	North
Produce	1993	10/31/1993	7347	5881	Buchanan	North
Dairy	1993	10/31/1993	2011	4201	Buchanan	North
Beverages	1993	10/31/1993	7123	3604	Buchanan	North
Dairy	1993	9/30/1993	75	3216	Buchanan	North
Produce	1993	9/30/1993	6739	529	Buchanan	North
Beverages	1993	9/30/1993	8158	5787	Buchanan	North



<b>Product</b>	<b>Year</b>	<b>Month</b>	<b>Sales</b>	<b>Salesperson</b>	<b>Region</b>
Produce	1992	May	6329	Davolio	North
Meat	1992	Jul	5691	Buchanan	South
Dairy	1993	Mar	7029	Davolio	North
Produce	1993	Mar	5477	Davolio	North
Produce	1992	Mar	3523	Davolio	South
Produce	1993	Jan	8462	Davolio	North
Produce	1993	Nov	8193	Buchanan	North
Produce	1993	Mar	9528	Davolio	South
Dairy	1993	Nov	3181	Davolio	North
Produce	1992	May	4562	Davolio	South
Meat	1992	May	6112	Buchanan	North
Meat	1992	Nov	9509	Davolio	North
Dairy	1993	May	5576	Buchanan	North
Produce	1993	May	7539	Davolio	North
Dairy	1992	Mar	3731	Davolio	South
Dairy	1993	Jul	2742	Buchanan	South
Meat	1992	Mar	169	Buchanan	South
Meat	1993	Nov	7782	Buchanan	South
Meat	1993	Jan	1132	Davolio	South
Dairy	1993	Sep	6082	Buchanan	South
Meat	1992	Nov	31	Buchanan	South
Produce	1993	Jul	3106	Buchanan	North
Dairy	1992	Mar	8752	Buchanan	North
Meat	1993	Jul	1361	Buchanan	South
Dairy	1992	Jan	7687	Buchanan	South
Produce	1993	Sep	8366	Davolio	North
Dairy	1993	Mar	9615	Buchanan	South
Dairy	1992	Sep	8089	Buchanan	South
Meat	1993	Nov	5327	Buchanan	North
Dairy	1992	Jan	3572	Buchanan	North
Produce	1992	Nov	156	Davolio	North
Meat	1993	Jan	6956	Buchanan	South
Dairy	1993	Jan	1648	Buchanan	South
Produce	1992	Jan	387	Buchanan	South
Dairy	1993	Mar	3947	Buchanan	North
Meat	1993	May	4231	Buchanan	North
Dairy	1993	Nov	8077	Buchanan	South
Meat	1992	Sep	669	Davolio	North
Produce	1993	May	7863	Buchanan	North
Dairy	1993	May	5448	Buchanan	South
Produce	1992	Mar	7347	Davolio	North
Meat	1993	Mar	2011	Davolio	South
Produce	1993	Jul	5972	Davolio	North

Produce	1992	May	6759	Buchanan	South
Meat	1992	Mar	797	Davolio	South
Meat	1992	Sep	6716	Buchanan	North
Meat	1992	Jan	1433	Davolio	North
Meat	1992	May	5605	Buchanan	South
Dairy	1992	Jul	3511	Buchanan	South
Produce	1992	Jan	8179	Davolio	South
Dairy	1992	Jul	9585	Davolio	South
Meat	1992	Jul	9963	Davolio	North
Produce	1992	Sep	30	Buchanan	North
Meat	1992	Mar	656	Buchanan	North
Produce	1993	Jan	3316	Buchanan	South
Dairy	1992	Jul	7612	Davolio	North
Produce	1992	Mar	7048	Buchanan	South
Dairy	1992	Jul	4953	Buchanan	North
Meat	1993	Mar	2420	Davolio	North
Dairy	1992	Nov	3965	Buchanan	South
Meat	1993	Nov	5594	Davolio	South
Dairy	1992	Nov	1898	Davolio	North
Produce	1992	May	5407	Buchanan	North
Meat	1993	Sep	8166	Davolio	South
Meat	1993	Sep	3563	Davolio	North
Dairy	1993	Sep	2219	Davolio	South
Dairy	1992	May	1914	Buchanan	South
Produce	1993	Mar	8868	Buchanan	North
Meat	1992	May	9663	Davolio	South
Produce	1992	Jan	2478	Buchanan	North
Dairy	1993	Jul	9082	Buchanan	North
Dairy	1993	Jul	3945	Davolio	South
Dairy	1992	Mar	9686	Davolio	North
Produce	1992	Jan	665	Davolio	South
Meat	1993	May	450	Buchanan	South
Meat	1993	Jan	7224	Davolio	North
Meat	1993	Nov	8243	Davolio	North
Dairy	1993	Jan	9248	Davolio	South
Dairy	1992	Sep	75	Buchanan	North
Dairy	1993	Nov	5416	Buchanan	North
Produce	1992	Sep	6805	Davolio	South
Meat	1993	Mar	6652	Buchanan	North
Dairy	1992	Sep	4873	Davolio	South
Produce	1993	Nov	1557	Davolio	South
Produce	1993	May	8726	Davolio	South
Meat	1993	May	7670	Davolio	South
Produce	1993	Jan	8334	Buchanan	North

Dairy	1992	Sep	3338	Davolio	North
Produce	1992	Jul	2243	Davolio	North
Meat	1992	Mar	2800	Davolio	North
Meat	1992	Sep	2687	Davolio	South
Dairy	1992	Mar	1441	Buchanan	South
Meat	1993	Sep	7925	Buchanan	South
Produce	1993	May	9225	Buchanan	South
Meat	1993	Jul	9065	Buchanan	North
Meat	1993	Mar	8671	Buchanan	South
Meat	1992	Sep	4653	Buchanan	South
Produce	1992	Sep	6127	Buchanan	South
Dairy	1993	Jul	2734	Davolio	North
Produce	1993	Sep	8312	Davolio	South
Meat	1993	May	4047	Davolio	North
Dairy	1992	Nov	5010	Davolio	South
Meat	1992	Jul	8860	Davolio	South
Meat	1992	Nov	3210	Buchanan	North
Dairy	1993	May	9434	Davolio	South
Produce	1993	Jul	9292	Davolio	South
Produce	1992	Jul	6712	Davolio	South
Produce	1992	Nov	556	Davolio	South
Meat	1992	Jan	2667	Davolio	South
Produce	1992	Nov	6085	Buchanan	North
Meat	1993	Jul	7191	Davolio	South
Produce	1993	Sep	9567	Buchanan	North
Produce	1993	Jan	8629	Davolio	South
Dairy	1992	Jan	3802	Davolio	South
Dairy	1992	May	6028	Davolio	North
Dairy	1993	Nov	7063	Davolio	South
Produce	1993	Nov	8013	Davolio	North
Dairy	1992	Nov	6596	Buchanan	North
Dairy	1993	Mar	5416	Davolio	South
Dairy	1992	Jan	6040	Davolio	North
Produce	1993	Mar	1328	Buchanan	South
Dairy	1993	Sep	1944	Davolio	North
Produce	1992	Nov	265	Buchanan	South
Dairy	1993	Jan	2529	Davolio	North
Dairy	1993	Sep	13	Buchanan	North
Dairy	1992	May	3306	Davolio	South
Produce	1993	Sep	5747	Buchanan	South
Dairy	1993	May	8517	Davolio	North
Dairy	1992	May	2421	Buchanan	North
Meat	1992	Nov	5720	Davolio	South
Meat	1992	May	6963	Davolio	North

Dairy	1993	Jan	7113	Buchanan	North
Meat	1993	Jan	8447	Buchanan	North
Meat	1993	Jul	9033	Davolio	North
Produce	1993	Nov	1451	Buchanan	South
Meat	1992	Jan	6739	Buchanan	North
Produce	1992	Mar	4923	Buchanan	North
Meat	1992	Jan	9494	Buchanan	South
Meat	1992	Jul	7345	Buchanan	North
Produce	1992	Sep	9979	Davolio	North

<b>Salesperson</b>	<b>Type</b>	<b>Units</b>	<b>Sales</b>
Buchanan	Beverages	587	\$3,522
Buchanan	Beverages	4,997	\$656
Buchanan	Beverages	5,847	\$8,179
Buchanan	Meat	5,889	\$4,953
Buchanan	Produce	340	\$8,751
Buchanan	Produce	2,652	\$6,715
Davolio	Beverages	8,207	\$8,461
Davolio	Beverages	767	\$6,711
Davolio	Meat	7,832	\$1,441
Davolio	Meat	6,740	\$699
Davolio	Meat	7,549	\$1,500
Davolio	Produce	9,888	\$7,047
Suyama	Beverages	690	\$9,862
Suyama	Beverages	2,898	\$7,538
Suyama	Meat	9,435	\$6,040
Suyama	Meat	8,953	\$6,127
Suyama	Produce	744	\$2,666
Suyama	Produce	2,449	\$5,971