

Sheet1

VIP	DEF,L	OBJ	GEOR	NAME,C,20	PROMPT,C,20	EXPR,M	VPO	HPO	HEIG	WIDT
0	TRUE	1	12	C	0	1 contactid	0	0	0	0
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0	TRUE	1	12	C	0	1 contactid	0	0	0	0
0	TRUE	2	1	C	0	2 tmlastrev Last Revision (3)	0	0	0	0
0	TRUE	2	1	C	0	3 tmstart Start Date (3)	0	0	0	0
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1	FALSE	5	0		9	0	114	345	13	35
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1	FALSE	5	0		13	0	115	537	13	40
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1	FALSE	5	0		16	0	107	35	13	50
1	FALSE	5	0		17	0	13	382	13	65
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1	FALSE	5	0		21	0	152	20	13	60
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1	FALSE	5	0		23	0	209	13	13	70
1	FALSE	5	0		24	0	209	342	13	65
1	FALSE	5	0		25	0	209	237	13	75
1	FALSE	5	0		26	0	260	498	14	135
1	TRUE	15	1	C	29	2 company Company:	17	90	15	146
1	TRUE	15	1	C	30	3 add1 Address Line 1:	42	90	15	146
1	TRUE	15	1	C	31	4 add2 Address Line 2:	58	90	15	146
1	TRUE	15	1	C	32	5 city City:	74	90	15	146
1	TRUE	15	1	C	33	6 state State	90	90	15	105
1	TRUE	15	1	C	34	7 zip Zip Code	106	90	15	75
1	TRUE	15	1	C	35	8 country Country:	134	89	15	105
1	TRUE	15	1	C	36	9 pcode Postal Code	150	89	15	105
1	TRUE	15	1	C	39	10 acctstatus Account Status:	114	390	15	80
1	TRUE	15	1	C	40	11 accttype Account Type:	130	390	15	80
1	TRUE	15	1	C	42	12 potential Potential	130	585	15	25
1	TRUE	15	1	C	41	13 region Region	114	585	15	25
1	TRUE	15	9	C	37	14 usmphone Main Phone US/Canada	34	480	15	117
1	TRUE	15	9	C	38	15 eurmphone Main Phone Euro	50	480	15	117
1	FALSE	16	8	B	43	0 tmbrow062	224	13	60	458
1	TRUE	17	1	G	44	0 logo Company Logo:	6	287	78	80
1	TRUE	2	1	C	45	16 tmstart Start Date (1)	148	390	15	155
1	TRUE	2	1	C	46	17 tmlastrev Last Revision (1)	164	390	15	155
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2	TRUE	15	1C	26	18 leadsource	Lead Source:		44	100	15	190
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2	TRUE	15	1C	29	21 dunsno	Duns Number:		89	100	15	75
2	TRUE	15	1C	30	22 industry	Industry		115	100	15	100
2	TRUE	15	1C	31	23 typebus	Type Business		141	100	15	100
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2	TRUE	15	1C	33	25 rating	Financial Rating		115	327	15	20
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2	TRUE	15	1N	36	28 noemp	Employees		87	568	15	42
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2	TRUE	15	1C	40	32 ceo	CEO:		212	19	15	155
2	TRUE	15	2M	41	33 investors	Investors		212	190	65	144
2	TRUE	15	1C	42	34 off1	Officer 1		212	345	15	155
2	TRUE	15	1C	43	35 off1title	Officer 1 Title		212	515	15	100
2	TRUE	15	1C	44	36 off2	Officer 2		237	345	15	155
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!	1	TRUE	15	1C	22	5 altcon	Alternate Contact:		75	125	15	160
!	1	TRUE	15	2M	23	6 notepad	Notes:		117	11	97	369
!	1	FALSE	15	1C	24	2 company	Company:		232	100	15	175
!	1	TRUE	15	1C	25	7 dept	Department:		248	100	15	105
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!	1	TRUE	15	9C	28	10 vmail	Voice Mail:		61	475	15	105
!	1	TRUE	15	9C	29	11 cellular	Cellular:		77	475	15	105
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!	2	TRUE	15	1 N	36	23 budget	Budget:	259	120	15	50
!	2	TRUE	15	1 C	37	24 catagories	Product Catagories:	37	415	15	200
!	2	TRUE	15	1 C	38	25 topics	Product Topics:	56	415	15	200
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!	2	TRUE	15	2 M	40	27 compete	Competition:	124	415	45	200
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!	3	FALSE	15	1 C	9	14 acctrep	Account Rep:	77	85	16	50
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0	TRUE	15	1 C	0	29 time	Time to Close:		0	0	0	0
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"	1	TRUE	15	1 D	42	5 propdate	Proposal Date:	95	125	15	62
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"	1	TRUE	15	12 C	47	9 conno	Contract Number:	242	99	15	85
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"	1	FALSE	15	1 N	50	28 terms	Terms:	112	290	15	35
"	1	TRUE	15	1 C	51	12 product	Product:	129	290	15	105
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"	1	TRUE	15	1C	57	18	supplier	Supplier:	95	515	15	105
"	1	TRUE	15	1C	58	19	supid	Supplier ID:	112	515	15	55
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"	2	TRUE	15	1C	36	34	rstate	Receiver State	200	110	15	70
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Sheet1

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Sheet1

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Sheet1

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Sheet1

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Sheet1

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