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Tropical Telecom Corp.

[Waikiki™ 2000](#)

TeleMagic Computer Telephony Interface

TELEMAGIC, INC.

Product Name	<i>TeleMagic Computer Telephony Interface (CTI)</i>
TeleMagic Product linked to:	TeleMagic Professional and TeleMagic Enterprise
Description of product:	Want your computer and your phone to work together better? CTI is the answer! With support for TAPI, TSAPI, Windows 95, caller-id, DNIS, and more, CTI is positioned uniquely as a perfect add-on for small/home office as well as a large corporate network. You can now have the customer contact for the caller screen -pop on your monitor when your phone rings. The amount of time saved in finding and accessing this client's record can now be put to more productive use. The ability to also control your normal phone functions, such as transfers, conferencing, and placing on hold can now be done right on your computer screen. Your phone system and TeleMagic program can now work as one integrated unit.
Pricing:	\$89 each. Call for volume discounts.
System Requirements:	TeleMagic Professional for Windows V2.1 or greater or TeleMagic Enterprise 2.2 or greater TAPI or TSAPI compliant telephone device
Phone Number:	1-800-835-MAGIC
Contact (optional)	Customer Service
Fax Number	(972) 931-8885
Web Site:	www.telemagic.com

TeleMagic Sales Forecasting

TELEMAGIC, INC.

Sales Forecasting - Linked to Loyd Barnston (Pe)

Forecast | Contact Link | Sales Progress | Closed Sale

Description: 2nd quote

Actual Sale Amounts for Closed Sale

Purchase Order:

Actual Sale Amount:

Original Forecast Information

Date: Amount:

Corbin wants to work exclusively with JRC on this deal. They setup this time. Later this quarter they may be looking at a another location.

Apply Close

Product Name

Sales Forecasting

TeleMagic Product linked to:

TeleMagic Professional

Description of product:

This add-on module to TeleMagic Professional allows you to better forecast sales. By entering quotes, the probability of closure and status in the sales process, you can use Sales Forecasting to view charts and reports to help analyze forecasted sales, actual sales and the sales process. You can create reports by product, by person, by status - you name it. Automate your sales reporting now with TeleMagic's sales Forecasting module.

Pricing:

\$25

System Requirements:

TeleMagic Professional V2 or higher.

Phone Number:
Contact (optional)
Fax Number

1-800-835-6244
Customer Service
(972) 931-8885

Web Site:

www.telemagic.com

TeleMagic Fax Server Module

TELEMAGIC, INC.

Product Name	<i>Fax Server Module</i>
TeleMagic Product linked to:	TeleMagic Professional
Description of product:	The dedicated fax server is designed for anyone who does a high volume of faxing. With the Dedicated Fax Server, you can go into process mode and leave it processing at all times. Users will continue to be able to queue faxes without conflict. You can establish a workstation that is truly dedicated to doing nothing but processing your faxes without having to schedule processing times around when users are not likely to be queuing faxes. Additionally, the fax server can be open and processing on multiple workstations simultaneously. You can even have multiple fax servers processing the same queue from different workstations simultaneously.
Pricing:	\$199.95
System Requirements:	TeleMagic Professional for Windows V2 or greater.
Phone Number:	1-800-835-MAGIC
Contact (optional)	Customer Service
Fax Number	(972) 931-8885
Web Site:	www.telemagic.com

TeleMagic Branch Scripting

TELEMAGIC, INC.



Product Name

Branch Scripting

TeleMagic Product linked to:

TeleMagic Professional

Description of product:

TeleMagic's branch scripting is an add-on module which allows you to attach scripts to any record or product in TeleMagic. It's a must for inbound - outbound telemarketing, customer surveys, support or other operations. Just add a script for the representative to read and you'll have instant consistency in your telemarketing group's efforts and information collected by telemarketer will be saved in the contact record. This add-on will give you assurance of knowing every call is handled with the same high quality. Branch Scripting is an easy way to improve consistency and quality of every call.

Pricing:

\$25

System Requirements:

TeleMagic Professional for Windows V2.0

Phone Number:

1-800-835-6244

Contact

Customer Service

Fax Number

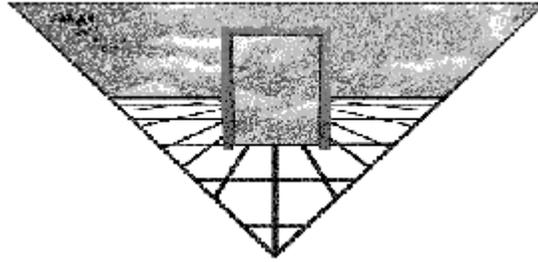
(972) 931-8885

Web Site:

www.telemagic.com

Access Elite Predictive Dialer

ACCESS!



Product Name

Elite Predictive Dialer

TeleMagic Product linked to:

TeleMagic for Dos V 14.1

Description of product:

The ACCESS! Elite Predictive Dialing System utilizes TeleMagic as a contact management package to provide the most feature-rich, flexible, and user-friendly dialing system on the market. Contact screens can be custom painted by users to their specifications. Reports can be user generated using TeleMagic filtering and reporting capabilities.

The Elite is a PC-LAN based predictive dialer offering the highest level of stability at affordable pricing.

For information: call 1-800-577-2869

Pricing:

Call for Quote

System Requirements:

486 PC or better. DOS v 5.0 or better

Phone Number:

1-800-577-2896

Contact (optional)

Susan McIntosh

Fax Number

1-310-822-8894

Web Site:

access@access-corp.com

American Data Masters, Inc Accounting Bridges

American Data Masters, Inc.

8108 Calabria Court
Orlando, Florida 32836-5308



Product Name	Accounting Bridges
TeleMagic Product linked to:	DOS; Windows, Enterprise or Professional
Description of product:	Reduce your cost of sales data entry errors and delays by automating Order Entry, New Customer Creation, Customer Record Maintenance, Inventory Checking, and Quotation Creation. We publish 21 bridges to ACCPAC, Macola, RealWorld, Synchronics, CounterPoint, BusinessWorks, Platinum, BatchMaster, Peachtree, QuickBooks, and Impact Encore. Bridges from TM DOS to DOS accounting, TMWIN to DOS accounting, and TMWIN to Windows accounting are available. Visit our web site for details on all products.
Pricing:	Most links 5-Users \$650 - \$50 ea 6 & up. Quickbooks \$200 1st user, \$50 ea 2 & up. Peachtree \$450 5-users \$50 ea 6 & up Demos Available
System Requirements:	No Special Requirements
Phone Number:	(407) 876-1006
Contact	Gil Forbes
Fax Number	(407) 876-1978
Web Site:	www.accountingbridge.com

A.T.S. Hagge & Associates Inc. QRS

A.T.S. Hagge & Associates Inc.

54 Sandrift Square
Scarborough, Ontario,
M1E 4N6



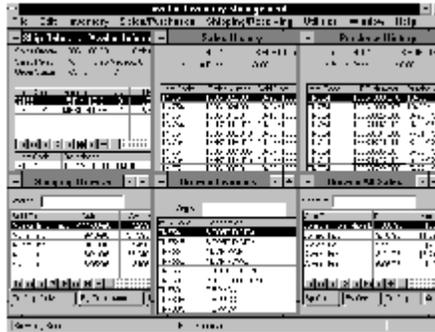
Product Name	QRS (Quotation / Orders / Receivables / Statistics)
TeleMagic Product linked to:	TeleMagic for Windows
Description of product:	<ul style="list-style-type: none">• Generate quotes, orders, shipping and invoices• Maintains expiring date on quotations• Use up to four currencies of your choice• Date stamp notepad when quote is prepared, orders taken, shipped, and invoiced• Generates backorders and invoices• Build special pricing option• Calculates inventory on anticipated ship date• Maintains Aged A/R by customer• Produce reports on outstanding quotes/orders by customer, sales rep, products, and I.D.• Prepare sales reports by customers, sales person, products, and I.D.• Remote integration with H.O.• Exports to AccPac and NewViews
Pricing:	Demo \$25 Single user \$225 5 user Network license \$550 5 user add-on \$500
System Requirements:	Same as TeleMagic (800 x 600 resolution)
Phone Number: Contact Fax Number	(416) 281-0236 Antoine T. Hagge (416) 281-5537

Web Site:

atshagge@istar.ca

Avalon Information Management, Inventory Management

Avalon Information Management



Product Name

Avalon Inventory Management (AIM)

TeleMagic Product linked to:

TeleMagic Enterprise for Windows

Description of product:

AIM provides a complete inventory management solution. Click on one of three icons in TeleMagic to enter AIM and immediately view the current contacts' sales, purchases or simply browse your inventory database. Modules include Advanced Inventory Browse, Purchase Orders, Sales Orders, Shipping, Receiving, Test-Refurb-Repair, Advanced Inventory Reporting, and User Defined Report Writer. Features include warranty tracking, serialization by individual inventory item, bar coding, quotations, and multiple site inventory tracking. Inventory items are tracked by items In-Stock, In-Test, In-Refurb, In-Repair, To-Ship, Sold, To-Order-for-Pending-Sale, On-Order-for-Pending-Sale, On-Order-for-Refurb, and On-Order-for-Stock. Also available is customized General Ledger, Accounts Payable, Accounts Receivable, Invoicing, and Advanced Accounting Reporting.

Pricing:

Prices start at \$20,000 depending upon number of users (LAN version), customization and modules desired. Call us for a custom quote.

System Requirements:

486 Processor, 8 MB RAM (16MB recommended), Windows 3.1 or above

Phone Number:
Contact (optional)
Fax Number

(619) 488-3104
Paul W. Friedman
(619) 488-9559

Web Site:

<http://ourworld.compuserve.com/homepages/>

Email Address:

CITAP

citap@compuserve.com

CoStar Corporation LabelWriter XL

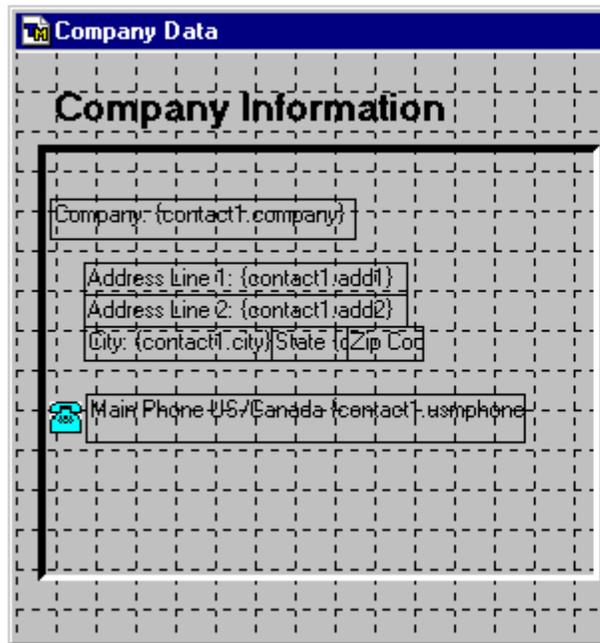
CoStar Corporation
599 West Putnam Avenue
Greenwich, CT 06830

Product Name	CoStar LabelWriter® XL for Windows - #60755 CoStar LabelWriter® XL Plus for Windows - #60855
TeleMagic Product linked to:	Works with TeleMagic Enterprise and Professional for Windows and TeleMagic for DOS
Description of product:	<p>Now you can print address and package labels direct from TeleMagic*, without hassling with your laser printer or fumbling with your typewriter. The amazing LabelWriter printer connects to your PC in seconds, and integrates seamlessly with TeleMagic. It prints labels in just 5 seconds each, one at a time, or by the hundreds. No cutting or pasting, no importing or exporting, no screen captures - just think of the time savings. And there's more. The LabelWriter printer also comes with general purpose label printing software so you can print dozens of different labels to help organize your office. Labels for file folders, videos and cassettes, 3.5" and ZIP disks, file folders, notebooks, presentations, ID badges and much more.</p> <p>The LabelWriter is also incredibly reliable. It's a thermal printer so there are no ribbons or toner to change, it prints silently, and it takes up less room on your desk than a telephone (only 4"W x 8"D).</p>
Pricing:	CoStar LabelWriter® XL for Windows - #60755 - \$149 CoStar LabelWriter® XL Plus for Windows - #60855 - \$239
System Requirements:	Works with DOS, Windows 3.1 and Windows 95
Phone Number:	800-426-7827
Contact (optional)	Order Department
Fax Number	203-661-1540
Web Site:	http://www.costar.com

Duane Robbins Consulting Suite of Enhancement Products

Duane Robbins Consulting

P.O. Box 230010
Portland OR, 97281-0010



Product Name

Duane Robbins Consulting's Suite of Enhancement Products. Working with both TeleMagic for Windows & DOS.

TeleMagic Product linked to:

Both TeleMagic Windows & DOS Versions

Description of products:

Accounting Links to TeleMagic:

SBT / Macola / QuickBooks Accounting



Bid/Proposal / Order Entry Package:

Linked to QuickBooks Accounting

External Database Browser: Within TeleMagic, Browse important external information in other Databases.

Relational Database Capabilities:

One/One: One/Many: Many/Many:

Dup-Check when Adding Records:

Query Magic: Powerful Query engine for Management Reports within TeleMagic

Lead Tracker / Dealer Locator /

Zip Code Finder: Sort & Find Dealers / Acct. Reps. closest to "Prospects" by using Territories and/or Zip Code Match.

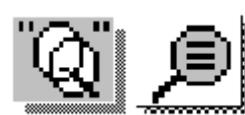


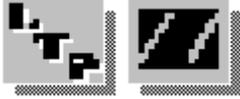
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Pricing:

***Pricing for Resale, Demo's
and NFR Copies Available.***

***Please call: for Pricing, Details and Demo's on
all our TeleMagic Enhancement products.
Single User & Network. Windows and DOS***

Phone Number:

503-643-8777

Fax Number

503-643-8775

BBS - ***File Download #***

503-643-8774

World Wide Web Site

www.amisc.com

Email Address

sales@amisc.com

Enterprise Automation Group AccuMagic

Enterprise Automation Group

26 Durham Street
Nashua, NH 03063-2535



Address Correction and
Standardization Software for
TeleMagic for Windows



Product Name:

AccuMagic™

TeleMagic Product linked to:

Windows Enterprise and Professional 2.x or greater

Description of product:

AccuMagic couples TeleMagic® with Accu-Mail® to achieve more accurate addresses for all of your contacts. The USPS estimates that over 30% of all mail is undeliverable as addressed. That means your mail is delayed, returned, or ends up in a dumpster.

Most of us realize our customer database is a valuable asset. Why waste postage and delay your mail when you can ensure the addresses you mail to are correct and accurate?

AccuMagic allows you to easily rectify data entry errors such as misspellings, transposed numbers, and omitted information. That corrected information can save you a fortune.

Pricing:

Single	5-user	10-user	20-user
		20+user	
\$395	\$595	\$895	\$1295
		\$1795	
		5-Pack upgrades \$350	
		AccuMail license pricing upon request	

System Requirements:

AccuMail, CD-ROM drive, 8 Mbytes RAM, 10 Mbytes minimum disk space, TMWIN 2.x or greater.

Phone Number:

603-881-5619

Contact

Please contact your TeleMagic dealer for info

Fax Number

603-883-9704

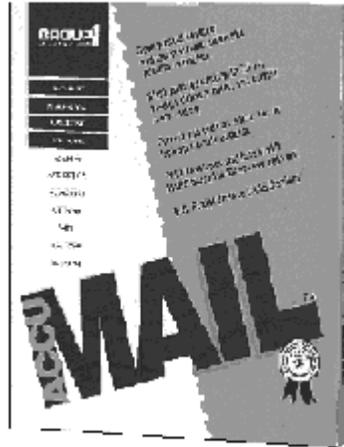
Web Site:

<http://www.eag.com>

Group 1 Software AccuMail

Group 1 Software Authorized Representative: Enterprise Automation Group

26 Durham Street
Nashua, NH 03063-
2535



Product Name:

AccuMail®

TeleMagic Product linked to:

Windows Enterprise and Professional 2.x or greater via AccuMagic

Description of product:

AccuMail is a CD-ROM based product that contains both DOS and Windows. The Windows version can be installed as either a 16-bit or 32-bit system. In 32-bit mode, AccuMail is fully compatible with Win95 and NT.

AccuMail contains the U.S. Postal Service's National Database of Addresses. AccuMail does ZIP+4 coding, address correction, and delivery point coding for enhanced barcode support. LAN versions, Site Licenses, and multi-year licenses are available. AccuMail is CASS certified and produces the required 3553 reports.

Pricing:

Annual single user license	\$1295
Annual 5-user license	\$2795
Annual 10-user license	\$4495

Large user counts and multi-year pricing available upon request.

System Requirements:

CD-ROM drive, 8 Mbytes RAM, 10 Mbytes minimum disk space

Phone Number:

603-881-5619

Fax Number

603-883-9704

Web Site:

<http://www.eag.com>

Group 1 Software ProSort

Group 1 Software Authorized Representative: Enterprise Automation Group

26 Durham Street
Nashua, NH 03063-
2535



Product Name

ProSort®

TeleMagic Product linked to:

Standalone presort program

Description of product:

ProSort is a PAVE Certified software program used to presort a mailing in order to qualify for postal discounts per the U.S. Postal Service regulations.

ProSort can help reduce postage costs by up to 35%. By barcoding mail and using the automation system of the USPS, mail is delivered quicker. ProSort is available as a DOS product or in a 32-bit Windows version.

ProSort is fully compatible with Windows 3.x, Windows 95 and Windows NT.

Pricing:

Software License	\$995
Annual Maintenance Contract	\$495

System Requirements:

8 Mbytes RAM, 8 Mbytes disk space

Phone Number:

603-881-5619

Fax Number

603-883-9704

Web Site:

<http://www.eag.com>

Heymann & Associates Lookup MAGIC

Heymann & Associates, Ltd.

Product Name	LookupMAGIC
TeleMagic Product linked to:	TeleMagic Enterprise
Description of product:	<p>LookupMAGIC provides external list boxes, validation of entries against external tables, and the ability to pull information from external tables into TeleMagic. The perfect solution for salesrep territory definition, product lookup, etc. Links to FoxPro tables or other TM databases.</p> <p>Also available: ScreenMAGIC - Automatically changes screensets/pages based on information in the contact record. Great for when a single level of TeleMagic is used for more than one type of information.</p>
Pricing:	<p>\$150 Single User \$400/5-User Network \$300/Each Addl. 5 Users \$75/Remote (with network purchase)</p>
System Requirements:	Any Valid TeleMagic Enterprise Installation
Phone Number:	(770) 237-8111
E-mail:	Jeremy@Pooka.com

Heymann & Associates Consulting/Search Firm Template

Heymann & Associates, Ltd.

Product Name	Consulting/Search Firm Template
TeleMagic Product linked to:	TeleMagic Enterprise
Description of product:	Designed for Consulting Companies, Placement Agencies, & Executive Search Firms. Two databases (Candidates & Customer/Requirements) with a custom search engine. Search for candidates by skills, experience, salary, and availability. Automatically creates proposals for selected candidates. Stores resumes, available on screen. Datasync and multi-site/multi-agency enabled.
Pricing:	Available on Request
System Requirements:	Any Valid TeleMagic Enterprise Installation
Phone Number:	(770) 237-8111
E-mail:	Jeremy@Pooka.com

Heymann & Associates Advertising Template

Heymann & Associates, Ltd.

Product Name	Advertising Template
TeleMagic Product linked to:	TeleMagic Enterprise
Description of product:	Designed for Newspapers & Magazines. Handles sales & production of classified & display ads, has custom merge programs for PageMaker, does billing, prints statements and various reports. Prints placeholders/proof copies of display ads. Provides for classified (Line) ads, display ads, and inserts, as well as payments. Datasync enabled.
Pricing:	Available on Request
System Requirements:	Any Valid TeleMagic Enterprise Installation
Phone Number:	(770) 237-8111
E-mail:	Jeremy@Pooka.com

IT Research The Contactor/The AutoContactor

IT Research, Inc.

5912 W. 35th St.
Minneapolis, MN
55416

Product Name	<i>The Contactor®</i> <i>The AutoContactor</i> <i>The Contactor® Call OverFlow Manager</i>
TeleMagic Product linked to:	TeleMagic DOS, TeleMagic Enterprise
Description of product:	The Contactor® family of call center automation products gives you the flexibility to handle a variety of call center tasks within TeleMagic. The Contactor® product line includes predictive dialing, power dialing, inbound/outbound call blending, inbound ACD, and our new Call OverFlow Manager which automatically records inbound calls for automatic callback when all of your inbound agents are busy. Without The Contactor®, You're Out Of Touch.
Pricing:	Call for pricing.
System Requirements:	Novell Netware or Microsoft Windows NT Server w/File & Print Services for Netware.
Phone Number:	800.657.0110
Fax Number	612.927.4230
Web Site:	www.it-research.com

Jan Allen Lind Planning Guide

Jan Allen Lind - Consulting

J A L Consulting, Inc.
TeleMagic Master Var
1818 South Crystal Springs Rd.
Tacoma WA 98465-1221

Planning Guide

for Database Design and
Screen Customization

Product Name	<i>The Complete Planning Guide for Database Design and Customization of TeleMagic for Windows - Enterprise</i>
TeleMagic Product linked to:	TeleMagic for Windows - Enterprise 2.x/3.x
Description of product:	<p>This <i>Planning Guide</i> for database design and screen customization is a proven time saver.</p> <p>Over Forty pages of thorough, step-by-step explanations, samples, forms & worksheets to maximize your preparation for the design work which will be programmed by your Consultant, TeleMagic Master Var or your in-house M I S Department. This <i>Planning Guide</i> will help you do it right the first time.</p> <p>Avoid after-the-fact costly, and time consuming revisions! "<i>This Guide is worth every penny.</i>" We've never had a client take us up on our money-back guarantee.</p>
Pricing:	\$200 MS WinWord 6.0 (email pkzip. file) Multiple-Use, Corporate Site "License" 100% Satisfaction Money Back Guarantee.
System Requirements:	MS WinWord 6.0 or greater & PKWARE - pkunzip.exe
Phone Number: Contact Fax Number Web Site:	+1(206)566-8844: order line: 1(888)jan-lind Jan Allen Lind, President +1(206)566-1139 http://www.jan-lind.com email: jan@jan-lind.com

Jan Allen Lind Predictive Dialers

Jan Allen Lind - Consulting

J A L Consulting, Inc.
TeleMagic Master Var
1818 So. Crystal Springs Rd.
Tacoma WA 98465-1221

Predictive Dialers Computer Telephony Integration

Product Name

***TeleMagic Predictive Dialers
Computer Telephony Integration Specialist***

TeleMagic Product linked to:

Enterprise for Windows, Enterprise 2.x/3.x; DOS
14.1

Description of product:

We specialize in making the telephony integration with TeleMagic work for you. We have extensive experience with the following telephony packages:.

- I T Research Predictive Dialer
- Access Predictive Dialer
- Page Telecomputing Predictive Dialer

- Page Link & Page Sales Call Software
- Telecom Automation - PhoneLink
- Active Voice - View Call

- Teltone T-311 "power dialer"
- Comdial PATI 3000 "power dialer"

Pricing:

Power Dialing as low as \$500/seat
Predictive Dialing ranges from \$2,500-\$4,500 /
seat
+ network and workstations
Pricing is based upon consultation and needs
analysis.

System Requirements:

Generally, Pentium 90 / 16 mg Ram
Novell 3.x/4.x, Windows NT, WIN 3.1x, DOS 5.x +,
WIN 95, Analog or T-1 phone

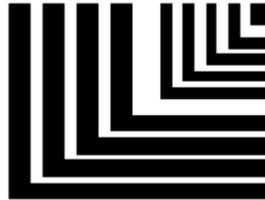
Phone Number:
Contact (optional)
Fax Number
Web Site:

+1(206)566-8844: order line: 1(888)jan-lind
Jan Allen Lind, President
+1 (206) 566 - 1139
<http://www.jan-lind.com>
email: jan@jan-lind.com

Laurent Champagne Consultants Full Line of Products

Laurent Champagne Consultants

TeleMagic Master VAR
241 Terrasse Beck
Greenfield Park, Quebec, Canada,
J4V 3A3



Full Line of Products/Services TeleMagic, Call Center, Sales, Add-Ons

TeleMagic Product Supported: Enterprise/Professional, DOS, AS/400, Mac

Description of services: A Software Consultants Firm specialized in the following domains:

- Call Center Strategic implementation and Sales automation and management
- Telemarketing, TeleSales, Dispatch, Order Desk, Help Desk ,TeleSurvey
- Sales and needs analysis, customization, programming, implementaion, training, support, coaching and follow-up
- Inbound and outbound calls automation (Nortel Business Affiliate)
- Direct marketing, mailing/faxing/e-mailing
- Telephone accessories (headsets/recorders)
- Call Centre/Sales add-ons distribution

Pricing: Quotations, Proposals and Service Contracts available on demand. Discount for new customer, volume purchase, promotion, ...

System Serviced: Stand-alone/Networked PC's, Windows 3.x, Win'95, Macintosh, AS/400, FoxPro and Clipper Programming,

Phone/Fax Numbers Voice: (514) 923-4566, FAX: (514) 923-4569
WebSite llcc.com
E-Mail laurent@llcc.com
CompuServe CompuServe: 76102,3571

Market Support Systems CallLogger

Market Support Systems, Inc..

1760 U Street, NW
Washington, DC 20009-1712



Product Name

CallLogger for TMWIN

TeleMagic Product you link to:

TMWIN Enterprise

Description of product:

Written for Help Centers, CallLogger captures call times, caller and product info. that TMWIN missed. From Level 1, a single click creates a Level 2 "Incident" Record, AND a Lvl 3 "Phone Call" Record. Started from Lvl 2, a new call record at Level 3 is logged for current Incident" at Lvl 2. Summary data includes: total calls/incident, caller names, and call notes. Call info. from the CONTACT MANAGER can be EASILY used in TMWIN Custom Report Writer. Stopwatch timer allows "Stop the Clock", then restart, in mid phone call. Inbound or Outbound is tracked. Model #'s and description is stored in a separate TMWIN database for easy maintenance, and automagic lookup. Your TMWIN userID and Department is captured from TMWIN's Options and Depts, so you can track call information for all departments. Great for timed/billed activities.

Pricing:

\$800/5 users, \$400 5user bump pack.

System Requirements:

486/25 PC with 8 MB RAM minimum
486/66 PC with 16 MB recommended
Modem for Autodialing

Phone Number:

1-202-265-4264

Contact (optional)

Rick Hamilton

Fax Number

1-202-667-3677

Web Site:

www.telemagicDC.com

Email:

rick@telemagicDC.com

Mitel Corporation SX2000 LIGHT/SX200 LIGHT

Mitel Corporation



Product Name	The SX-2000(tm) LIGHT , SX-200(tm) LIGHT Business Telephone Systems
TeleMagic Product you link to:	TeleMagic Enterprise and TeleMagic Professional
Description of product:	<p>The SX-2000 LIGHT system represents the future of business communications, featuring state-of-the-art, distributed PBX architecture. With fiber distributed workgroup nodes, delivery of ISDN services and significant networking capabilities, the SX-200 LIGHT addresses voice and data requirements for larger, sophisticated organizations. The SX-2000 LIGHT is also ideal for maintaining flexibility for future communications requirements.</p> <p>Incorporating fiber optic technology, the SX-200 LIGHT offers organizations the power and the flexibility of fiber-distribution. With the system interface closer to the user, the SX-200 LIGHT is ready to handle departmental and workgroup applications and offers growing enterprises a sound platform for future expansion.</p>
Pricing:	For more information on product pricing, please contact the developer@work Program at 613-592-2122 extension 3048 and ask for Patti Dalby or by e-mail at developers@mitel.com
System Requirements:	TSAPI - SX-2000 LIGHT TAPI - SX-200 LIGHT and SX-2000 LIGHT
Phone Number:	613-592-2122
Contact (optional):	Steve Pequegnat at developers@mitel.com
Fax Number:	613-591-2300
Web Site:	http://developer.mitel.com/cti/

North American Technology TeleMagic Agent

North American Technology

Your Technology Partner

Product Name	TeleMagic Agent TM
TeleMagic Product linked to:	TeleMagic Professional and Enterprise V2.x Version for V3.x coming soon
Description of product:	When a record is added or changed in any way, a series of user-defined events can be triggered automatically. Event creation is easy and flexible. Some possible events are: Create and send personalized form letters or E-mail, schedule calls, to-dos and appointments. Run reports and external programs. Works great as a sales campaigner. When a new prospect is added, have your 'TM Agent' send them a series of letters and schedule follow-up calls. If a prospect becomes a buyer, have your 'TM Agent' send them a thank you letter. All this can happen automatically in real time, at night or on demand.
Pricing:	Call for pricing and demo. Volume pricing and custom programming are available.
System Requirements:	This is a high speed 32 bit application designed for large or small databases. Requires Win 95 w/16 Meg Ram or Win NT w/32 Meg Ram
Phone Number:	208-323-8194
Contact	Harold Hegerhorst
Fax Number	208-323-8198
Web Site:	natech@cyberhigway.net

FormLINK TELEform



FormLINK®

Combining the POWER of TeleMagic with the Automated DATA COLLECTION of TELEform!



Automated Data Collection
Activity Mgmt

Contact &
Activity Mgmt

Product Name

FormLINK®

TeleMagic Product linked to:

All **TeleMagic** products including Enterprise, Professional, DOS, **Relationship Manager**, other databases, spreadsheets, PIMS.

Description of product:

FormLINK merges **TELEform** data with **TeleMagic**. Eliminates DATA ENTRY!

- w Seminar/Conference Registration
- w Trade Show Lead Processing
- w Sales Order Processing & Call Reports

OAC, Inc. is a Top 10 TeleMagic Master VAR and TELEform Gold VAR offering:

- w **TeleMagic**® Software & Design
- w **TELEform**® Software & Forms Design
- w **Relationship Mgr**® Sales Campaigner
- w **FormLINK**® Software & Design

Competitive fees on TeleMagic & TELEform design. Call for a Free database planner.

Pricing:

Pricing depends on the database structure and the number of database fields. Call or email for a Free **FormLINK** estimate.

System Requirements:

486 PC/16MB (Pentium recommended)
30MB of available HD space
WIN 95, NT, 3.11

Phone Number:

1-912-994-3219

Contact (optional)

E-Mail: oac.sales@oacinc.com

Fax Number

1-912-994-3625

Web Site:

www.oacinc.com

Orion Systems IMAGE MAGIC

ORION SYSTEMS, Inc.

PO Box 739
Stony Brook, NY 11790

Product Name: **IMAGE-MAGIC**

TeleMagic Product linked to: Enterprise, Professional

Description of product: Image enable Telemagic with ImageMagic. Store and retrieve documents, spreadsheets and images tied to any contact record. Files can be stored into folders for easy organization and retrieval. Global documents and images can be added for viewing from all contacts. Global images are useful for displaying price lists or catalog sheets

- Cut and Paste from images to Clipboard.
- Text Search in documents
- View over 170 file formats

Other Products:

- ACT to TM Converter
- On Line Catalog

Pricing: Single user: \$195
2 to 5 users: \$795

System Requirements: Windows 3.1
Win 95

Phone Number: 516-689-7417
Contact: Chris Williams
Fax Number: 516-689-7468

Power Business Solutions, INC MemberMagic/REDS

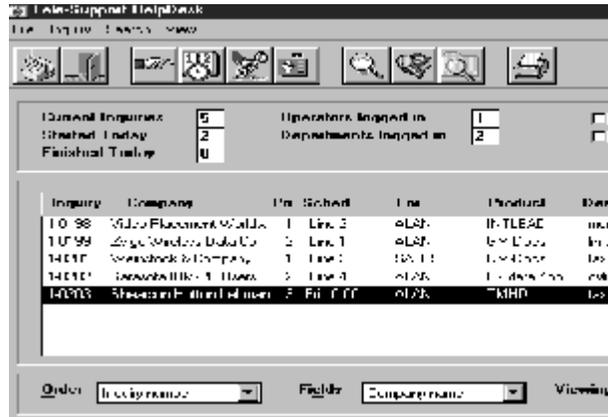
POWER
BUSINESS
SOLUTIONS, INC

Innovative Solutions for
**Real Estate Developers
Resorts, Clubs & Organizations**

Product Names	1. MemberMagic 2. REDS
TeleMagic Product linked to:	TeleMagic Enterprise for Windows
Description of product:	MemberMagic <ul style="list-style-type: none">- Prospecting System- Improved Customer Services An effective tool in improving the services provided to existing members, and soliciting for new members. Reports can include Member Profiles & Personal Information, Spending Analyses, Changes and Charges, and many others. REDS - Real Estate Developers System <ul style="list-style-type: none">- Prospecting System- Inventory Control / Contract Management Applies to Single Family & Condo Developments Reports can include Price Lists, Commissions, Cash Projections, and many others.
Pricing:	MemberMagic - from \$495.00 per module REDS - from \$995.00 per module <i>FREE Telephone Consultation - Call for details.</i>
System Requirements:	The minimum requirements are the same as for TeleMagic Enterprise for Windows (486 Processor; 8 Mb RAM; Windows 3.1)
Phone Number:	(561) 988-5512
Contact	Les Herz and / or Norman Matus
Fax Number	(561) 988-5515
Web Site:	http://www.wp.com/power

Resource Dynamics, Inc. Telesupport Helpdesk

Resource Dynamics, Inc.
7217 Gulf Blvd., Suite 14
St. Petersburg Beach, Florida 33706



Product Name

TELE-SUPPORT HELPDESK

TeleMagic Product linked to:

All versions of TeleMagic

Description of product:

For companies who provide:
Customer Service
Technical Support
Call Tracking and Sales Fulfillment

"Better call tracking and targeted call prevention makes your customers happier, your staff more productive, and allows you to increase your business without increasing costs!"

Your sales and support people will be able to answer questions quickly and accurately. Gives you complete time tracking by staff, client, product, category and more. Built in knowledge base provides fast accurate answers. View, print, or fax information to clients immediately. Tracks inquiries from start to resolution. Free demo available.

Pricing:

2 user \$795, 5 user \$1,495, addtl. 5 users \$995.00.

System Requirements:

Same as TeleMagic

Phone Number:

(813) 367-1020

Fax Number

(813) 367-8452

Web Site:

<http://www.resource-dynamics.com>

Email:

resource@gate.com

Resource Dynamics, Inc TM-Docs

Resource Dynamics, Inc.

7217 Gulf Blvd., Suite
14

St. Petersburg Beach,
Florida 33706

Product Name

TM-DOCS

TeleMagic Product linked to:

TeleMagic V14

Description of product:

Use TeleMagic V14 with Word for Windows, WordPerfect for DOS or Windows, Ami Pro. Fax using WinFax Pro. Easily and economically set up a fax or print server. Link word processing documents to contacts for easy finding and retrieval. Remove merging and faxing from individual desktops and give TeleMagic users more time to contact customers and prospects. The Number one add-on for TM-Dos for over three years. **If you use TM V14, you can't afford to be without this program!**

Pricing:

\$125 single user, \$275-595 networks

System Requirements:

Same as TeleMagic

Phone Number:

(813) 367-1020

Fax Number

(813) 367-8452

Web Site:

<http://www.resource-dynamics.com>

Email:

resource@gate.com

Resource Dynamics, Inc. Sales Track

Resource Dynamics, Inc.

7217 Gulf Blvd., Suite
14

St. Petersburg Beach,
Florida 33706

Product Name

Sales Track

**"Stay in Front of Your
Customers and
Prospects!"**

TeleMagic Product linked to:

TeleMagic Enterprise and TeleMagic Professional,
all windows platforms

Description of product:

You can't help but make money by staying in touch with your customers and prospects! **Sales Track** allows you to assign marketing scenarios to contacts, designate a series of letters, faxes, calls, or other activities to happen automatically, on schedule dates, or base on results you define. Send a letter today, a follow-up letter in 7 days, then schedule a call for 5 days after that. Apply scenarios to individual or groups of contacts.
"Keep in front of your customers and prospects with Sales Track."

Pricing:

Call for pricing and a free demo

System Requirements:

Same as TeleMagic

Phone Number:

(813) 367-1020

Fax Number

(813) 367-8452

Web Site:

<http://www.resource-dynamics.com>

Email:

resource@gate.com

Robert Systems Associates Hot Prospects

Roberts Systems Associates

Product Name	<i>Hot Prospects</i>
TeleMagic Product you link to:	DOS V14 and Windows V2
Description of product:	Imagine knowing which leads are most likely to become your most profitable new customers. Hot Prospects lets you define what qualifications make a prospect "HOT" for you. Powerful branch scripting combined with automatic prospect scoring - all easily definable by you - points instantly to your most favorable leads - according to YOUR defined profile!! In other words, you don't just collect information, rather you can easily make sense of it. Take the first step. Get Hot Prospects today so you can easily find your hottest prospects tomorrow!!
Pricing:	\$295 Single User \$995 Network
System Requirements:	Same as TeleMagic
Phone Number:	(816) 358-7861
Contact (optional)	Chet Roberts
Fax:	(816) 358-7861
Email:	croberts@qni.com

The Sheffield Group Customized Templates

The Sheffield Group

THE SHEFFIELD GROUP

Accounting and Contact Management Software

Sales + Installation + Programming + Support

Product Offerings:

Customized Templates for
Human Resources, Dietitians, Fundraising, and
More

TeleMagic product linked to:

TeleMagic Enterprise for Windows

Description:

The Sheffield Group specializes in creating unique, customized templates at an excellent value. With over 15 years experience, we bring a high level of expertise and personal attention to your company. For **Human Resources**, we provide two templates so you can manage job orders and applicants quickly and easily. Our **Dietitian** template lets you keep track of patients from initial assessment through each additional visit. For **Fundraising**, you can record information about all your donors and donations. All templates come with ready-to-use reports, filters, and list boxes.

Pricing:

Call for Current Pricing for Existing Templates or
for Custom Templates

System Requirements:

TeleMagic Enterprise for Windows

Phone Number:

(770)936-0027

Fax Number:

(770)936-0945

E-Mail:

tsgroup@bellsouth.net

Software Dimensions, Inc. Super Filter

Software Dimensions Inc.

127 Sunnyside Ave,
Toronto, ON M6R 2P3



Product Name

Super Filter

TeleMagic Product linked to:

TeleMagic for Windows

Description of product:

Do you have a large database? Does it take more than one minute to set a filter or Browse or report? Super Filter will speed up these operations and others - usually by 10 to 1!

Super Filter sets standard TeleMagic filters - simple or complex, one level or multi-level - but does it faster. Operations affected are: setting filters, navigating, reports, record count, Browse, Group Replace and Print/Merge. There is no need for extra indexes or special filters. Super Filter uses the filters and indexes that already exist.

Super Filter is invoked from the toolbar. All standard filters are presented in a list and the user selects one (or turns off super Filter by selecting "All Records").

Super Filter also filters on Activity criteria, such as "all contacts who received this fax a month ago".

Pricing:

5 users \$300 - additional 5 users \$150

System Requirements:

Any TeleMagic for Windows configuration

Phone Number:

(416)536-7772

Fax Number

(416)536-5827

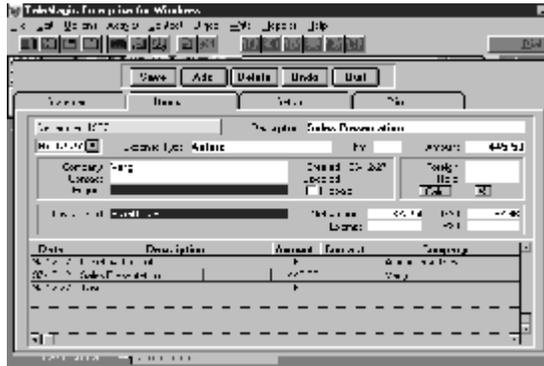
Web Site:

E-mail: softdim@io.org Compuserve: 75272,736

Software Dimensions, Inc. E Z Xpense

Software Dimensions Inc.

127 Sunnyside Ave,
Toronto, ON M6R 2P3



Product Name

E-Z-Xpense

TeleMagic Product linked to:

TeleMagic for Windows

Description of product:

Do your employees fill out expense reports? What fun! - sorting receipts by date, dividing receipts into categories and totaling the rows and columns. If you do business in countries with refundable sales tax (eg. Canada and Europe), you have the added pleasure of calculating the local VAT or GST. Finally, the paperwork goes to accounting. They perform the calculations all over again.

E-X-Pense simplifies the whole process. Set up your own expense types, projects, category subtotalling, accounting codes - you can even define which language you want to use. Enter expense items in any order. E-Z-Xpense performs category subtotalling, currency conversion, and sales tax calculations. Print reports and/or create a summary file for direct input into your accounting system.

Pricing:

5 users \$99 - additional 5 users \$49

System Requirements:

Any TeleMagic for Windows configuration

Phone Number:

(416)536-7772

Contact (optional)

Fax Number

(416)536-5827

Web Site:

E-mail: softdim@io.org Compuserve: 75272,736

Telcomp, Inc. Activate/Pickups

TELCOMP, INC.

P.O. Drawer 2065
Apopka, Florida 32704-2065
407-889-7377 Voice
407-880-2543 Fax
<http://www.telcomp.com>

TELCOMP, INC.



Product Name

ACTIVATE and PICKUPS

TeleMagic Product linked to:

DOS All Versions -- Windows All Versions

Description of product:

PICKUP the phone and TELEMAGIC automatically retrieves the caller's record. New callers are automatically added to your TELEMAGIC database. VIP callers are flagged for special handling. Works with CALLER ID, DNIS or AUTOMATIC NUMBER IDENTIFICATION. Wide range of Computer Telephony products for call centers and answering services. Synchronizes computer's activity with many phone systems. NORSTAR, TELRAD, INTER-TEL, COMDIAL, VODAVI, IWATSU, WIN, EXECUTONE, BBS TELECOM, SAMSUNG, SPRINT, KEY SYSTEMS U.S.

Pricing:

DOS \$495.00 - 10 User Minimum License
WINDOWS \$995 - 10 User Minimum License
Additional Users - \$50.00 each DOS
Additional Users - \$100.00 each WINDOWS

System Requirements:

DOS or WINDOWS - Requires available serial port. - DOS 28k ram - WINDOWS 3.1 or above w/4meg RAM - 4 meg disk space.

Phone Number:

407-889-7377 Voice

Contact (optional)

Larry Loveland

Fax Number

407-880-2543 FAX

Web Site:

<http://www.telcomp.com>

Telesoft OrderMagic



Product Name	OrderMagic™ For Windows
TeleMagic Product linked to:	TeleMagic for Windows
Description of product:	OrderMagic directly integrates TeleMagic for Windows with an Order Entry, Product Inventory and Sales History application. It is based upon the TeleMagic Application Programming Interface (API), allowing this it to seamlessly integrate with TeleMagic for Windows so that it appear as part of the TeleMagic for Windows base product. This powerful add-on is designed for increased sell-through by giving the sales agent "at-a-glance" information on the customers previous purchases, as well as a rapid product item search and retrieval.
Pricing:	\$499 for a 5 user license, \$399 per each additional 5-user license. Source code licensing is available.
System Requirements:	Windows 3.x or Windows '95, 8 MB RAM.
Phone Number:	614-855-3612
Fax Number	614-855-3622

Total Systems, Inc. GraphMagic/Fax-On-Demand/Interactive Voice Response/TME/Touchstone2000 Interface

Total Systems, Inc. ("TSI")

9855 Crosspoint Blvd.
Suite 136
Indianapolis, IN 46256

API Developer
Various templates

available:

Call for current

availability

Product Name

GraphMagic™
"TSI" Fax-On-Demand™
"TSI" Interactive Voice Response™
TME/Touchstone/2000™ Interface

TeleMagic Product linked to:

TeleMagic® for Windows Enterprise - TME

Description of product:

GraphMagic™ - Graphs activities by call result codes, date range, time, user or group of users, type, day of week.

"TSI" Fax-On Demand™ - Allows caller to request documents which are then faxed using the TeleMagic® for Windows Enterprise Fax Server.

"TSI" Interactive Voice Response™ - Allows caller to request information directly from TeleMagic® for Windows Enterprise.

TME/Touchstone/2000™ Interface - Interfaces the highly acclaimed Touchstone/2000™ Distribution Software to TeleMagic® for Windows Enterprise.

Pricing:

GraphMagic™ - Single User - \$200

Five User - \$250 Five User Pack - \$125

"TSI" Fax-On-Demand™ - to be determined

"TSI" Interactive Voice Response™ - \$2995

System Requirements:

System requirements dependent on product. Call for details.

Phone Number:

317 / 596 - 3800

Fax Number

317 / 596 - 3805

Web Site:

<http://www.totalsystemsinc.com>

Tropical Telecom Corp. Waikiki 2000

Tropical Telecom
Corp.



Product Name	Waikiki™ 2000
TeleMagic Product linked to:	TeleMagic Enterprise
Description of product:	<p>The most fully featured 2x6 PBX in the world, bar none! Handles one or two telephone lines and up to six extension phones. Its RS-232 port is TAPI compatible. The internal Caller ID unit sends call data via TAPI to your PC. The Waikiki™ 2000 ships with a Phone Link® disk to help you build applications. Its SMDR port has a 300 call buffer. Includes voice mail boxes, digital recorder, auto-attendant and built-in call forwarding</p>
Pricing:	MSRP \$495
System Requirements:	
Phone Number:	(972) 669-2345
Toll free number	1-888-669-2345
Fax Number	(972) 669-1923
email:	troptel.ix.netcom.com

