

Xsan

'In The Real World'

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Introduction

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- Storage management issues
- Industry Trends
- Budget Restrictions
- Increase In Storage Capacity Needs
- Decreased Technology Costs

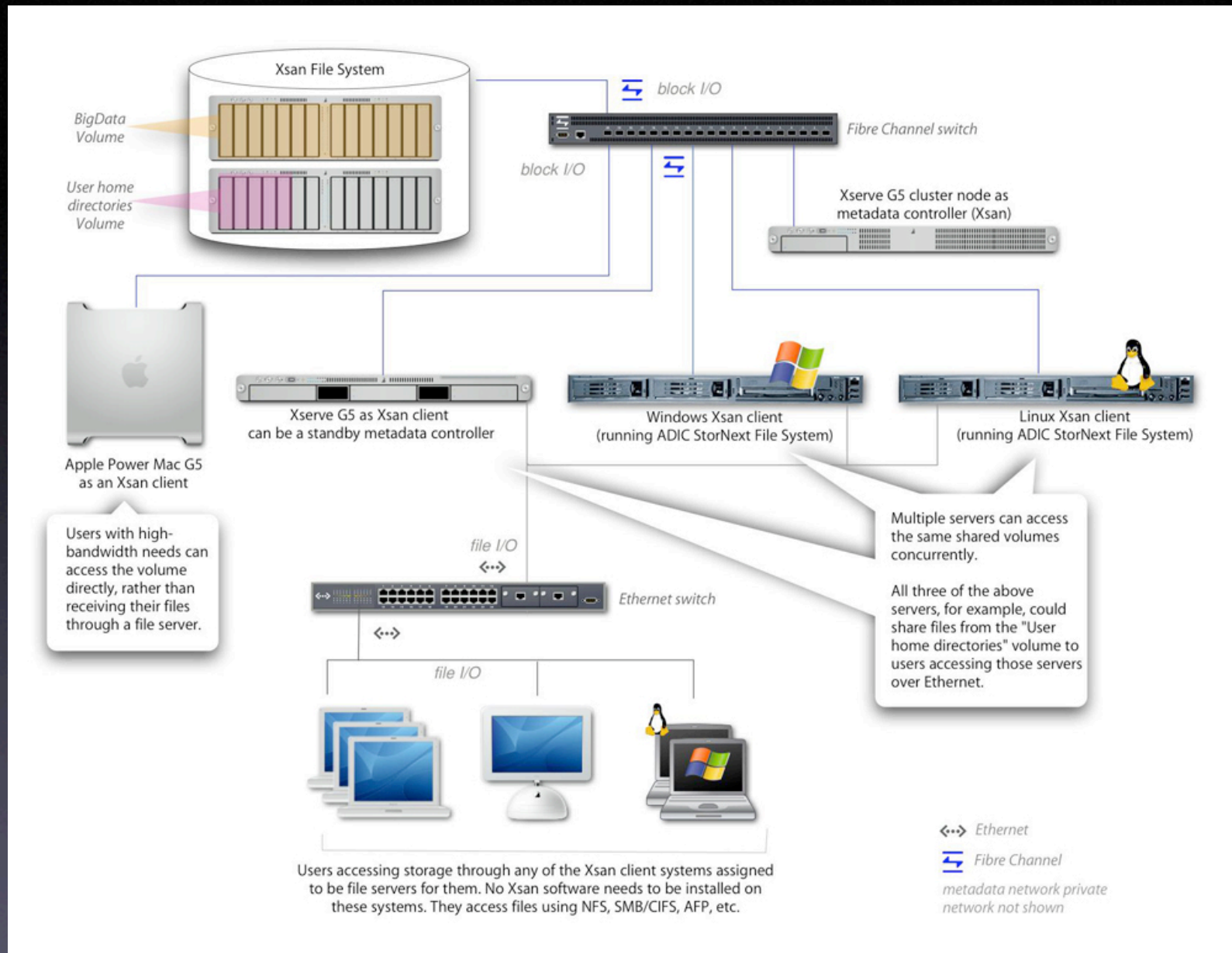
Types Of Storage

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- Direct Attached Storage (DAS)
- Network Attached Storage (NAS)
- Storage Area Network (SAN)
- SAN with SAN File System (Xsan)

How Xsan Works

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Xsan Features & Benefits

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Simplified, Cost Effective

Concurrent Shared Access

Storage Pooling

Dynamic Volume Expansion

Centralised Remote Management

Affinities

LDAP Integration

Compatibility

Scalable, Reliable, Shared

Concurrent Shared Access

64-bit File System

File-level Locking

Volume Management

Journalized File System

Metadata Controller Failover

Fibre Channel MultiPathing

Improved Workflow / Productivity

High Performance Bandwidth

Concurrent Shared Access

64-bit File System

Fibre Channel MultiPathing

Bandwidth Reservation

Scalable, Reliable, Shared

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Scenarios

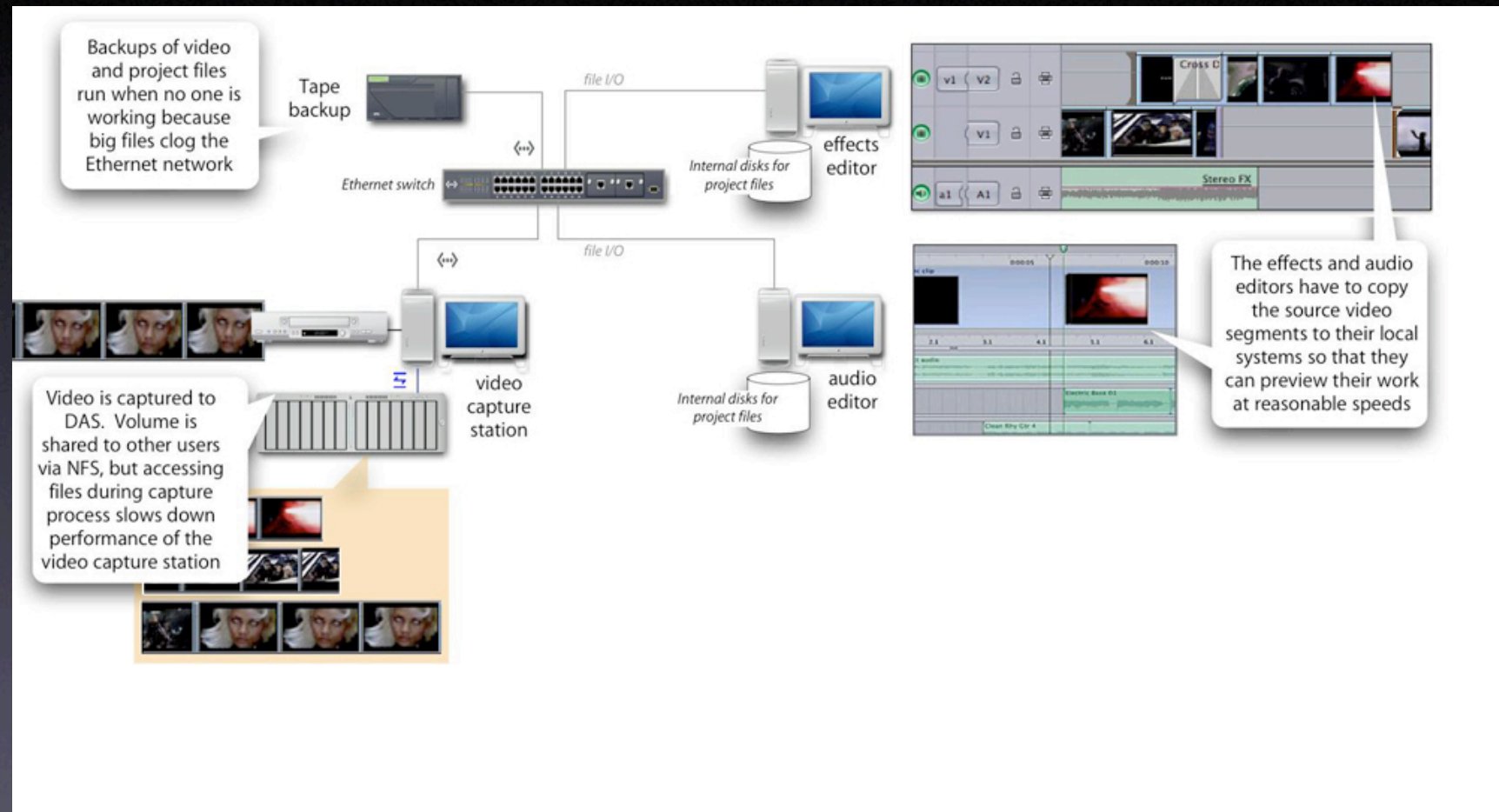
Creative

IT

Education

Scenarios : Creative

Current Situation



Needs

User Access

Fast Storage Access

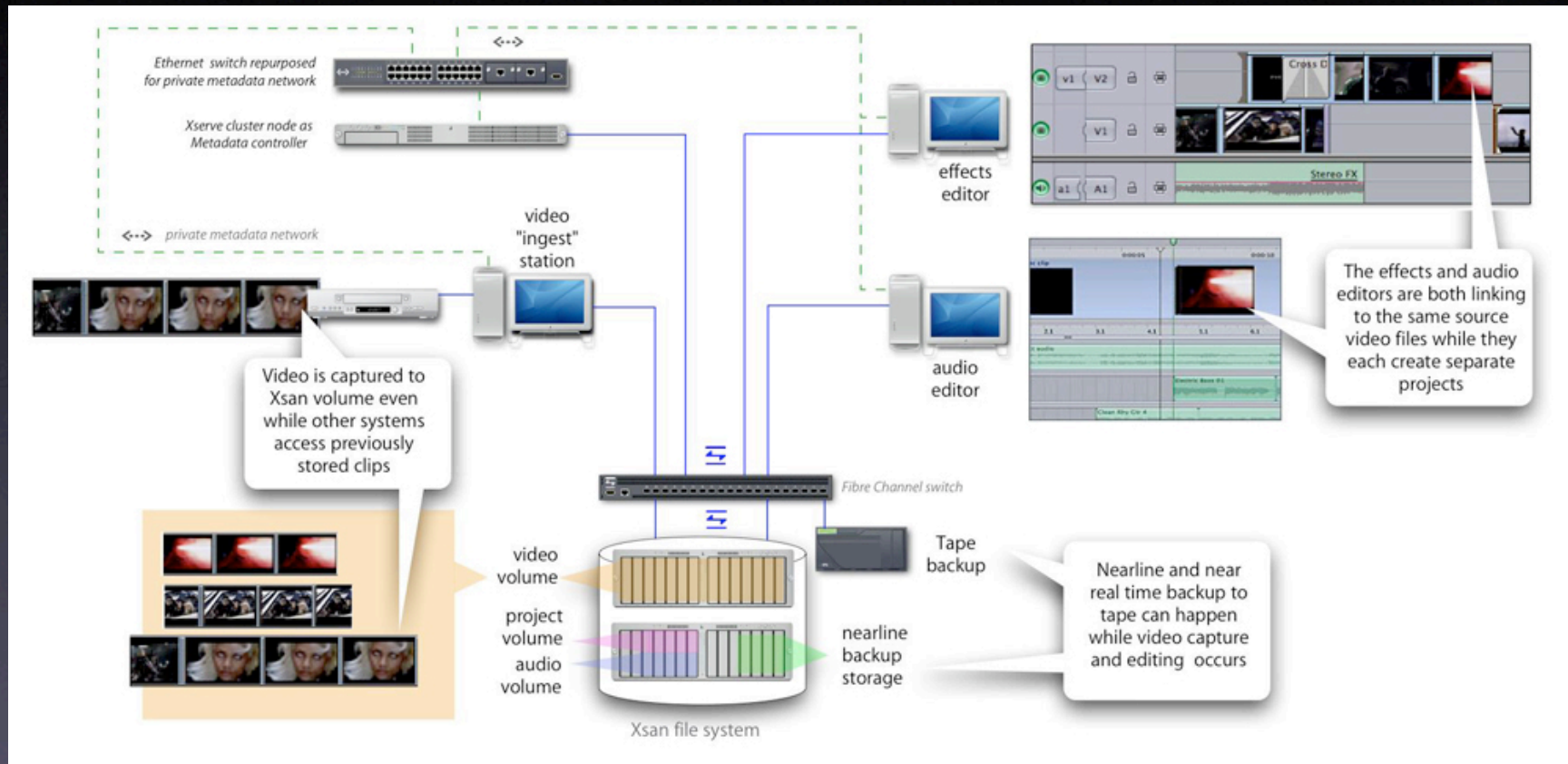
Growing Storage Needs

Copying Large Files

Run Out Of Storage

Scenarios : Creative

With Xsan



Benefits

Productivity Increased

Shared Volumes

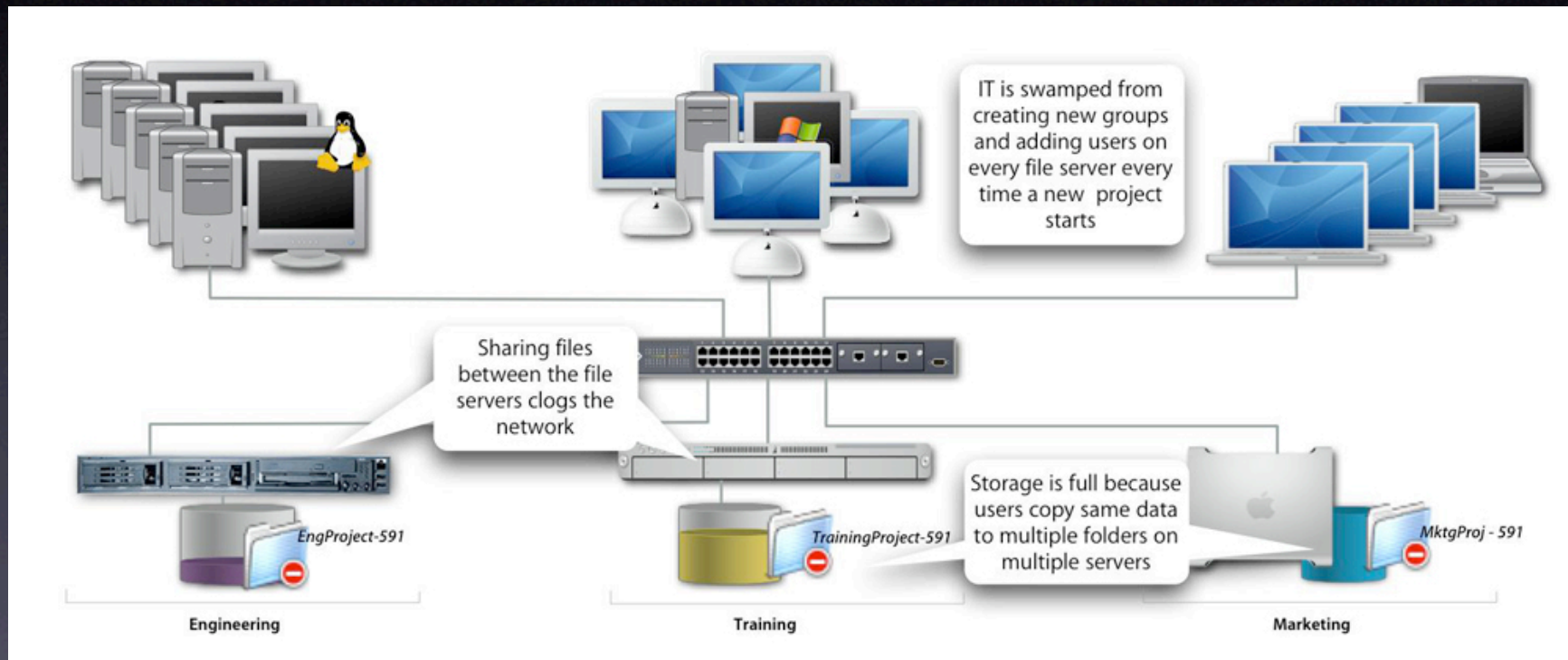
Very Fast Access

Very Fast Transfer

Improved Backup

Scenarios : IT

Current Situation



Needs

User Access

Fast Storage Access

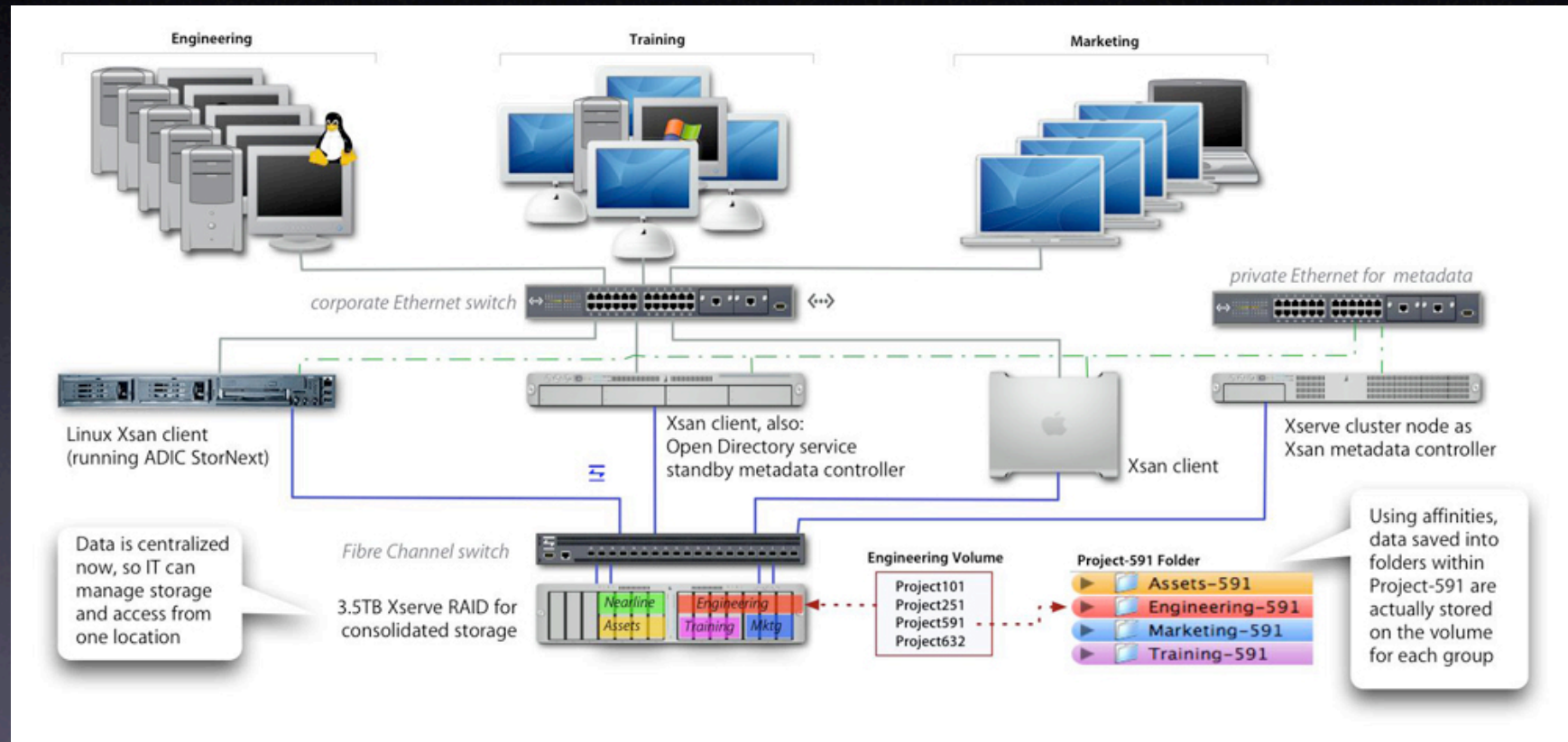
Growing Storage Needs

Copying Large Files

Backups Take To Long

Scenarios : IT

With Xsan



Benefits

Productivity Increased

Shared Volumes

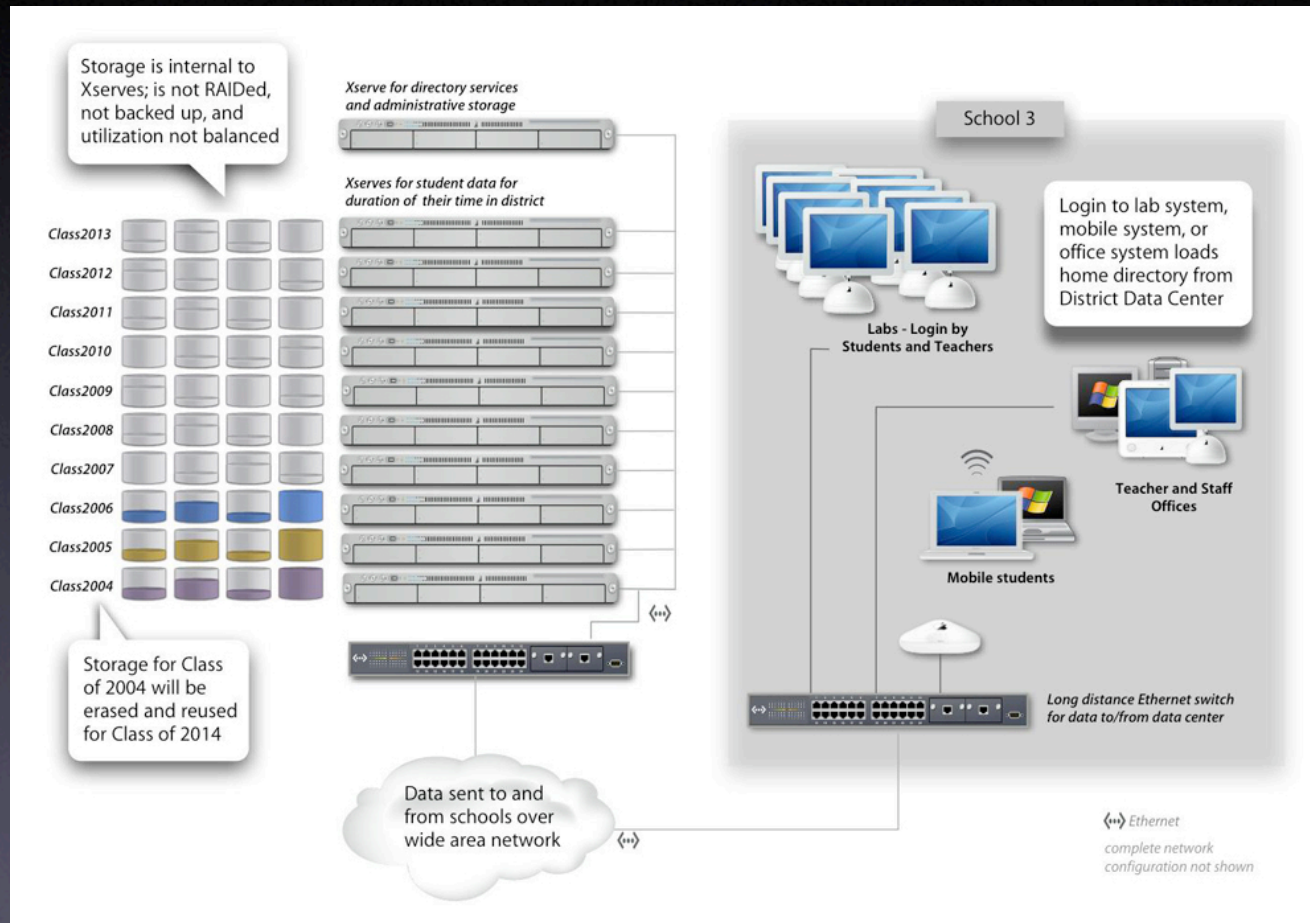
Very Fast Access

Very Fast Transfer

Improved Backup

Scenarios : Education

Current Situation



Needs

User Access

Fast Storage Access

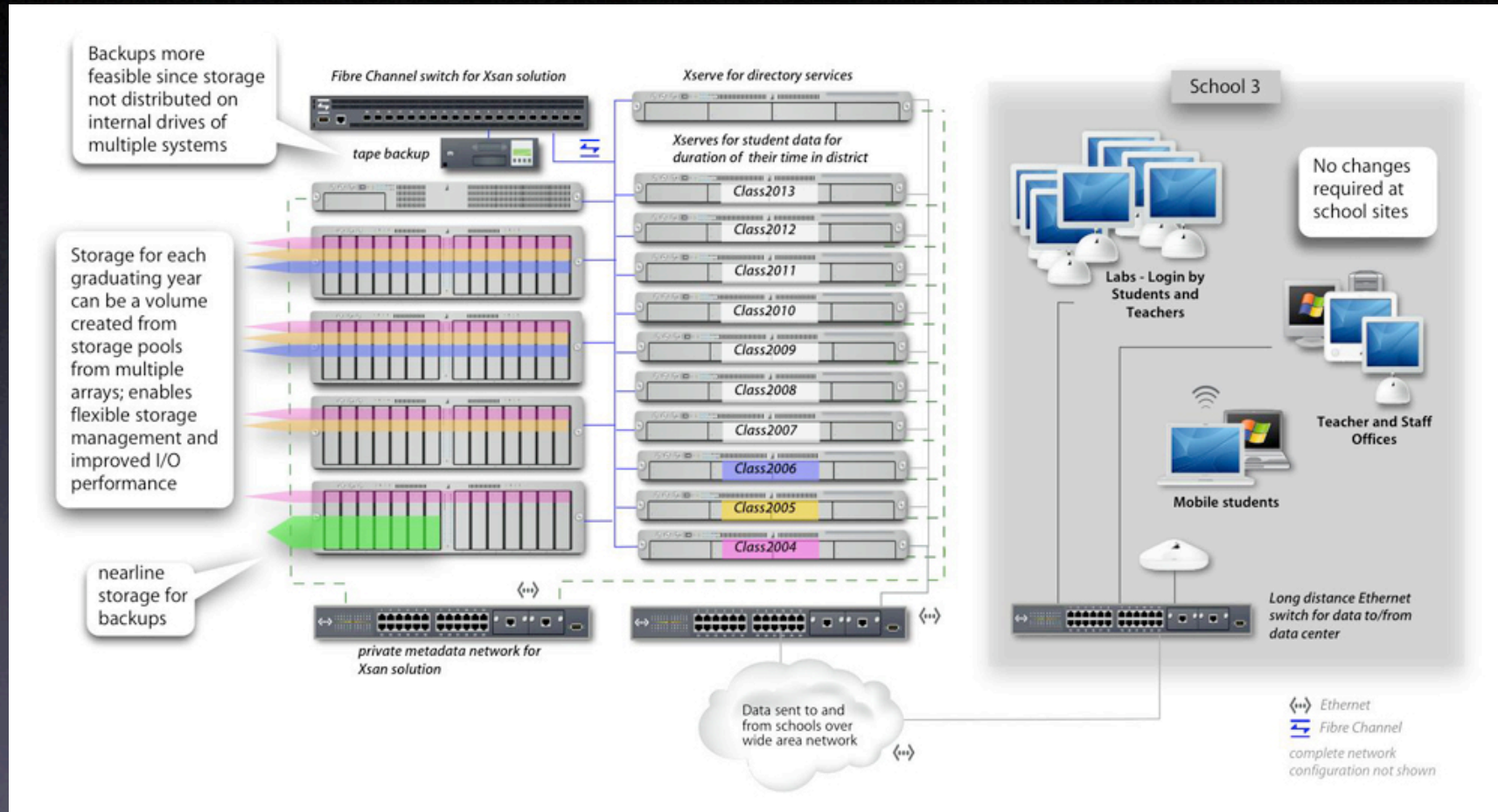
Growing Storage Needs

Copying Large Files

Unclaimed Files

Scenarios : Education

With Xsan



Benefits

Productivity Increased

Shared Volumes

Very Fast Access

Very Fast Transfer

Centralised

Xsan Planning

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Needs

New
Hardware

New
Software

New
Processes

Considerations

Cost

Time Frame

Assistance

Competition (to Xsan)

Objections

Technical Walkthrough

(How To Get What You Want)

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Process Walkthrough

(How To Get What You Need)

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Q & A

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